

December 16/23, 1989

New medicines: the class of '89





**To make them even more effective this winter
we're giving them £1.7m of air.**

+++ This winter, our two leading OTC decongestant brands will really be opening up the airways.

+++ Because on Christmas Day, we're launching commercials for both Otrivine and Mucron worth a combined £1.7m

of national Television airtime.

+++ Both of these brands are exclusive to pharmacies, of course.

+++ So you could say we're actually encouraging congestion this year. But only in the queue for your till.



CONSUMER
PHARMACEUTICALS

CHEMIST & DRUGGIST

INCORPORATING
RETAIL CHEMIST

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Features Editor: Steven Titmarsh, MPS
Contributing Editor: Adrienne de Mont, MPS
Technical Editor: Eileen Wilson, MPS
Reporters: Bill Wibley, MPS
Charlotte Coker, MPS
Beauty Reporter:
Carol Henderson MA (Hons)
Art Editor: Tony Lamb
Price List Controller: Colin Simpson
Advertisement Manager:
Frances Shortland
Assistant Advertisement Manager:
Doug Mytton
Production: Shirley Wilson
Publisher: Ronald Salmon, FPS
Published Saturdays by Benn
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Facsimile: 0732 361534

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COMMENT

The UK over the counter medicines industry should be much relieved this week to hear that medicines within EEC member states are not to be classified POM or P according to whether or not they contain a particular ingredient, but according to EC criteria which will allow individual countries to classify formulations themselves.

In practice the criteria are likely to be set at a level which will oblige certain countries to remove from OTC availability any medicines more commonly regarded as a POM in most of the EEC, not least because all member states for the first time will have to establish a list of prescription ingredients peculiar to their country. Countries such as the UK, France and Germany, which have OTC medicines industries noted for marketing safe, well-regulated every-day remedies, are likely to find that the bulk of existing products are able to satisfy the new criteria and can remain on the market.

Those criteria should also mean that within the UK the route by which a trickle of POMs have become P remains open and ready to accept any further transfers that may follow the Minister of Health's recent call to the Medicines

Commission to "actively" pursue the trend. The pharmaceutical industry itself will need no such prompt, and the removal of a possible EC obstacle could just be the final spur to action. Having achieved such a notable lobbying success for the UK industry, the Proprietary Association of Great Britain must now stand poised to help formulate sensible classification criteria before getting down to advising companies on the market opportunities that will open up.

The fact the Medicines Control Agency joined the lobby against the original proposals will not have gone unnoticed by an industry facing a possible increase in licence fees of 70 per cent for 1990-91. Its stand could act as a mild palliative for companies who will still need assurance that the increase will enable the agency to function efficiently on their behalf. What companies need is more expeditious turn around of licence applications, but not at any price. The Government must apply to its own departments those criteria of cost effectiveness it so readily imposes on industry and its servants in the community. The Agency is still very much on trial.

EEC draws back from brink on OTCs

Over the counter paracetamol and codeine combinations, and some antihistamine and decongestant preparations have been saved from extinction by a change of heart from the European Commission.

In a revised draft directive on the classification of medicines, the Commission has opted for the establishment of criteria under which member states would classify medicines, rather than seeking to establish prescription or non-prescription status for ingredients within the EEC.

The move has been greeted with relief by OTC manufacturers throughout Europe and the Proprietary Association of Great Britain is claiming some of the credit for the change of heart. The PAGB, along with its partners in Europe, fiercely resisted the earlier proposals for complete harmonisation.

PAGB executive director John Wells told *C&D* he was "very very pleased" with the Commission's change of heart. "Many ingredients categorised as Pharmacy medicines in the UK are POM in many other European countries. The process of harmonisation, which would have been done on weighted majority

voting, would have been bad news for the industry and substantially affected the number of P medicines available to pharmacists. The draft directive has now been substantially modified and takes account of PAGB's view."

Mr Wells said that PAGB had been supported in its alternative proposals by the Medicines Control Agency. He suggested the Commission had now seen the difficulties it would face in having to wade through all medicines ingredients to decide which should be POMs and which could be sold over-the-counter.

Mr Wells says that the Commission has also made substantial revisions to a draft directive on consumer information. The PAGB had expressed its concern that the directive was to specify on-pack

information requirements and patient information leaflet content making no allowances for differences in quantity and type of information between new prescription products and established OTC ingredients and products.

"Medicines are different and so are the information needs of the people using medicines. We needed more qualification in the directive that took into account the different nature of medicines," says John Wells. He says the new draft considers much more the "appropriateness" of the information to be supplied.

■ Mrs Bottomley, the Health Minister, has told MPs that the EC Commission is expected to put a formal proposal for a directive on the labelling of drugs to the Council of Ministers early in the New Year.

NAPD Code a 'blueprint' for Europe

The Code of Good Pharmaceutical Wholesale Distribution adopted by the National Association of Pharmaceutical Distributors six months ago, is to be used as a blueprint for a new Europe-wide code.

The proposal comes in a revised draft directive from the European Commission, one of three issued recently in the pharmaceutical field. It includes a request from the Commission to the European wholesaler's group GIRP to draw up a code of practice for Europe, and NAPD director Michael Watts says he is delighted the UK is in on the ground floor.

Mr Watts says the creation of the NAPD Code and its new European spin-off has raised the profile of the Association. "We are also absolutely delighted that the Department of Health is now consulting people like ourselves, and that we are all speaking with one voice."

The main thrust of the directive, explains Mr Watts, is to bring all member states up to a common standard so that wholesalers will be able to operate across borders. While individual countries might choose to adopt particular (possibly higher) standards internally, it will not be able to impose standards higher than those required by any European Code on others.

While Mr Watts says that it will be a long time before wholesalers are operating across Europe, the moves coming out of the Commission have led to an increased role for GIRP. "It used to be a relatively low level organisation, but all members have now decided to have somebody in Brussels talking directly to the Commission."

Sugar-free medicines call

An official panel recommended this week that the Government should seek to reduce the use of liquid medicines containing sugar.

Sugar-free alternatives should be selected by parents and medical practitioners, particularly when long term medication is needed, says the Committee on Medical Aspects of Food Policy's panel on dietary sugars, which has just published a report reviewing the role of sugars in disease.

As widely predicted in the media, the report does not support the view that sugars have a direct effect on general health. But it concludes that sugars are the most important dietary factor

in dental caries and recommends a reduction in intake.

People trying to lose weight should reduce their sugar intake as well as total food intake. Average intakes of sugars (about 100g per head daily) carry no risk for the development of cardiovascular disease, high blood pressure or diabetes, and there is no sound evidence that sucrose causes behaviour problems, the report says. However, people taking more than 200g a day should replace some with starchy foods. *DoH Report on Health and Social Subjects No 37, "Dietary Sugars and Human Disease" (HMSO, £9.80).*

Labour highlights DHA cash shortage

Three quarters of district health authorities responding to a Labour Party survey say they will be in debt by the end of the year on present levels of funding.

This gloomy forecast comes from a sample of 130 DHAs, 92 of which do not have enough money to maintain present levels of service, according to Labour health spokesman Robin Cook.

"Most are searching for ways of cutting their service to bring it into line with their budget. The squeeze on cash is shrinking the service to patients," he claimed.

"Health authorities were allocated budgets this year on the assumption that inflation would be 5 per cent, but have to pay for inflation at 7.5 per cent."

BMA dispute CA's findings

The Consumers' Association's survey released this week suggesting that patients are losing confidence in their GPs, has been challenged by the BMA.

The CA survey claims to show that the percentage of people who said they were "very confident" that, for example, their doctor tells them the full truth was only 44 per cent, that their GP really knows what is wrong with them was only 38 per cent, and that

their GP is discreet was 64 per cent.

On closer inspection, the BMA says the survey reveals much higher confidence levels among the public. Taking figures for those who said they were "very" or "fairly" confident together, the BMA says the same three results actually work out at 84 per cent, 82 per cent and 94 per cent, respectively.

Speaking on behalf of the BMA, Dr Michael Wilson revealed: "Having got more complete information about some of the answers given to the questions, we find that the figures show quite a different story from

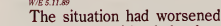
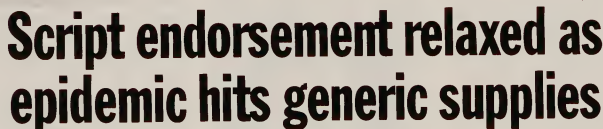
that issued by the Consumers' Association.

"These differences exist because the CA based its report on the figures for patients who were 'very confident', and the BMA on those who were 'very and fairly confident'."

The CA feels that communication between doctors and patients is "not all it might be". Although 61 per cent of the 1,015 survey respondents felt they understood "very well" their doctor's explanations of what medicines to take and how, only 37 per cent understood "very well" explanations of how the medicines would work.

■ The Parliamentary Labour Party is calling for specific funds to be allocated to local authorities to provide care for the elderly, disabled and mentally handicapped. Figures showing variations in the level of social services provision between authorities are published in a PLP report "Community Care: The facts speak for themselves."

The court ruled that her legal aid had been wrongly cut off because of a "flawed" decision.



A spokesman for Servier said that 1.2 million doses of Fluvirin had all be sold and their supplying company Evans were considering making further vaccine, although this would take seven to eight

Mr Gerald Brooks, chairman of Sants Pharmaceuticals, described the situation as "anarchy". "Manufacturers have got to get their act sorted out," he told C&D. "Only about a fifth of flu vaccine doses go through full line distributors with the rest going direct to GPs, but when their supplies run out they write prescriptions which pharmacists are unable to meet."

■ Beecham compile their Flu Monitor (see graph) from a mathematically weighted score of replies to telephone interviews with 200 GPs around the country. It has been running since 1971, and the average score is 149. An epidemic is reached at 200.

MCA fees up 70pc to clear £3.5m deficit

A rise in licence fees for medicinal products by 70 per cent from February next year is unlikely to put the Medicines Control Agency in a sound financial position during 1990-91.

From February 1990 the cost of a major product licence will go up from £40,000 to £68,000. A standard abridged licence will go up from £3,000 to £5,100 (double for a complex licence) and a PL(P) will go up from £1,500 to £2,550. But the MCA warns that the joint consultative group (which includes ABPI and PAGB representatives) will be considering the matter again in the New Year.

The agency's operating loss during 1989-90 is likely to be between £3.5m to £4m. The increased income needed next year is put at £6.6m. The MCA hopes to pay off the 1989-90 operating loss over five years.

Prior to the setting up of the new agency in April it was swamped by 4,000 applications in March compared to the normal 840.

An additional 13 pharmacists have been recruited and the Agency had set itself a target to reduce licensing times by 30 per cent by April 1990. In spite of the deluge it still hopes to cut the processing time for new active substances by 24 per cent and abridged applications by over 50 per cent.

PAGB executive director John Wells said the concern for his members was not so much the licence fee as the processing time for applications. A two year wait for an abridged licence was unacceptable, he said.

The increase in fees was not unexpected but the industry has been disappointed at the time it is taking to introduce some basic changes into the MCA.

PSNC and the Department of Health have agreed the following:-
1: Additions to Part VIII of the Drug Tariff with effect from February 1, 1990.

Name	Pack size	Category
Cimetidine 200mg	120	A
Cimetidine 400mg	60	A
Cimetidine 800mg	30	A
Co-trimoxazole 960mg	100	A
Isosorbide mononitrate 20mg (Ismo 20)	250	C

2 Part VIII pack size and category changes with effect from January 1.

Mianserin 10mg, 20mg and 30mg	100	A
Pyridoxine 50mg	100	A

Hospital pharmacy next for privatisation?

The Government is planning to privatise hospital pharmacy, according to Labour MP Mr Doug Hoyle.

During the second reading debate on the Bill to reform the NHS, he claimed that the Government had signalled its intention through the placing of an advertisement in the European Community's official journal.

Mr Hoyle, who is joint president of the Manufacturing, Science and Finance Union (MSFU) said the Greater Glasgow Health Board, the largest health authority in Britain, had invited private companies to tender for pharmacy and laboratory work.

Mr Hoyle feared that privatisation would lead to double standards and conflicts of interest as drug companies used hospital pharmacies as a retail outlet.

Mrs Virginia Bottomley, the Health Minister, who wound up the two day debate on the Bill, dismissed some of the fears expressed by Labour MPs as

"ludicrous" but did not refer to Mr Hoyle's speech.

Two Conservative backbenchers, Mr Michael Morris and Mr Nicholas Winterton, joined with MPs from all Opposition parties in voting against the Bill, which was given a second reading by 323 to 247.

Mr Morris, who is an advisor to Upjohn and Reckitt & Colman, described the proposed indicative drug budgets as "a real fudge issue". "Only 25 per cent of GP practices are computerised so the proposal will not work in the time scale that has been set," he said.

Mr Morris forecast that the drugs bill would increase whatever action was taken by the Government. He said there would be an extra 4 million scripts from people now aged between 60 and 65, and another 4 million scripts from those over 75. There would also be screening and public health programmes — "so the number of scripts is bound to increase and the drugs bill will also increase," he said.

Guild warns on Scotland

The privatisation of hospital pharmacy services is well advanced in some Scottish Regions, with some Health Boards having got as far as drawing up specifications on which the tenders will be offered.

The Guild of Hospital Pharmacists has asked all chief administrative pharmaceutical officers to inform them of the present position within boards, after finding a lack of awareness among members of the current situation.

Guild general secretary Dr David Bird told C&D that across a whole range of support services health boards especially Forth Valley and Grampian in Scotland, are further down the privatisation path than counterparts in the rest of the UK. Dr Bird says plans for total privatisation look like non-starters, but procurement, distribution and manufacturing services are being investigated.

"We are fighting the plans on the grounds that hospital pharmacy has worked well, and developed well, as a whole," Dr Bird says.

PSNC cholesterol trial

Around 1,000 pharmacies are expected to be offering cholesterol screening to the public by next year. And to try to ensure the service is as successful as it has been in PSNC's pilot trial (C&D June 3) a series of study days is being launched next February.

PSNC chairman David Sharpe says the study days are being arranged in conjunction with Boehringer Corporation to introduce pharmacists to cholesterol testing and show them the best way to offer the service.

Mr Sharpe said it was imperative that pharmacists offering cholesterol screening do so to a consistent high standard to retain credibility for the service. For those who start testing off their own backs he advised they read the Royal Pharmaceutical Society's guidelines.

It is unlikely that the

government will pay pharmacists for cholesterol screening as part of their remuneration, Mr Sharpe told C&D. Nevertheless, it is a golden opportunity as far as Mr Sharpe is concerned, but he could see pharmacies expanding into blood sugar testing and other areas, perhaps eventually offering a full "health MOT" to the public.

PSNC's 12 week pilot study involved 2,171 cholesterol checks — an average of 26 per week in each of the seven participating pharmacies. Approximately 60 per cent of those screened were male and most were over 50 years old. Over 60 per cent of people tested had a cholesterol level over 5.2mmol/l, confirming that the average blood cholesterol levels of the UK population are too high.

■ Health Minister Kenneth Clarke has confirmed he will attend PSNC's annual dinner on February 19 at the Inn on the Park.

CPP exam arrangements

The College of Pharmacy Practice's new membership examination is to be introduced in 1990. It comprises five assessments which may be taken in any order.

Assessments A and B will be held for the first time on March 8, 1990 at the Royal Pharmaceutical Society's London headquarters; assessments D and E will be held in Autumn 1990 and the first opportunity to sit assessment C will be in Spring 1991.

The closing date for registration for assessments A and B is January 31, 1990. There is an initial registration fee of £60 which may be paid in instalments by standing order, and an additional £10 fee for each individual assessment. Registration forms are available from Alison Oliver at the College.

Booklets are available which detail the knowledge bases for assessments A and B, sources of information and guidance on how to approach multiple choice question papers. Specimen questions are also available for assessment A, from Alison Oliver at the College of Pharmacy Practice, Bell House 111 Lambeth Road, London SE1 7JL.

The "Chemist & Druggist Directory 1990" is now available. Over 500 new companies have been added to the manufacturers and suppliers section. A comprehensive "Who owns whom" lists 400 companies with head office addresses, company executives and subsidiaries. The number of trade and professional associations listed is up 50 per cent. Many sections see improved layout, making information more accessible and easier to use. The C&D Directory costs £65 (£75 overseas), and is available from The Directories Order Department, Benn Business Information Services Ltd, PO Box 20, Sovereign Way, Tonbridge, Kent TN9 1RQ (tel: 0732 362666).

Pharmacist stole £25,500

A Lancaster pharmacist with "no financial problems" stole £25,500 from a pharmacy where he was acting as a locum, Bolton (Lancs) Crown Court was told recently.

John Robert Haythornthwaite, of Felstead, Haverbreaks Road, Lancaster, pleaded guilty to stealing £25,500 from the Kearsley, Lancs, branch of Leonard Gordon (Chemist) Ltd of Manchester.

His counsel, Keith Thomas, said Mr Haythornthwaite was seriously depressed at the time of the offence, but had no financial problems and at that time, had just inherited £50,000 from an uncle's will.

He said Mr Haythornthwaite had started to act irrationally earlier this year after selling a dispensing chemist business in Lancaster which he had owned for 29 years. He said Mr Haythornthwaite had to sell because he could not adapt to modern trading methods.

Peter Cadwallader, prosecuting, said that while working as a locum for Mr Gordon, Mr Haythornthwaite took a pre-signed cheque Mr Gordon had left to pay for deliveries and made it out for £25,500 to "J.P. Foster".

Mr Haythornthwaite paid the cheque into an account he had opened in that name at a Manchester Building Society office. He said Mr Haythornthwaite was photographed on a security camera when he tried to withdraw £200 from the building society account. The money had been recovered but it had cost Mr Gordon £4,000 in legal fees. Mr Cadwallader said Dr Sally Ann Pitt, consultant psychiatrist to Lancaster Moor Hospital, said Mr Haythornthwaite had suffered a long and sustained illness. "Recovery will not come quickly," she said.

Placing Mr Haythornthwaite on probation for two years, Judge Robert Brown told him "I am satisfied that you were in the grip of a depressive mental state at the time of this offence." He made it a condition of probation that Mr Haythornthwaite should continue his treatment and ordered him to pay £260 in court costs.

PSNC secretary Steve Axon is writing to Health Minister Virginia Bottomley following a joint meeting with the Royal Pharmaceutical Society over the NHS Bill currently going through Parliament. Both parties are concerned about proposed changes to the methods governing rural dispensing procedures.

TOPICAL REFLECTIONS

by Xrayser

Catching a cold?

Last year I destroyed £30 worth of out of date flu vaccines. This year, up to this week that is, I had dispensed only seven. Then, with media panic, the flu epidemic arrived. Immediately the whole town is either dying of the dreaded bug, or is frantically searching for vaccine on FP10 to stave off its calamitous effects. My remaining stocks

disappeared in five minutes, but with no further supplies available, whose fault is it? The doctors for under-ordering their direct supplies? The manufacturers for failing to generate an early demand for vaccine, and then running out when they find it is actually needed? Or me, because I am unable to supply on the FP10 now issued by the local surgery without any satisfactory explanation to the patient?

No prizes for the answer. As usual, I will carry the can! The responsibility for this ludicrous situation lies firmly with a medical profession who, encouraged by the industry, uses the supply of flu vaccine in lieu of an annual Christmas bonus. It is now time for PSNC either to take up the challenge and insist that vaccines are supplied only on FP10, or let us wash our hands of the whole sordid affair.

Dental pain

I am happy to debate the question of changing the law to allow the sale of "P" medicines from dental surgeries, but I found Mr Freedman's attack on the professional standards of pharmacy premises (Letters last week) regrettable, because I did not criticise this aspect of dental practice. He has insensitively reacted to a situation of his company's own making. The counter display I saw was designed to sell and was positioned to do so in the reception area. Pharmacy has to balance the role of shopkeeper and health professional. The dentist has no such need.



Fragrant profits?

Happy Christmas to you all! The season of goodwill is here once again. But along with the merrymaking, there is still the hard reality of Christmas trading, when I anticipate almost doubling a normal month's counter takings.

I can remember the time, not so many years ago, when we used to stack the coffrets to the ceiling with all those old familiar

names — Goya, Rubinstein, Arden, Yardley, Letheric, Coty, etc, etc. Some have disappeared, others changed out of all recognition. The perfume market is now a full-blown fashion industry with the make-a-fast-buck, here-today-gone-tomorrow philosophy to marketing.

The lack of continuity and excessive stock levels required to satisfy the latest fashion in smells are not matched by profits, so I have been progressively forced into the hands of short-line wholesalers. I try to anticipate demand for strange named perfumes, while not tying up too much money in stock, but as a consequence find my gross margins even more decimated.

Back in the Summer, I decided that my marketing strategy was making everyone else rich, so when I was offered a range of small but exclusive ceramic gifts to sell at margins which left perfume cold, I took the plunge and bought a selective range. I have been amazed at their sales and have resolved to dabble further next year.

PMR cost-plus?

I note that doctors are to be reimbursed the cost of setting up and maintaining computer systems. Hear, Hear! The quicker they are installed the better. But now the cost-plus contract has been abolished, we should be directly reimbursed as well for the second generation computers necessary for patient medication records. Come on PSNC, how about it?

COUNTERPOINTS

Revlon add three

Following the launch of their suncare range this summer, Revlon have launched three more products to be included in the 1990 range.

Tanning lotion (SPF2), lip protector (SPF12) and self-tanning lotion (SPF6) all come in gold pearlescent containers and are packaged in gold cartons that carry bold white and orange graphics.

The tanning lotion (200ml £8.50) is a moisturising and water resistant lotion and has been developed for skins that are already tanned or that tan easily.

The lip protector stick (£5.95) is a dual tone translucent stick that comes in a lipstick case. It is said to give essential protection to the lips and is ideal for regular usage throughout the day.

Revlon's self tanning lotion (200ml £8.50) can be used on the face and the body. It gives even tanning with or without the sun within three to four hours of application, say Revlon.

New merchandising units have been created, plus information booklets for POS to support the range.

There will also be product sampling, advertorials and other media promotions, say *Revlon International*. Tel: 01-568 4466.

Shocking

Wella have introduced a merchandiser and showcard system to support their recently launched Shockwaves sculpting glaze and voluminising gel spray.

The merchandiser displays 12 of each product and incorporates a header card with cut-out brick work to continue the Shockwaves "brick wall" theme.

A leaflet holder at the front of the tray carries triangular leaflets offering customers hints on how to get the best out of their products.

The showcard also incorporates a tester which allows consumers to test the products in-store. *Wella UK Ltd.* Tel: 0256 20202.



The sunny side of Nivea for 1990

Smith & Nephew have extended their Nivea sun range for next year, with five new products. They will replace five existing lines - SPF2 tropical oil and SPF 2 lotion, tropical after sun, SPF 5 milk, SPF 10 milk and SPF 10 cream - which are to be discontinued.

Hailed as the most "dynamic", are the SPF 4 oil-free hydrogel (£3.99) and the after-sun cooling hydrogel (£1.99). Both products come in 100ml clear tubes.

The company claims that the gel is a "relevant successor to oils" which they say are decreasing in popularity. It is quickly absorbed without being greasy or sticky.

To complement this gel duo, the company has also launched an after-sun shower gel (200ml £2.99), which is said to allow the brand to fulfil every skincare need, both in and out of the sun.

Also new to the range, is a maximum protection sunblock lotion (125ml £6.59) combining a high factor screen with a light, easily absorbed lotion formula. It contains UVA and UVB screens.

Finally, the company has made its SPF 4 cream water resistant, to satisfy "growing consumer demand" (100ml £4.59), and has introduced a 100ml SPF 15 cream (£5.69) to replace the current 50ml size. *Smith & Nephew Consumer Products Ltd.* Tel: 021 327 4750.

Vichy out in the sun

Vichy have added three new products to their suncare range for 1990.

Sun Screens is a factor 2 deep tanning fluid. It is said to be ideal for "sun lovers" and comes in a 125ml ozone friendly pump dispenser (£6.50).

In concentrating on the after sun sector, the company has come up with Helocalm which is said to relieve soreness and irritation caused by the sun. It is enriched with plant extracts and collagen moisturising agents which are said

to hydrate and smooth the skin.

Helocalm comes in a pump spray (125ml £7.50).

The company has also launched Protective Self Tan, a self-tanning product containing a factor 6 sunscreen, which makes it ideal for the first few days of exposure to the sun (100ml £8.95), say Vichy.

The new products will be supported with sun care leaflets for consumers and a shelf merchandiser and show card. *Vichy (UK) Ltd.* Tel: 0235 26747.

More suncare from Coppertone

Scholl are introducing three more products into their Coppertone suncare range for next year.

Rapid Tanning cream has a SPF2 and is said to provide twice the skin's own natural sun protection.

It contains a combination of lanolin and cocoa butter to moisturise and nourish the skin and is non-greasy and so easily absorbed, says the company.

The cream comes in a 100ml tube (£4.45) and is presented in a two tone brown graded cardboard carton pack.

Also new is a moisturising aftersun lotion (250ml £5.49) which contains a combination of vitamin E, aloe and jojoba.

The product is said to help moisturise skin that has been dried by the sun and is said to be suitable for the whole family.

The company has also come up with a children's moisturising aftersun (100ml £4.95) which has been specially formulated to care for young skins. The formula is oil-free and hypo-allergenic. *Scholl (UK) Ltd.* Tel: 01-253 2030.

One coat from Rimmel

Rimmel have launched a one coat nail polish, which will be available from January next year.

The polish requires only one application and is said to maintain a high gloss colour for as long as it remains on the nails. The polish is quick drying which means a minimum of time and effort, says the company.

One coat comes in eight shades in 7ml bottles with gold caps. The product has not been tested on animals, says the company, and is being introduced at a special retail price of \$0.99 (normal retail price £1.25). *Rimmel International Ltd.* Tel: 01-637 1621.

Supplementary Benefits.

Whichever way you look at it, Sanatogen is now offering you more.

Already we're the multivitamin brand leader, outselling the nearest brand 5:1*.

Now we're moving into a new market with four exciting products: Evening Primrose Oil; One-a-Day Garlic Perles; Korean Ginseng and Royal Jelly.

The reassuring name, the eye-catching packaging and the superior products make them an attractive proposition to our new customers and, of course, to you.

Coupled with the relaunch of our single vitamins into clearly labelled, modern designs, Sanatogen sales will soar.

£2.1 million advertising will support these new ranges alone and that doesn't include our multivitamin support.

Just clear some shelf space for these new Sanatogen products. The rest you can leave up to us.



FISONS

Consumer Health *SOURCE: INDEPENDENT AUDIT. SANATOGEN and FISONS are registered trade marks of FISONS plc.

Hawaiian Tropic care in the sun

Warner Lambert Healthcare have extended their Hawaiian Tropic sunscreen range in time for next Summer.

A larger 200ml size has been introduced into the "Baby faces and tender places" range (SPF 15). Aimed at customers with large families it retails at £6.95.

Sun shield lotion (SPF30) (125ml £6.25) has been launched to offer "the ultimate in sun protection". It is described as light and easy to apply and is waterproof even after a 30 minute swim.

Protective tanning spray comes in SPF 6 (200ml £6.75) and offers high protection in an oil format. It is aimed at those who prefer an oil, but need to take care in the sun. It comes in an ozone friendly pump dispenser and has a dry oil formula that is delivered in a fine, even mist, and is also waterproof.

Also new to the range is a professional tanning spray (SPF 2) aimed at people with established tans or dark skins. It is a non-greasy spray that requires no rubbing in (200ml £6.75).

The products will be supported next year with a £750,000 advertising campaign in the Women's Press as well as posters featuring the "tanning researchers". Warner Lambert Healthcare. Tel: 0703 629816.

Matey meets Oliver and co

A 20-second Matey commercial is being aired at cinemas around the country where the new Disney children's film "Oliver and company" is being shown.

This is the second part of a £500,000 advertising campaign, and runs from this week through to January 4. It coincides with the Christmas range extension to include Santa Matey, Snow Matey and Rudolph Matey.

Say Nicholas: "By linking with the film, we are giving the brand a high profile among its key target audiences during this important sales period." Nicholas Laboratories Ltd. Toiletries Division. Tel: 0753 23971.

Konica's A4 camera has been voted by *What Camera?* magazine as compact camera of the year for 1990. Konica UK. Tel: 01-751 6121.



C-Vit takes on a healthy new image

Beecham Bovril Brands are relaunching C-Vit as a health concentrate drink with seven vitamins and calcium. The vitamins are C, B12, D, E, B2, B5, B6 and folic acid.

Research among the target market of 18-45 year old housewives showed mothers are looking for squashes that are reduced in sugar, have no artificial additives and have additional benefits such as supplementing the diet with vitamins. Beecham recommend that C-Vit should now be merchandised with health drinks and not with general squashes, and they have developed shelf layout plans to help retailers.

The three flavours are blackcurrant, orange and lemon barley. The new labels refer to the

non-drip cap and are flashed with a "No artificial colour or flavour" claim.

A £2 million advertising spend will include a national television campaign starting in March 1990 and running for 12 weeks. From June 1990 there will be a three month campaign in women's magazines. A "money off next purchase" promotion on 600ml bottles is timed to coincide with the first burst of television advertising.

Soft drink sales are now worth £3.9m, say Beecham, and the health drink sector is showing the most growth.

While squashes are increasing by 6 per cent year on year, blackcurrant juice drinks are growing by 35 per cent. Beecham Bovril Brands. Tel: 01-560 5151.

More Aramis

Two products have been added to Aramis' Tuscany range for the New Year.

Tuscany aftershave balm (100ml £25) comes in a clear glass bottle with a silver cap. It is said to be lightweight, fast absorbing and alcohol free with a subtle fragrance.

Tuscany has also been introduced in a new size 50ml eau de toilette natural spray (£23) which is said to fit easily into a man's brief case or shaving kit. Aramis. Tel: 01-499 9871.

Gillette have launched the best groomed gentleman MP award to promote their Sensor razor. It will be judged through a national poll. Every male MP has been given a Gillette razor, as part of the promotion and the results will be revealed next year. Gillette UK Ltd. Tel: 01-560 1234.

Spring look

Bourjois have introduced their Spring/Summer make-up collection for 1990 under the name "Croisière".

The range is divided into two looks: Marine is said to capture the lively atmosphere of cruising on the seas and comprises blues, pinks and reds. Terracotta, is described as reminiscent of hot, sun drenched beaches, comprising browns, corals and subtle oranges. The colours will be available next March. Bourjois Ltd. Tel: 01-493 3836.

Unichem have developed a counter display unit for Pharmaton capsules. In a special introductory offer, all pharmacists ordering one outer of 30 and one outer of 100 capsules, will receive a free display unit and a free Travel Well water filter. Unichem. Tel: 01-391 2323.

Mini-Sensiq

Sensiq Cosmetics are starting off next year with a mini size collection of three items from their range of "essential items for the face".

The offer covers the pure concealer (£0.99); ultra fine face powder (£1.49) and perfect powder blush (£1.49) available in eight shades which will be available from the beginning of January. Sensiq Cosmetics. Tel: 01-409 1413.

Labosept gets new look

Laboratories for Applied Biology have revamped the packaging for Labosept sugar-free pastilles for mouth and throat infections (20 £1.00). The new eye-catching red and white colour scheme carries a graphic detailing the site of action and is designed to encourage sales this Winter. Laboratories for Applied Biology. Tel: 01-800 2252.



Buf-Puf on the road

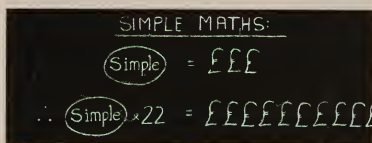
3M UK have joined with Peugeot to offer consumers the chance to win a Peugeot 205 CTI Cabriolet in a free draw promotion for their Buf-Puf singles.

All entrants are asked to send their name and address on the inside of facial sponge or singles packs to the competition address. Multiple entries will be accepted and entrants are asked to include details of where they bought the product.

The Buf-Puf Peugeot promotion will take place from February to August next year alongside support material that includes showcards and shelf bakers. 3M UK plc. Tel: 0344 426726.

CHEMIST & DRUGGIST

PRICE SERVICE



There are now 22 products in the Simple range.

This Supplement updates the latest Chemist & Druggist monthly Price List. It provides a cumulative list of amendments and previous Supplements should therefore be discarded.

Trade prices are per unit unless otherwise stated. Bold upright figures (0.14) in the retail column indicate price is subject to retail price maintenance. Italic figure (0.14) is manufacturers recommended price. Light upright (0.14) is a suggested guide. a = price advanced. r = price reduced. ● = new entry. d = delete. c = change or correction. i = insert. Three simple rules for rapid price checking. 1. Look under 'This Week's changes'. If price is not listed. 2. Check cumulative section. If price is not listed. 3. Refer to the last main price list. Price is latest notified.

This week's changes to December Price List.

		PIP code	Trade	VAT	Retail			PIP code	Trade	VAT	Retail
ALUHYDE (Sinclair Pharmaceuticals)						lotion 1%	100ml	433-755	4.75	S	... POM
Effective December 11						scalp application	30ml	029-512	1.74	S	... POM
tablets	50	009-043	3.20	S	5.12 P	BILUGEN TEST (Boehringer Corporation)					
ANTEPAR (Wellcome)						Effective January 01					
elixir	500ml	013-979	58.44(6)	S	... P	reagent strips	50	489-443	7.40	S	...
APS (Approved Prescription Services)						BM TEST (Boehringer Corporation)					
cascara tablets						Effective January 01					
bp	100	270-488	8.95(12)	S	1.29 GSL	3	strips 50	409-698	4.28	S	...
co-trimoxazole tablets						4	50	409-755	9.72	S	...
dispersible	100	314-803	7.19	S	... POM	5L	50	413-179	10.43	S	...
diazepam tablets						7	100	460-478	15.78	S	...
2mg	5000	183-632	10.90	S	... POM	8	50	479-774	10.91	S	...
5mg	5000	183-822	10.90	S	... POM	BG	50	352-336	18.71	S	...
vitamin C tablets						meconium	50	409-672	18.05	S	...
50mg	100	403-907	4.65(12)	S	0.67 GSL	Micur BT	50	013-284	33.63	S	...
AUTOCILX (Boehringer Corporation)						test simplices	50	013-409	88.90	S	...
Effective January 01						BRADOSOL PLUS (CIBA Consumer)					
finger pricker	10 x 1unit	377-630	94.95	S	...	lozenges	24	302-182	9.60(12)	S	1.31 P
lanet	1 x 200	312-728	16.69	S	...	BUXTON SPRING (H.P.Bulmer)					
lanets	10 x 200	381-558	150.17	S	...	natural mineral water					
standard pack		312-694	14.94	S	...	still	2litre	413-617	5.14(6)	S	...
BARATOL (Wyeth)						CALCIA (English Grains Healthcare)					
Effective December 04						Effective January 01					
tablets						calcium supplement tablets	90	102-210	10.00(6)	S	2.75
25mg	100	073-056	7.15	S	... POM	30 days supply					
tablets 50mg	100	106-278	12.68	S	... POM	CAPRIN (Sinclair Pharmaceuticals)					
BARKER (Barker)						Effective December 11					
Effective October 01						tablets	100	042-226	3.99	S	6.82 P
liquid of life	150ml	024-968	16.35(12)	S	2.35 GSL		1000	042-242	34.28	S	58.60 P
tablets	40	024-984	16.35(12)	S	2.35 GSL	CARNATION (Cuxson Gerrard)					
BC 500 (Wyeth)						Effective January 01					
Effective December 04						thick	043-117	5.70(12)	S	0.82	
vitamin tablets	30	290-437	1.26	S	2.18 GSL	bunion rings NHS	2	043-125	6.96(15)	S	0.80 GSL
BC 500 WITH IRON (Wyeth)						callous caps	5mm	043-133	5.70(12)	S	0.82
Effective December 04						chirodopy felt					
vitamin tablets						corn caps	5	043-141	13.91(30)	S	0.80 GSL
with iron	30	332-643	1.69	S	2.91 P	corn rings 3mm	12	077-230	5.70(12)	S	0.82
BEAUTY FROM WITHIN (English Grains Healthcare)						corn rings 5mm	9	043-174	5.70(102)	S	0.82
Effective January 01						CEPTON (Care Laboratories)					
multivitamins tablets	30	314-690	11.65(6)	S	3.35	Effective January 02					
BEBEACALM (Bebelac)						medicated cleansing lotion	150ml	018-200	9.41(6)	S	2.49 GSL
BIFOCALM (Roche)						medicated clear gel	30g	018-226	15.05(12)	S	1.99 GSL
BIFOCOSM (Roche)						medicated skin wash	100ml	291-799	11.87(12)	S	1.57 GSL
Effective December 19						250ml	177-949	11.31(6)	S	2.99 GSL	
syrup	100ml	026-435	0.91	S	1.58 GSL	CETAVLEX (Care Laboratories)					
tablets	100	026-443	0.63	S	1.10 GSL	Effective January 02					
forte	100	026-476	0.95	S	1.65 GSL	cream	50g	046-532	2.99(6)	S	0.82 GSL
	100	026-484	2.47	S	4.35 GSL	CETAVLON PC (Care Laboratories)					
BELLLOCARB (Sinclair Pharmaceuticals)						Effective January 02					
Effective December 11						scalp medication	125ml	391-920	10.15(12)	S	1.39 GSL
tablets	50	400-366	3.20	S	5.12 P	CLAIRLO (Bristol-Myers)					
BENADON (Roche)						Effective January 02					
Effective December 19						Born Blonde colourant	052-928	1.60	S	...	
tablets						lightener	052-936	1.99	S	...	
20mg	100	027-821	1.41	S	2.42 GSL	Born Blonde highlights	321-059	3.22	S	...	
50mg	30	242-438	0.92	S	1.59 GSL	Born Blonde spray-in	321-752	2.29	S	...	
	90	027-839	2.52	S	4.35 GSL	Nice N'Easy hair colour	052-985	1.91	S	...	
BENERVA (Roche)						CLAIRVAN (Sinclair Pharmaceuticals)					
Effective December 19						Effective December 11					
tablets						injection 2ml	6	308-437	16.00	S	27.20 POM
25mg	100	028-308	0.61	S	1.06 GSL	CLEARBLUE (Unipath)					
50mg	100	028-324	1.02	S	1.76 GSL	pregnancy test kit	050-351	4.47	S	7.35	
100mg	100	028-332	1.76	S	3.04 GSL	CLEARBLUE ONE STEP (Unipath)					
300mg	100	028-357	2.87	S	4.97 GSL	Effective January 01					
BENERVA COMPOUND (Roche)						pregnancy test kit	172-577	5.33	S	8.75	
Effective December 19						CO-AMLOZIDE (see Vasotec)					
tablets						CODIS (Reckitt & Colman)					
200	496-471	0.91	S	1.56 GSL		tablets	8	054-411	5.51(12)	S	0.69 PCDI
BENROSS (Benross Trading)						COHEPRESS (Sterical)					
cotton buds	200	2594-76	0.34	S	0.52	Effective January 01					
BETNOWATE (Glaxo)						elastic cohesive support bandage					
lotion	20ml	029-462	0.95	S	... POM d	flesh	1825	209-403	2.30	S	3.75
						10cm x 2.25m	1826	209-106	1.50	S	2.25
						5cm x 2.25m					
						white					

10cm x 2.25m	1820	208-942	2.50	S	3.75	a	10mg	100	089-219	0.89	S	1.53	GSL	a
5cm x 2.25m	1821	208-470	1.50	S	2.25	a	50mg	100	089-227	2.31	S	3.99	GSL	a
200mg							20mg	50	496-489	3.46	S	5.97	GSL	a
COLORSPORT (Cos-matrix)														
Effective January 01														
Body Boost							Effective December 04							
buff		124-396	0.96	S	1.59	a	tablets	100	089-425	3.00	S	...	POMCDN	
fast facial							FANGO (Jica)							
gentle buff		124-388	0.76	S	1.25	a	mineral conditioner							
		3 062-711	1.52	S	2.50	a	for all hair types	100g	249-436	2.29	S	3.95	i	
lipstains		124-362	1.40	S	2.30	c	mineral shampoo	100g		2.29	S	3.95	i	
smoothers							normal & oily hair 960-294, thin & dry hair 960-286.							
foot		420-802	0.73	S	1.20	a	FERFOLIC SV (Sinclair Pharmaceuticals)							
hip & thigh		420-596	2.43	S	3.99	a	Effective December 11							
Tummy Tone massager	200ml	392-363	2.43	S	3.99	a	tablets	100	098-665	3.88	S	6.63	POM	a
COLOSTRENE (Battie, Hayward & Bover)														
Effective January 01														
drench 30ml	12	055-251	5.64	S	...	PML		100ml	099-476	38.28(12)	S	5.49	P	c
CONTROLTEST (Boehringer Corporation)														
Effective January 01														
glucose		312-868	4.40	S	...	a	Effective January 02							
COPPERTONE (Scholl)														
Effective January 01														
apres plage aftersun milk							aerosol	150ml	113-829	0.96	S	...	a	
							GLYKOLA (Sinclair Pharmaceuticals)							
							Effective December 11							
							tonic	125ml	280-214	1.40	S	2.38	P	a
								250ml	065-177	1.76	S	2.99	P	a
GOLDEN HEALTH (English Grains Healthcare)														
Effective January 01														
calcium tablets							calcium tablets	100	002-022	5.04(6)	S	1.45	a	
cod liver oil							capsules	120	001-594	8.66(6)	S	2.49	a	
comfrey tablets							comfrey tablets	100	049-544	7.82(10)	S	1.35	d	
evening primrose oil							capsules	30	001-859	11.65(6)	S	3.35	a	
feverfew tablets							capsules	90	135-210	8.66(10)	S	2.49	a	
garlic oil capsules							herbal oil capsules	150	042-440	8.87(6)	S	2.55	a	
herbal remedies							slimmers aid	100	489-476	11.54(10)	S	1.99	a	
panax ginseng							tablets super 200mg	55	093-930	20.52(12)	S	2.95	d	
tablets super 200mg								145	095-984	40.00(12)	S	5.75	d	
royal jelly capsules							100mg	30	001-644	11.65(6)	S	3.35	a	
500mg							500mg	30	135-442	23.47(6)	S	6.75	a	
rutin tablets							rutin tablets	100	052-559	9.56(10)	S	1.65	a	
Supasol safflower oil							capsules	100	041-376	8.00(6)	S	2.30	a	
capsules							super sea kelp tablets	100	045-831	7.65(12)	S	1.10	a	
super sea kelp tablets								250	045-849	14.62(12)	S	2.10	a	
GRAPEFRUIT (Approved Prescription Services)														
slimming supplement														
tablets							tablets	80	4024-56	...	S	6.99	d	
HELEN HARPER (Bambo)														
(distributors Care Laboratories)														
Effective January 02														
feminine hygiene							bra pads	30	439-356	11.57(12)	S	1.53	a	
mini-pads							mini-pads	10	049-866	5.28(24)	S	0.34	a	
panty shields							panty shields	10	439-323	5.16(24)	S	0.34	a	
sanitary towels							sanitary towels	30	439-331	10.65(24)	S	0.70	a	
super							super	10	439-281	2.79(12)	S	0.36	a	
super thin towels							super	20	439-299	8.97(20)	S	0.70	a	
HENARA (Beauty International)							henna	10	439-307	3.55(12)	S	0.46	a	
hairspray, conditioning							hairspray, conditioning	275ml	006-767	8.20(12)	S	...	r	
treatment wax							treatment wax	50g	309-458	4.15(12)	S	...	r	
400g							400g	431-262	8.07(6)	S	...	r		
IMODIUM (Janssen Pharmaceutical)														
capsules 2mg							capsules 2mg	250	430-215	27.42	S	...	POM	●
INCO (Robinsons Healthcare)														
adult diapers							waterproof backing							
waterproof backing							20in-32in	20	249-444	32.68(5)	S	...	i	
28in-44in							28in-44in	20	250-001	35.54(4)	S	...	i	
deeper ventilated							deeper ventilated							
up to 36in							up to 36in	251-918	68.30(200)	S	...	i		
up to 42in							up to 42in	250-076	32.20(100)	S	...	i		
up to 48in							up to 48in	250-704	37.80(100)	S	...	i		
fluff filled bed & chair underpads							fluff filled bed & chair underpads							
105g							105g	20	126-599	29.04(5)	S	...	d	
85g							85g	25	126-441	28.24(4)	S	...	d	
waterproofed														
110g							110g	40	248-922	25.00(3)	S	...	i	
45g							45g	40	248-310	30.45(6)	S	...	i	
65g							65g	30	248-914	28.75(5)	S	...	i	
mat stress covers							mat stress covers							
rainbow cloths							rainbow cloths							
readwipes							readwipes	33cmx59cm	252-741	23.89(10x505)	S	...	i	
34cmx32cm							34cmx32cm	100	251-983	50.72(20)	S	...	i	
shaped insert pads							shaped insert pads							
135g							135g	20	249-128	34.47(5)	S	...	i	
68g							68g	20	249-012	24.87(6)	S	...	i	
medium							medium	30	249-110	22.77(3)	S	...	i	
100g							100g	30	249-110	22.77(3)	S	...	i	
INVERNESS (Inverness)														
earring cassettes							earring cassettes							
18ct							18ct	9200	244-392	8.00	S	...	i	
								9201	244-442	10.00	S	...	i	
								9202	244-707	8.50	S	...	i	
								9203	245-456	10.50	S	...	i	
								9204	245-464	11.50	S	...	i	
								9205	245-589	11.50	S	...	i	
								9206	245-704	11.50	S	...	i	
								9207	246-074	12.00	S	...	i	
								9208	246-165	12.00	S	...	i	
								9100	243-006	5.00	S	...	i	
								9101	243-394	6.00	S	...	i	
								9102	243-410	5.50	S	...	i	
								9103	243-428	6.50	S	...	i	
								9104	243-436	7.50	S	...	i	
								9105	243-519	7.50	S	...	i	
								9106	243-840	7.50	S	...	i	
								9107	243-865	8.00	S	...	i	
								9108	244-376	8.00	S	...	i	
ISORDIL (Wyeth)														
Effective December 04														
tablets 5mg							tablets 5mg	100	134-635	1.13	S	...	P	a
10mg							10mg	500	042-366	5.71	S	...	P	a

10mg	100	134-650	1.15	S	...	P	r
30mg	100	024-034	2.72	S	...	P	r
ISORDIL TEMBIDS (Wyeth)							
<i>Effective December 04</i>							
capsules 40mg	100	273-327	6.38	S	...	P	r
KANGA (Nicholas Labs Healthcare Div)							
<i>Effective December 04</i>							
incontinence pads							
wingfolded for double incontinence							
70g	pads 2 x 30	057-679	10.48	S	18.08		r
			26.19	S	45.18		i
KETO-DIABUR TEST 5000 (Boehringer Corporation)							
<i>Effective January 01</i>							
test strips	50	489-260	4.80	S	...		a
KIRI (H.P. Bulmer)							
<i>Effective January 01</i>							
sparkling apple drink	70cl		8.37(12)	S	...		i
apple & lime 9615324							
crown cork	20cl		2.68(12)	S	...		i
apple & lime 9615322							
rip-top	200ml x 4		3.06(12)	S	...		i
apple & lime 961714							
can	250ml		3.47(12)	S	...		i
apple & lime 961649							
KYLIE (Nicholas Labs Healthcare Div)							
<i>Effective December 04</i>							
absorbent bedsheet	374416	18.72	S	27.00			r
lightweight bedsheet	421958	14.84	S	21.18			r
L.A. LOOKS (Dep Ltd)							
<i>Effective January 01</i>							
conditioner	300ml	242-735	5.94(6)	S	...		i
shampoo	300ml	242-727	5.94(6)	S	...		i
LARISSA (Bambo)							
<i>(distributors Care Laboratories)</i>							
<i>Effective January 02</i>							
press-on towels							
regular	10	149-351	5.04(24)	S	0.32		a
super	10	149-401	5.74(24)	S	0.36		a
LEDCLAIR (Sinclair Pharmaceuticals)							
<i>Effective December 11</i>							
injection 5ml	6	492-926	18.28	S	31.44	POM	a
LIGHT AND BRIGHT (Beauty International)							
	124-990	4.36(3)	S	...			a
LIMCLAIR (Sinclair Pharmaceuticals)							
<i>Effective December 11</i>							
injection 5ml	6	492-934	20.57	S	35.38	POM	a
LIMMITS (Scholl)							
<i>Effective January 01</i>							
biscuits							
cream	125g	056-820	12.40(12)	Z	1.29		a
lunchbars	3 x 50g	465-872	19.10(12)	Z	1.99		a
lunchpacks	50g	491-811	10.56(24)	Z	0.55		a
LOFRIC (Astra-Meditec)							
<i>Effective January 01</i>							
urinary retractor catheter							
self lubricating							
male	435-214	5.84(5)	S	...			a
female	435-248	5.84(5)	S	...			a
paediatric	435-271	5.84(5)	S	...			a
LOREXANE (Care Laboratories)							
<i>Effective January 02</i>							
cream 1%	50g	163-170	5.44(6)	S	1.49	P	a
shampoo	30g	163-253	10.88(12)	S	1.49	P	a
MEDENA (Astra-Meditec)							
<i>Effective January 01</i>							
ileostomy catheter							
1	M8731	160-689	4.05(5)	S	...		d
5	M8730	163-055	3.60(5)	S	...		d
MEDOCODONE (Medo)							
<i>Effective January 01</i>							
tablets	250	174-938	5.79	S	9.99	PCDI	d
	1000	279-877	23.16	S	...	PCDI	d
METERPOLIC (Sinclair Pharmaceuticals)							
<i>Effective December 11</i>							
tablets	30	207-449	0.75	S	1.29	POM	a
	100	210-641	2.28	S	3.93	POM	a
	500	213-488	10.85	S	18.71	POM	a
MICOLETTE (Wyeth)							
<i>Effective December 04</i>							
micro enema	5ml	464-552	1.07(12)	S	...	P	r
MUM (Bristol-Myers)							
<i>Effective January 02</i>							
Quick Dry Rollette	45ml	387-563	0.61	S	...		a
Rollette	45ml	355-519	0.61	S	...		a
spray non-aerosol							
anti perspirant deodorant	100ml	002-530	1.30	S	...		a
NATRACALM (English Grains Healthcare)							
<i>Effective January 01</i>							
tablets	48	424-473	18.35(12)	S	2.35	GSL	a
NATRENA (Scholl)							
<i>Effective January 01</i>							
calorie-free sweeteners							
granulated	80G	082-594	10.71(12)	Z	1.19		a
handy pack	120	386-771	5.85(12)	Z	0.65		a
table pack	600	386-789	15.75(12)	Z	1.75		a
refill pack	2000	390-690	33.21(12)	Z	3.69		a
NATUREST (Lase)							
<i>(distributors Ernest Jackson)</i>							
herbal sleeplessness tablets	100	234-492	9.04(6)	S	2.60	GSL	●
NEPHUR TEST (Boehringer Corporation)							
<i>Effective January 01</i>							
reagent strips	50	489-526	12.30	S	...		a
with leucocytes							
NORMAX (Innovex Medical Prods)							
<i>(distributors Farillon)</i>							
<i>Effective December 04</i>							
capsules	63	218-271	3.78	S	...	POM	a
NORVAL (Bencard)							
<i>Effective January 01</i>							
tablets	100	023-457	19.41	S	...	POM	d
NYSTAN (Princeton Pharms)							
<i>Effective January 01</i>							
cream	15g	199-661	1.55	S	2.68	POM	d
ointment	15g	199-695	1.09	S	1.88	POM	d
ODABAN (Bracey)							
<i>Effective January 01</i>							
anti-perspirant roll-on	10cc	384-339	0.60	S	0.99	d	
	50ml	226-050	2.10	S	3.45	d	
ORAL-B (Oral B Labs)							
<i>Effective January 01</i>							
toothbrushes							
Right Angle							

medium regular 233-908, compact 958-157, large 958-165.	8.49(12)	S	1.15		i	
ORFOIDS (Battie, Hayward & Bower)						
<i>Effective January 01</i>						
veterinary capsules	100	203-430	6.45	S	... PML a	
PATIENT-READY (Johnson & Johnson (Pat. Care))						
small dressing pack	242-636	28.15(40)	S	1.21	i	
PENDURAL (Wyeth)						
<i>Effective December 04</i>						
oral paediatric drops	10ml	213-991	1.63	S	... POM r	
oral suspension	100ml	214-007	1.49	S	... POM r	
PETROLAGAR (Wyeth)						
<i>Effective December 04</i>						
No.1	200ml	002-413	1.01	S	1.75 GSL a	
	500ml	216-358	1.89	S	3.26 GSL a	
PICK-UPS (English Grains Healthcare)						
<i>Effective January 01</i>						
tablets	60	424-481	11.75(12)	S	1.69 GSL a	
PIZ BUI (CIBA Consumer)						
<i>Effective December 01</i>						
sun protection factor 8	5ml	110-627	17.64(12)	S	2.35 a	
PLAX (Food Brokers)						
<i>Effective January 01</i>						
anti-plaque pre-brushing rinse	250ml	476-697	29.21(24)	S	2.10 a	
	490ml	476-713	20.17(12)	S	2.90 a	
PRIMULA (Food Brokers)						
<i>Effective January 01</i>						
crispbread	150g	423-756	7.22(24)	Z	... a	
harvest	150g	246-694	7.22	Z	... i	
high bake	150g	279-919	7.22(24)	Z	... i	
muesli	200g	247-825	8.14	S	... i	
wafers	300g	279-992	11.63(24)	Z	... i	
REDIFORM (Salt & Son)						
<i>Effective January 01</i>						
elasticated support bandage						
10m						
pink	F 10cm	257-261	7.30	S	... i	
	G 12cm	257-576	8.05	S	... i	
	D 7.5cm	256-545	6.40	S	... i	
	B 6.25cm	255-661	5.55	S	... i	
	C 6.75cm	256-065	6.25	S	... i	
	E 8.75cm	257-220	7.05	S	... i	
tubular						
10m	A 4cm	249-821	3.75	S	... i	
	F 10cm	250-084	6.20	S	... i	
	G 12cm	250-316	6.90	S	... i	
	D 7.5cm	250-050	5.50	S	... i	
	B 6.25cm	250-019	4.90	S	... i	
	C 6.75cm	250-027	5.05	S	... i	
	E 8.75cm	250-068	6.05	S	... i	
	J 17.5cm	251-702	9.60	S	... i	
	L 32.5cm	251-959	17.75	S	... i	
	K 21.5cm	251-744	11.75	S	... i	
ribbed stockinette						
20m	5cm	254-383	3.30	S	... i	
	10cm	254-557	6.60	S	... i	
	20cm	254-656	11.70	S	... i	
	30cm	255-455	14.80	S	... i	
	25cm	255-596	16.95	S	... i	
	7.5cm	254-466	4.80	S	... i	
supports						
ankle			11.70(10)	S	... i	
small 958-363, medium 958-371, large 958-413.			252-452	11.70(10)	S	... i
joint						
lumbal belt						
small 960-377, medium 960-385, large 960-401, ex.large 960-419, ex.large(F/G) 960-781.				11.70(10)	S	... i
wrist						
small 958-421, medium 960-302, large 960-310.						
tubular shaped bandage						
long(full leg)			22.55(10)	S	... i	
small(B/D) 960-740, medium(C/E) 960-757, large(D/F) 960-765, ex.large(F/G) 960-781.						
short (below knee/arm)			15.95(10)	S	... i	
small(B/C) 960-674, medium(C/D) 960-682, large(D/E) 960-690.						
twin finger stalls			12.85(25)	S	... i	
6.25cm 960-435, 7.5cm 960-484, 8.75cm 960-492, 10cm 960-500.						
RED KOOGA (English Grains Healthcare)						
<i>Effective January 01</i>						
ginseng capsules	14	444-117	9.40(6)	S	2.70 GSL a	
	36	073-932	18.96(6)	S	3.45 GSL a	
elixir	200ml	260-000	18.96(6)	S	3.45 GSL a	
Royalte instant tea						
sachets 3g	10	260-018	5.95(6)	Z	3.99 GSL a	
tablets 600mg	14	254-296	9.40(6)	S	2.70 GSL a	
	36	096-289	18.96(6)	S	3.45 GSL a	
multi vitamins & minerals with natural vitamin E						
		275-230	7.30(6)	S	2.10 a	
REDONOX (Roche)						
<i>Effective December 19</i>						
effervescent lg	10	126-482	0.75	S	1.19 GSL a	
	20	038-430	1.38	S	2.19 GSL a	
tablets						
C 200mg	100	235-523	1.18	S	2.03 GSL a	
C 25mg	200	363-788	0.61	S	1.05 GSL a	
C 50mg	100	489-922	1.45	S	2.51 GSL a	
C 300mg	100	235-481	0.48	S	0.84 GSL a	
	500	235-499	1.55	S	2.67 GSL a	
	1000	050-807	2.58	S	... GSL d	
chewable						
250mg	100	238-709	1.57	S	2.49 GSL a	
500mg	50	363-796	1.57	S	2.49 GSL a	
REFLOCHECK (Boehringer Corporation)						
<i>Effective January 01</i>						
blood glucose test strips	25	489-559	12.83	S	... a	
	100	489-567	47.89	S	... a	
REFLOLUX II (Boehringer Corporation)						
<i>Effective January 01</i>						
control solutions	2 x 5ml	359-653	6.69	S	... a	
REFLOTEST (Boehringer Corporation)						
glucose test	100	489-583	46.06	S	... d	
hypoglycaemic test	50	489-609	26.54	S	... d	
RONDOPHIX (Selles Medical)						
<i>Effective January 01</i>						
sterile unmedicated first aid dressings						
extra large	419-663	0.60	S	1.04	a	
	419-660	0.33	S	0.56	a	

medium	419-564	0.27	S	0.45	a	firm tights	pr	339-689	2.06	S	3.15	a	
triangular bandage	419-671	0.29	S	0.50	a	gentle tights	pr	221-291	1.79	S	2.75	a	
RONDOFLEX (Selles Medical)						maternity tights	pr	347-617	2.18	S	3.35	a	
Effective January 01						sheer patterns							
conforming bandage	5cm	313-270	2.29(12)	S	0.36	15 denier	patterned	067-702	2.06	S	3.15	a	
	10cm	313-320	3.63(12)	S	0.53	sheer stockings							
	7.5cm	313-312	2.90(12)	S	0.43	15 denier	pr	328-484	1.47	S	2.25	a	
RONDOKREPP (Selles Medical)						sheer stockings							
Effective January 01						seamed stockings	pr	437-970	1.53	S	2.35	a	
conforming bandages	10cm	164-020	3.63(12)	S	0.53	sheer tights							
	15cm	164-319	5.41(12)	S	0.80	15 denier		250-043	1.47	S	2.25	a	
	5cm	163-327	2.29(12)	S	0.36	ribbed tights	pr	422-220	2.06	S	3.15	e	
	7.5cm	163-832	2.90(12)	S	0.43	Ultra Sheer tights	pr	2.44	S	3.75	i	i	
RONDOPAD (Selles Medical)						black small 955-674, medium 955-690, large 955-708,							
Effective January 01						platinum small 955-609, medium 955-617, large 955-666,							
non-adherent dressings	10cm x 10cm	163-888	9.24(100)	S	0.17	sable small 955-716, medium 955-757, large 955-765,							
	5cm x 5cm	162-719	4.40(100)	S	0.09	maternity tights	70 D	401-356	6.95	S	10.65	a	
	7.5cm x 7.5cm	162-990	6.82(100)	S	0.14	support tights	70 D	446-351	5.84	S	8.50	a	
SANGUR TEST (Boehringer Corporation)						thermal supporters							
Effective January 01						knee support	natural	304-048	2.59	S	3.99	a	
test strips	50	489-351	5.77	S	---	SECTO (Cupal)		242-974	10.32(12)	S	1.22	i	
SAVON DRY (Care Laboratories)						Nice 'n' Klean							
Effective January 01						SENSODYNE (Stafford-Miller)							
antiseptic spray	55g	439-521	15.79(12)	S	2.09	toothbrushes							
SCHOLL'S (Scholl)						Search							
Effective January 01						3.5							
Footcare						Real Ghostbusters		217-398	8.82(12)	S	1.09	a	
appliance						SHEPHERDBOY (Shepherdboy)							
Ball-o-Foot						Effective January 01							
super soft	pr	254-318	10.89(12)	S	1.45	fruit & nut bars	38g	367-946	---	Z	0.24	r	
contoured hard skin file							40g	367-938	---	Z	0.24	a	
	254-748	11.64(12)	S	1.55	a	carob	367-961	---	S	0.26	a		
corn and callous file	254-403	10.44(12)	S	1.39	a	sunflower	50g	242-933	---	S	0.72	i	
dual action foot file	282-400	14.65(12)	S	1.95	a		50g	367-870	---	S	0.25	a	
Foamase						Just So							
arch cushions	254-292	47.25(12)	S	6.29	a	carob bars	003-814	---	S	0.30	a		
bunion shield	254-359	16.45(12)	S	2.19	a		45g	242-883	---	S	0.88	i	
met arch supports	pr	254-821	43.20(12)	S	5.75	SIONON (Scholl)							
nail clippers	254-839	14.65(12)	S	1.95	a	Effective January 01							
pure mineral chiropody stone	170-704	10.44(12)	S	1.39	a	diabetic foods							
toe caps	1	255-331	5.41(12)	S	0.72	fruit bon bons	50g	461-624	4.35(10)	S	0.65	a	
large	2	142-299	8.26(12)	S	1.10	orange drink	725ml	390-773	6.83(12)	S	0.85	a	
standard	3	184-457	7.89(12)	S	1.05	peppermints	20g	345-009	5.12(24)	S	0.32	a	
toe separators	2	184-762	8.26(12)	S	1.10	shortcake biscuits	150g	215-517	10.11(12)	Z	1.09	a	
toe sleeves	2	184-762	8.26(12)	S	1.10	sweetener	500g	245-191	19.93(10)	Z	2.59	a	
small	2	184-994	8.26(12)	S	1.10	SLINKY (Cusson Gerrard)							
standard	2	184-994	8.26(12)	S	1.10	Effective January 01							
Tubegauz	255-406	10.89(12)	S	1.45	a	stretch bandage	5cm x 4m	401-422	3.77(12)	S	0.54	a	
Tubifoam	multi-pack	210-310	8.26(12)	S	1.10		10cm x 4m	401-448	6.27(12)	S	0.90	a	
Tubegauz							7.5cm x 4m	401-430	5.14(12)	S	0.74	a	
refill	389-452	10.14(12)	S	1.35	a		15cm x 4m	401-455	8.72(12)	S	1.25	a	
insoles						SLYMBRAN (Health & Diet Food)							
Cosy Soles						(distributors Health & Diet Food)							
mens	254-797	12.70(12)	S	1.69	a	digestives	150g	454-884	11.34(24)	Z	0.63	a	
unisex	748	433-359	12.70(12)	S	1.69	carob coated	036-509	7.43(12)	Z	0.93	a		
womens						SLYMBRED (Health & Diet Food)							
7/8 751-487						(distributors Health & Diet Food)							
Hidden Comfort						original	122-523	11.70(24)	Z	0.65	a		
heel cushion	254-771	8.64(12)	S	1.15	a	rye	269-004	11.70(24)	Z	0.65	a		
thermal						seame	412-304	11.70(24)	Z	0.65	a		
unisex	748	433-367	11.19(12)	S	1.49	wholemeal	466-993	11.70(24)	Z	0.65	a		
Fresh Step						SLYMSHORTCAKES (Health & Diet Food)							
men size 748 523-969, size 748 523-977	748	433-409	9.39(12)	S	1.25	(distributors Health & Diet Food)							
Hidden Comfort	pr	254-511	7.44(12)	S	0.99		336-925	5.67(12)	Z	0.63	a		
high heels						SOFT TOUCH (Boehringer Corporation)							
medications	30g	254-276	9.39(12)	S	1.25	an easy to use finger-pricking device	396-507	4.95	S	---	c		
antiseptic foot balm						SORBSAN (Sterical)							
athletes foot	1oz	401-505	9.69(12)	S	1.29	Effective January 01							
gel	80g	254-300	13.15(12)	S	1.75	sterile calcium alginate)	10cm x 10cm	1410(10)	348-839	19.90	S	---	a
powder	15ml	254-904	13.90(12)	S	1.85	10cm x 20cm	1415(5)	190-975	18.25	S	---	a	
solution						seaweed packing	1411(5)	348-979	19.75	S	---	a	
corn & callous salve	254-441	9.69(12)	S	1.29	GSL	seaweed ribbon							
corn removing liquid	255-612	8.26(12)	S	1.10	GSL	sterile calcium alginate ribbon							
ingrown toenail treatment	254-847	11.95(12)	S	1.59	GSL	medical probe	1412(5)	035-212	13.00	S	---	a	
pads & padding						SOS (Scholl)							
animal wool	254-250	7.44(12)	S	0.99	i	Effective January 01							
extra slim moleskin	254-235	5.41(12)	S	0.72	a	glass works	500ml	417-675	8.90(12)	S	1.05	a	
extra soft felt pads	254-482	5.41(12)	S	0.72	a	refill	500ml	417-654	11.04(12)	S	1.29	a	
extra thick chiropody felt	276-447	5.41(12)	S	0.72	a	trigger spray							
felt pads	254-375	5.41(12)	S	0.72	a	STERIK (Dixon Community Care)							
corn	276-405	5.64(12)	S	0.75	a	medical emergency pack							
extra slim protectors	255-323	5.41(12)	S	0.72	a	STUGERON (Janssen Pharmaceutical)							
Fixo medicated corn removal plasters	254-508	5.64(12)	S	0.75	GSL	tablets 15mg	1000	431-007	49.00	S	---	P	
foot & shoe foam padding	254-227	5.41(12)	S	0.72	a	SUPRADYN (Roche)							
Zino medicated removal pads	255-638	5.64(12)	S	0.75	GSL	Effective December 19							
Fixo medicated corn removal pads	254-243	5.64(12)	S	0.75	i	multivitamins with minerals	30	398-867	1.17	S	1.85	GSL	a
waterproof						capsules	60	399-303	2.05	S	3.25	GSL	a
Reflex for Men						effervescent	10	120-766	1.04	S	1.65	GSL	a
extra durable							20	124-552	1.86	S	2.95	GSL	a
deodorant insoles	288-522	14.20(12)	S	1.89	a	SURE SHIELD (English Grains Healthcare)							
toilettes						Effective January 01							
deep moisturising						calamine and witch hazel							
foot cream	125ml	205-336	13.23(12)	S	1.69	cream	50g	135-707	7.51(12)	S	1.08	a	
deodorant foot spray	115g	254-324	11.66(12)	S	1.49	laxatives, fruit flavoured							
foot deodorant							large	276-766	8.00(12)	S	1.15	GSL	a
anti-perspirant	115ml	254-532	11.66(12)	S	1.49		small	276-758	5.00(12)	S	0.72	GSL	a
foot powder	75g	471-227	9.78(12)	S	1.25	GSL							
foot refresher spray	125ml	254-714	11.66(12)	S	1.49								
rough skin remover													
sneaker treat													
shoe deodoriser spray													
	254-896	11.66(12)	S	1.49	a	lozenges							
softening lotion						antibiotic							
soothing foot bath	150ml	205-328	11.35(12)	S	1.45	blackcurrant flavour							
sports aid range													
shock absorbing	insoles	035-444	18.70(12)	S	2.39	iodised throat	large	154-724	5.22(12)	S	0.75	GSL	d
support							small	276-725	8.00(12)	S	1.15	GSL	a
ankle	034-538	28.10(12)	S	3.59	a	mouth ulcer tablets	276-717	5.00(12)	S	0.72	GSL	a	
elbow	034-918	27.31(12)	S	3.49	a	travel tablets	276-782	8.00(12)	S	1.15	GSL	a	
knee	034-561	29.68(12)	S	3.79	a	TEMOCILIN (see Temopen)							
wrist	035-428	17.14(12)	S	2.19	a	TEMOPEN (Bencard)							
surgical hosiery						(temocillin sodium)							
Lite Legs						vials							

500mg	5	242-479	37.50	S	...	POM	●
1g	5	242-628	75.00	S	...	POM	●
TEKCODA (Sinclair Pharmaceuticals)							
Effective December 11							
cough syrup	11	155-382	12.94	S	21.99	P	a
	2,251	155-408	24.00	S	41.28	P	a
	100ml	116452	1.40	S	2.38	P	a
TETREX (Bristol-Myers Antibiotics)							
capsules	100	283-903	9.11	S	15.71	POM	d
THEPHORIN (Sinclair Pharmaceuticals)							
Effective December 11							
tablets 25mg	50	284-463	2.28	S	3.69	P	a
THOVALINE (Ilion)							
aerosol		286-666	20.76(12)	S	2.99	GSL	r
ointment	40g	286-625	4.68(12)	S	0.68	GSLhp	r
	50g	286-644	9.00(12)	S	1.30	GSL	r
	125g	351-809	10.80(12)	S	1.55	GSL	r
	500g	286-658	33.36(12)	S	4.79	GSL	r
	50g	039-941	5.52(12)	S	0.80	GSL	r
TISSERAND (Aroma-Therapy Supplies)							
Effective December 01							
publications							
Aromatherapy for Everyone	094-821	9.48(3)	Z	4.50			a
URIPLAN (Bard)							
Effective December 01							
catheters, Foley 2 way, opposed eyes							
Biocath hydrogel encapsulated							
female prefill							
10ml balloon	DT2268	5.45	S	...			a
12ch 516-577, 16ch 516-765, 20ch 516-773, male prefill							i
10ml balloon	DT2264	5.45	S	...			a
16ch 517-037, 20ch 517-045, male standard							i
10ml balloon	DT2265	5.23	S	...			a
20ch 516-625, 24ch 516-740, silicone elastomer coated							i
female							
30ml balloon	DT1647	5.80	S	...			a
16ch 958-553, 18ch 958-561, 20ch 958-587, 22ch 958-645, 24ch 958-652, 26ch 958-660, female, prefilled							i
10ml balloon	DT1637AL	6.27	S	...			a
12ch 958-678, 14ch 958-686, 16ch 958-728, 18ch 958-736, 20ch 958-744, 22ch 958-751, 24ch 958-777, 26ch 958-827, standard							i
16-28 Ch	DT1657/67	5.80	S	...			a
DT1657 10ml 12ch 958-576, 14ch 958-635, 16ch 958-643, 18ch 958-651, 20ch 958-659, 22ch 958-667, 24ch 958-675, DT1667 30ml 16ch 961-014, 18ch 958-975, 20ch 958-983, 22ch 959-163, 24ch 959-171, 26ch 959-205, 28ch 959-239, standard, prefilled							i
10ml balloon	DT1657AL	6.27	S	...			a
12ch 959-361, 14ch 959-403, 16ch 959-452, 18ch 959-460, 20ch 960-054, 22ch 960-062, 24ch 959-643, 26ch 959-650, silicone, standard length							i
DT1658 10ml 12ch 500-959, 14ch 959-668, 16ch 959-759, 18ch 959-822, 20ch 959-940, 22ch 959-957, 24ch 959-965, DT1668 30ml 16ch 974-014, 18ch 959-973, 20ch 960-021, 22ch 960-039, 24ch 960-047, VALENAC (Shire Pharms)							
(diclofenac) tablets	100	199-638	7.50	S	...	POM	●
25mg	100	199-760	14.60	S	...	POM	●
50mg	100	200-105	7.18	S	...	POM	●
VASETIC (Shire Pharms)							
tablets	100	200-105	7.18	S	...	POM	●
VISCLAIR (Sinclair Pharmaceuticals)							
Effective December 11							
tablets	100	304-667	16.00	S	24.00	P	a
VITA FIBER (Scholl)							
Effective January 01							
tablets	100	406-744	25.75(12)	S	3.29		a
	250	406-769	49.44(12)	S	6.29		a
VOCALZONE (English Grains Healthcare)							
Effective January 01							
pastilles	305-953	9.40(12)	S	1.35	GSL		a
VOLVIX (H.P.Bulmer)							
mineral water	500ml	094-516	2.04(24)	S	...		a
	1.5 litre	094-482	3.80(12)	S	...		a
WISDOM (Adatis)							
Effective January 01							
dental floss	40yd	324-863	8.69(12)	S	1.25		a
dental set							
toothbrush/toothpaste	339-009	10.57(12)	S	1.35			a
dis-paste disclosing	324-871	6.89(12)	S	0.99			a
tablets	30m	353-052	8.69(12)	S	1.25		a
Quest dental tape							
tooth brushes							
baby	356-477	5.63(12)	S	0.72			a
CareBears	assorted	022-517	8.53(12)	S	1.09		a
Interspace	236-026	8.53(12)	S	1.09			a
IQ	472-234	11.52(12)	S	1.49			d
Q Phase II	235-549	11.66(12)	S	1.49			d
McMen	761	496-352	7.43(12)	S	0.95		a
adult	long head	427-500	9.78(12)	S	1.19		a
compact head	427-526	9.78(12)	S	1.25			a
regular head	427-518	9.78(12)	S	1.25			a
Quest angled							
adult	long head	194-944	9.00(12)	S	1.15		a
child	regular head	194-936	9.00(12)	S	1.15		a
small head	194-902	8.23(12)	S	1.05			a
Quest straight							
adult	long head	226-993	9.00(12)	S	1.15		a
child	regular head	080-200	9.00(12)	S	1.15		a
regular	small head	227-371	8.23(12)	S	1.05		a
sensitive	472-442	5.87(12)	S	0.75			i
start	235-382	9.78(12)	S	1.25			i
The Flinstones	472-459	5.87(12)	S	0.75			i
Bon Voyage	235-424	8.00(12)	S	1.15			i
Thomas the Tank Engine & Friends	assorted	111-088	11.66(12)	S	1.49		a
travel	assorted	128-520	8.00(12)	S	1.15		r
toothpaste	416-198	9.78(12)	S	1.25			r

Thomas the Tank Engine							
WOODS OF WINDSOR (Woods of Windsor)							
Effective January 01							
bath & shower gel	150ml	017-707	1.63	S	3.25		a
bath cubes	6 x 45g	141-671	1.38	S	2.75		a
bath pearls			0.10	S	0.20		d
forget-me-not 577-817, honeysuckle 577-991, lavender 577-867, lily of the valley 577-783, wild orchid 577-809, wild rose 577-75							d
bath salts	258-202	1.48	S	2.95			i
drawer sachets							
fabric			1.13	S	2.25		d
forget-me-not 878-264, honeysuckle 528-703, lavender 759-738, lily of the valley 528-695, rosebuds 528-687, wild orchid 878-439							d
lace	small	141-762	0.83	S	1.65		a
large single		424-523	1.25	S	2.50		a
paper	141-804	0.49	S	0.99			a
eau de parfum							
atomiser	15ml	208-499	1.18	S	2.35		a
eau de toilette							
atomiser	100ml	296-053	2.98	S	5.95		a
fine English soaps	box of 3	129-601	2.40	S	4.80		a
foaming bath gel	3 x 12g	271-452	0.83	S	1.65		a
guest size soap	25g	481-481	0.30	S	0.60		a
guest soap	pack of 6		1.68	S	3.30		d
traditional 593-699, wild flower 593-681							i
hand cream	100ml		1.38	S	2.75		i
assort/for various fragrances 960-880, forget me not 960-898, honeysuckle 960-914, lavender 960-922, lily of the valley 960-939, wild orchid 960-930, wild rose 961-037							i
perfumed drawer liners	6 sheets	142-067	2.63	S	5.25		a
refresher oils	10ml	141-879	1.48	S	2.95		a
room fragrance spray		141-887	1.75	S	3.50		a
shampoo	150ml	024-364	1.38	S	2.75		a
soap traveller	25g in dish		0.55	S	1.10		d
forget-me-not 877-621, honeysuckle 877-761, lavender 877-762, lily of the valley 877-936, wild orchid 877-597, wild rose 878-690							d
talcum powder	100g	141-614	1.38	S	2.75		a
travel collection		369-546	3.25	S	6.50		a
travel companion		481-515	4.48	S	8.95		a
vapourising ring		445-036	0.98	S	1.95		a
vapourising room fragrance							
10ml & ring			1.48	S	2.95		a
forget me not 960-609, honeysuckle 960-583, lily of the valley 960-575, wild orchid 960-591							i
wardrobe sachets	481-523	1.49	S	2.99			a
for gentlemen	379-040	1.49	S	2.99			a
aftershave							
balum	100ml	296-665	3.63	S	7.25		a
lotion	100ml	270-546	3.63	S	7.25		a
spray	100ml	296-517	4.75	S	9.50		a
bath and shower gel	150ml	258-343	1.63	S	3.25		i
Cologne	100ml	185-504	3.63	S	7.25		a
deodorant							
roll-on	270-629	1.48	S	2.95			a
fine English soap	100g	296-210	0.80	S	1.60		a
foam bath gel envelope		258-608	0.83	S	1.65		i
hair tonic	100ml	296-723	1.75	S	3.50		d
perfumed drawer liners	6 sheets	734-574	2.63	S	5.25		a
pre shave	100ml	296-525	3.25	S	6.50		d
razor with cartridge		385-328	5.48	S	10.95		a
shampoo	150ml	593-624	1.38	S	2.75		a
shaving							
brush							
badger & bristle		297-028	9.75	S	19.50		a
mug & soap	150g	185-553	4.98	S	9.95		a
mug refill		385-294	1.63	S	3.25		a
shaving brush							
pure badger		258-509	15.00	S	30.00		i
soap on a rope	120g	296-491	1.75	S	3.50		a
soap traveller		208-371	0.55	S	1.10		d
soap	100g	270-579	1.38	S	2.75		a
travel companion		297-358	6.25	S	12.50		a
travel miniature	collection	408-423	3.63	S	7.25		a
travel wallet		413-062	2.75	S	5.50		d
home fragrance collection							
Nottingham lace pomander							
			3.98	S	7.95		i
forget me not 961-052, honeysuckle 961-094, lavender 961-078, lily of the valley 961-086, wild orchid 961-136, wild rose 961-144							i
ring sets			2.46	S	4.92		i
cinnamon & orange 961-258, forget me not 961-151, honeysuckle 961-169, lavender 961-177, lily of the valley 961-219, traditional 961-227, wild orchid 961-243, wild rose 961-250							i
Rondaleia							
eau de parfum spray	10ml	334-607	3.00	S	6.00		a
eau de toilette atomiser							
100ml	334-573	6.75	S	13.50			a
YESTAMIN (English Grains Healthcare)							
Effective January 01							
fiore bran							
tablets	80	225-320	14.45(10)	S	2.49	GSL	a
powder	8oz	314-815	9.60(12)	Z	1.20	GSL	a
	16oz	314-831	17.20(12)	Z	2.15	GSL	a
tablets	300	314-864	6.19(12)	S	0.89	GSL	a
	1000	452-938	15.65(12)	S	2.25	GSL	a
ZOHAR (Broom Lane Enterprises)							
Effective December 01							
kosher							
washing up liquid	239-095	8.15(18)	S	0.65			a

Cumulative Amendments

2ND DEBUT (Becham Toiletries)
moisturising

day lotion	100ml	461-970	11.70(3)	S	7.04	i	remover	120ml	20683	252-577	1.35	S	2.75	a
night cream	40ml	461-988	12.68(3)	S	7.63	i	lotion cleanser	120ml	10820	428-308	1.45	S	2.95	a
APRI (Gillelle)							moisturiser plus	245ml	10840	428-516	1.95	S	4.95	a
apricot facial scrub							50g	10620	008-656	1.95	S	3.95	a	
normal	75ml	366-922	23.98(12)	S	2.79	d	100g	10640	008-664	2.45	S	4.95	a	
moisturising							175g	10660	271-080	3.45	S	6.95	a	
cream	50ml	119-081	19.68(12)	S	2.29	d	120ml	10330	008-423	1.95	S	3.95	a	
ACQUA DI SELVA (Wigmore Products)							50g	10912	008-680	1.80	S	3.65	a	
cologne							100g	10914	008-698	2.10	S	4.30	a	
25ml		003	302-802	1.71	S	2.95	175g	10916	274-114	2.95	S	5.90	a	
ACTISORB PLUS (Johnson & Johnson (Pat. Care))							120ml	11240	008-706	1.35	S	2.75	a	
Effective December 01							245ml	11280	008-714	1.95	S	3.95	a	
activated charcoal cloth							100g	20510	1172-34	2.45	S	4.95	a	
with silver	10.5 x 10.5cm	487-264	19.78(10)	S	3.40	a	Triumph							
ADDIS (Addis)							-extra rich night creme	50g	10720	428-524	2.25	S	4.55	a
combs							100g	10725	428-532	2.95	S	5.95	a	
5in		4225	044-388	1.53(12)	S	0.22	175g	10730	271-254	4.20	S	8.50	a	
6in		4226	141-069	1.74(12)	S	0.25								
7in		4227	158-048	2.09(12)	S	0.30								
nylon							ALOE 99 (Aloe Vera)							
pinball	4134	126-045	4.17(12)	S	0.60	d	baby oil	240ml	031-682	2.29	S	3.95	d	
tailcomb	4130	357-079	3.62(12)	S	0.52	d	ALPHA FORCE (Naturally First)							
nylon c/f							herbal medicines	30	225-599	...	S	7.45	i	
7in							ALUDROX (Charwell Pharmaceuticals)							
nylon fine	4237	201-582	4.03(12)	S	0.58	d	Effective November 13							
5in	4238	356-956	4.52(12)	S	0.65	d	gel	200ml	008-961	0.72	S	1.28	GSL	a
nylon hand	4135	356-980	2.64(12)	S	0.38	d	500ml	008-979	1.45	S	2.95	GSL	a	
medium	4236	211-722	3.13(12)	S	0.45	d	tablets	60	008-995	1.36	S	2.38	GSL	a
small	4132	126-268	3.34(12)	S	0.48	d	ALUDROX SA (Charwell Pharmaceuticals)							
tail	4131	126-052	2.64(12)	S	0.38	d	Effective November 13							
Dressers for hair	4220	236-216	1.59(12)	S	0.28	d	suspension	500ml	009-019	1.39	S	2.40	POM	a
brushes							AMAMI (Beecham Toilettries)							
loose curl	HC3560/1/2		9.04(12)	S	1.30	d	setting lotion	80ml	009-324	8.75(12)	S	1.16	a	
HC3562/561/34							Effective December 01							
popular	HC3187	414-116	9.74(12)	S	1.40	d	tablets 40mg	100	421-98	31.71	S	...	POM	a
quill comb	HC4021	414-157	4.03(12)	S	0.58	d	ANALOG (Scientific Hospital Supplies)							
travel	HC3291	414-132	7.30(12)	S	1.05	d	special diet food							
hair grips	1700	175-364	2.02(12)	S	0.29	d	MS/D	400g	237-024	17.25	S	...	i	
plastic no ball							RVBH	400g	236-182	17.25	S	...	i	
large (4)	1902	322-578	3.41(12)	S	0.49	d	XMet, Thre, Val, Isoleu	400g	236-364	17.25	S	...	i	
medium (7)	1901	298-364	3.41(12)	S	0.49	d	XP	400g	236-117	15.00	S	...	i	
hairbrushes ladies							Xphen, Tyr	400g	236-265	17.25	S	...	i	
ladies hairdresser range							ANFLAM (Cox Pharmaceuticals)							
7 row classic	(extra)1311		18.43(12)	S	2.65	d	ointment	15g	339-986	0.83	S	1.42	P	d
black 579-001, blue 578-989, ivory 578-997, regatta red 578-971							AQUAE SULIS (Bath Spa Natural Spring Products)							
airstream	3132	362-865	15.30(12)	S	2.20	d	soaps	4 x 25g	217-091	...	S	2.85	i	
hair styler	3911	083-113	15.30(12)	S	2.20	d	AQUAFRESH (Beecham Toilettries)							
hi-styler	3396	028-985	17.39(12)	S	2.50	d	toothpaste							
ladies hairdresser range							economy	75ml	464-933	16.73(24)	S	1.07	a	
bristle rubber cushion							giant	125ml	464-958	22.82(24)	S	1.46	a	
mug combs	3201	470-682	20.70(12)	S	2.90	d	large	50ml	464-842	25.64(48)	S	0.82	a	
8 inch	4828	235-861	6.96(48)	S	0.25	d	pump	100ml	221-788	6.17(16)	S	1.58	a	
nail brushes	1006	122-218	7.34(24)	S	0.51	d	standard	25ml	1855-048	...	S	...	d	
compact							original 464-826, mild n' minty 855-090							
sundries	7027	359-927	5.00(12)	S	0.72	d	pump	200ml	233-526	11.68(6)	S	2.98	a	
all purpose bowl							AQUAMALD (Aquamald)							
AESTHETIC (Aesthetic Cosmetics)							Effective November 30							
eye shadows							aquatan							
duo	203-521	1.25	S	2.45	i		sun cream	50g	195-859	3.45	S	5.95	a	
deceptive, exotic, mystique, romantic, tropical passionata							tablets	30	495-200	2.29	S	3.95	a	
single	203-257	1.15	S	2.25	i		eyebright gelce	1.62g	084-442	1.62	S	2.45	d	
blue cloud, bronze age, brown earth, dore to bare, green dream, greyish, greytier, in the pink, mauve me, mocha sand, not too blue, too tone, winning							female hormone cream	50ml	097-303	2.87	S	4.95	a	
rouge	203-547	1.30	S	2.55	i		jojoba							
honeycombe, pink whisper, plumish, sand stone, shocker							super energiser shampoo	6 week	498-543	5.97	S	8.95	a	
AKINETON (Knoll)							nourishing cream							
ampoules 5mg /1ml	5	005-066	1.76	S	3.04	POM	apricot	50G	046-144	1.71	S	2.95	d	
tablets	2mg	005-082	1.18	S	...	POM	soap	75g		1.13	S	1.95	d	
ALBERTO (Alberto-Culver)							camomile/vergetable oil 719-427, fragrance free/oatmeal 719-401							
VOS							starbloc 11	42	360-743	2.52	S	4.35	d	
hairpray	350ml			S	...	i	vitamin E	10ml	438-234	2.29	S	3.95	a	
super hold 776-070, extra hold 776-062							oil rollette	10ml	360-586	2.00	S	3.45	a	
ALBION SOAP (Smith & Nephew Consumer Prods)							vitamin E cream	50ml	116-970	3.45	S	5.95	a	
medicated skin soap	bath 150g	36-672	27.17(12)	S	...	a	vitamin FF cream							
toilet 75g	005-892	33.97(144)	S	...	a		W5	90	309-407	8.75	S	15.10	GSL	a
ALCON (Alcon)							tablets	180	116-350	17.36	S	29.95	GSL	a
contact lens accessories							AQUASOL (Seton)							
grey lens case	194-704	2.00	S	2.70	a		sachets	100ml	250-522	18.70(60)	S	...	P	a
Softab case	194-837	2.63	S	3.29	a		ARROW-MED PROPOLIS (Arrowmed)							
contact lens care solutions							pastilles	50g		9.83(12)	S	1.43	i	
aerosol saline							anised & liquorice 957-910, sugar free 957-928							
lotion	125ml	219-089	1.03	S	1.57	GSL	ATRISO (Smith & Nephew Consumer Prods)							
240ml	219-071	1.31	S	1.90	GSL	i	lotion							
Clon-Zym							bottle	200ml	1420	400-515	6.09(6)	S	...	a
tablets	12	219-006	2.48	S	3.79	GSL	AUTAN (Scholl)							
Lipofin							insect repellent	25g	336-238	11.35(12)	S	1.45	c	
tablets	24	219-097	9.60	S	...	GSL	i							
Salettes	30	420-950	2.44	S	3.75	GSL	BABYLISS (Babyliiss)							
sachets 10ml	60	187-542	4.38	S	6.73	GSL	brushes							
ALCOWIPES (Seton)							Flash pocket curler	284		5.39	S	7.95	i	
sterile wipes	186-064	66.00	2000	S	...		white 022-467							
ALGEMARIN (Cosmetic Retail Resources)							dryers							
body lotion	250ml	199-000	4.04	S	6.95	i	diffuser	814	204-487	12.21	S	17.95	a	
cream soap	100g	432-533	1.02	S	1.75	r	Flash dual voltage	430		7.45	S	10.95	i	
dry shampoo	200ml	437-566	1.42	S	2.69	i	white 022-384							
foam bath	125ml	391-375	1.45	S	2.49	i	special effects							
900ml	418-665	6.95	S	11.95	i		convertible	412	409-451	10.18	S	14.95	r	
ALO (Alo Cosmetics)							mini crimper	410	203-729	6.77	S	9.95	r	
after tan	120ml	20683	008-334	1.45	S	2.95	BACTICRAS (Smith & Nephew Medical)							
alo vera & wheatgerm oil							Effective December 11							
conditioner	245ml	20620	117-226	1.95	S	3.90	non-adherent dressings							
shampoo	245ml	20610	117-235	1.80	S	3.65	10cm x 10cm x 10	7457	179-432	21.01(6)	S	5.70	P	a
beauty matte	1150(15)	008-375	1.20	S	2.50	a	15cm x 20cm x 10	7461	009-779	140.62(12)	S	19.00	P	a
No.1, No.2, No.3, No.4, No.5							5cm x 5cm x 50	7456	137-943	8.41	S	13.50	P	a
body beautifier	245ml	14260	008-373	1.70	S	3.50								
burn ointment	50g	36620	008-391	1.45	S	2.95								
cream compact powder	refill 430(15)	268-656	0.85	S	1.75	a								
No.1, No.2, No.3, No.4, translucent														
eyeliner/eyebrow pencil	900-433		0.45	S	0.95	a								
aqua green, black, blue, dark brown, light brown, lilac														
fashion tan	245ml	20386	008-482	1.95	S	3.95								
hand lotion	245ml	13630	008-581	1.70	S	3.50								
mascara	4060(102)	008-532	0.85	S	1.75	a								
black, brown														
natural														
beauty masque	50g	15532	008-367	1.75	S	3.55								
eye care cream	9g	40910	008-540	2.45	S	4.95								
eye make-up														

chin supports for anatomical collar	379-594	13.38	S	...	d	mini decorated	153-593	16.60(5)	S	...	a	
foam night support	379-628	3.23	S	...	d	mc2000/mc2002	153-577	16.60(5)	S	...	a	
temporary collar	379-800	2.95	S	...	d	uro2002						
synthetic foam	6 379-644	17.38	S	...	d	white	153-650	16.60(5)	S	...	a	
Neoprene sports & orthopaedic supports						belt plates	10 088-955	4.40	S	...	a	
fan knee stabiliser	379-024	26.10	S	...	d	mc2002/uro2002						
hinged knee support	379-115	18.95	S	...	d	ileo belt, duo hole size	0402	366716	5.48	S	...	a
knee brace interface sleeve						closed end						
knee support	379-313	10.00	S	...	d	opaque	30 416-537	48.60	S	...	a	
post operative arthroscopic						transparent	30 406-413	48.60	S	...	a	
	379449	25.30	S	...	d	protective rings	30 372-913	25.50	S	...	a	
patella						protective sheets						
knee support	378-950	22.60	S	...	d	non sterile						
universal support	379-008	23.20	S	...	d	10cm x 10cm	3210 379-065	15.40(10)	S	...	a	
patient boots	pair 379-545	26.95	S	...	d	15cm x 15cm	3215 382-077	17.85(5)	S	...	a	
prescription elastic hosiery						20cm x 20cm	3202 382-085	32.45(5)	S	...	a	
one-way stretch						skin protection dispenser						
made to measure & stock sizes						2m x 10cm	3250 383-430	28.47	S	...	a	
stocking						sterile corrugated drain	4040	50 384-941	87.50	S	...	a
above knee	132-654	13.30	S	...	d	sterile post operative						
below knee	132-704	10.20	S	...	d	drainage bags	2202	100 384-966	118.00	S	...	a
normal	132-712	24.00	S	...	a	with emptying						
device							(2200) 100	147-579	181.00	S	...	a
two way stretch standard elastic yarn						Transverse system						
circular knit						sterile rod						
anklets/kneecaps	297313	4.20	S	...	d	2919	133-587	151.20(30)	S	...	a	
stockings	thigh 441-311	8.20	S	...	d	urinary diversion appliances						
	below knee 323-477	7.30	S	...	d	stoma urine bag						
made to measure & stock sizes						maxi 1005	30 133-603	58.20	S	...	a	
flatbed knit	068-056	14.84	S	...	a	midl 1006	30 133-637	58.20	S	...	a	
thigh	483-115	18.00	S	...	a	URO2002 range						
sport support						bag	20 464-446	42.40	S	...	a	
elbow	056 326-991	2.75	S	...	a	base plate	5 464-412	11.20	S	...	a	
padded	052 321-455	1.92	S	...	d	night drainage system						
spring trusses						(4210)1650ml	10 369-553	10.90	S	...	a	
femoral	double 104-737	29.40	S	...	a	hospital (4215) 1650ml	10 028-076	16.00	S	...	HP	
single 104-786	19.00	S	...	a	COLTAPASTE (Smith & Nephew Medical)							
inguinal	double 104-802	24.00	S	...	a	Effective December 11						
single 104-950	17.21	S	...	a	zinc paste and coal tar							
inguinal/scrotal	double 105-463	32.15	S	...	a	bandage BPC						
rattail	double 105-080	31.66	S	...	a	7.5cm x 6m	4968 055-269	25.82(12)	S	3.49	a	
single 105-130	21.19	S	...	a	COMFEEEL (Coloplast)							
double 105-239	31.66	S	...	a	Effective December 01							
single 105-296	21.19	S	...	a	barrier cream							
double 105-316	31.66	S	...	a	60g	4720 428-490	14.40(5)	S	...	a		
umbilical	330-555	23.17	S	...	a	pressure relieving dressing						
COLLAFOAM (Seton)						sheets 10cm x 10cm	3308 028-282	25.20(10)	S	...	a	
economy pack	006-676	24.60(10)	S	4.25	a	sheers 15cm x 15cm	3313 166-330	52.80(10)	S	...	a	
COLOFAST (Coloplast)						sheets 7cm x 7cm	3303 028-274	25.70(10)	S	...	a	
Effective December 01						protective film						
baby urine collectors	100 384-925	28.00	S	...	a	applicators 40ml	4731 219-923	15.90(5)	S	...	a	
0601						protective film sachets						
colostomy appliances adhesive						sachets 4735	30 072-421	6.90	S	...	a	
extra						transparent dressing sheets						
No.1	100 366-591	66.00	S	...	a	15cm x 20cm 3516	10 228-734	64.30	S	...	i	
(0101)	100 366-600	80.00	S	...	a	5cm x 7cm 3507	50 228-346	48.50	S	...	i	
No.2	100 366-617	96.00	S	...	a	9cm x 14cm 3514	20 228-494	57.20	S	...	i	
No.3	100 742-353	97.00	S	...	a	wound management dressing						
extra 79						powder 6g	4706 089-458	24.80(10)	S	...	a	
No.3 (0131)	100 464-370	94.00	S	...	d	wound management system						
regular						paste 50g	4701 089-342	36.60(10)	S	...	a	
No.1	100 366-542	55.00	S	...	a	ulcer dressing						
No.2	100 366-559	66.00	S	...	a	10cm x 10cm 3213	10 088-971	16.60	S	...	r	
0002	100 366-559	66.00	S	...	a	15cm x 15cm 3218	5 089-078	20.05	S	...	a	
No.3	100 366-567	79.00	S	...	a	20cm x 20cm 3223	5 089-334	32.45	S	...	a	
0003	100 366-567	79.00	S	...	a	4cm x 6cm 3233	30 228-064	22.20	S	...	i	
No.5						COMFITTS (Vinaline)						
0005	100 366-583	73.00	S	...	a	natureform sandals						
ileostomy appliances adhesive						high heel mule	331	8.72	S	15.99	d	
ileo-B	100 366-690	119.00	S	...	a	beige size 3 598-862, size 4 598-888, size 5 564-666,						
mini	100 366-708	118.00	S	...	a	size 6 564-674, size 7 564-682, size 8 584-854,						
irrigation products						denim size 3 598-953, size 4 598-961, size 5 590-927,						
bag (1511)	492-868	8.52	S	...	a	size 6 590-925, size 7 590-943, size 8 590-950,						
belt (0420)	491-241	4.77	S	...	a	navy size 3 590-976, size 4 590-984, size 5 590-992,						
Coloplast (1014)	100 492-900	81.00	S	...	a	size 6 594-016, size 7 594-024, size 8 594-040,						
Colosty (1110)	045-153	4.30	S	...	a	high heel soft cushion						
disposable sleeve							336	9.79	S	17.99	d	
(1540/60)	50	24.00	S	...	a	beige size 3 722-041, size 4 722-058, size 5 722-066,						
60mm 1560 957-878						size 6 724-641, size 7 724-658, size 8 724-666,						
set (1510/1520)	491-225	39.87	S	...	a	navy size 3 724-682, size 4 724-690, size 5 726-323,						
supporting plate (1120)						size 6 726-350, size 7 726-364, size 8 727-420,						
	284158	4.28	S	...	a	white size 3 713-902, size 4 723-191, size 5 725-209,						
K-Flex range						size 6 735-217, size 7 743-054, size 8 743-062,						
belt						mule	163	9.79	S	17.99	d	
(0420)	246-801	4.17	S	...	a	beige size 3 591-271, 4 591-263, 5 591-255, 6 591-246,						
closed end	30 081-572	50.10	S	...	a	7 591-230, 8 591-222, brown size 3 591-214, 4 591-206,						
opaque	30 074-690	50.10	S	...	a	5 591-198, 6 591-180, 7 591-172, 8 591-164, grey size 3 944-621,						
transparent						4 944-454, 5 944-447, 6 944-439, 7 944-421, 8 944-413,						
open end						9 944-439, 10 944-431, 11 944-423, 12 944-415,						
MC2000 range	30 068-841	55.50	S	...	a	13 944-407, 14 944-401, 15 944-395, 16 944-389,						
closed end						6 946-152, 7 946-012, 8 945-964,						
clear	30 287-672	53.10	S	...	a	sandal	223	8.72	S	15.99	d	
opaque	30 284-216	53.70	S	...	a	beige size 3 943-860, 4 943-720, 5 943-696, 6 943-654,						
open end						7 943-647, 8 943-639, grey size 3 943-676, 4 942-912, 5 942-888,						
clear	30 295-006	57.00	S	...	a	6 942-748, 7 942-607, 8 942-573, navy size 3 943-621, 4 943-613,						
20mm (610)	30 088-880	56.40	S	...	a	5 943-605, 6 943-597, 7 943-589, 8 943-571, red size 3 943-500,						
large opaque	30 171-603	57.00	S	...	a	4 943-498, 5 943-415, 6 943-381, 7 943-361, 8 943-340,						
mini opaque	30 308-908	53.70	S	...	a	white size 1 943-561, 2 943-555, 3 943-548, 4 943-530,						
MC2002 range						7 943-522, 8 943-514,						
bag						house mule	183	6.81	S	12.99	d	
closed end	30 464-396	29.70	S	...	a	champagne size 3 551-50, 4 551-413, 5 551-325, 6 551-227,						
open end	30 464-404	32.70	S	...	a	7 551-119, 8 551-101, navy size 3 551-036, 4 551-028, 5 551-010,						
base plate	5 464-388	10.90	S	...	a	6 551-002, 7 550-996, 8 550-988, rose size 3 550-970, 4 550-962,						
ostomy accessories						5 550-954, 6 550-947, 7 550-939, 8 550-921,						
bag & clip	6818 027-235	13.90(10)	S	...	a	low flat exercise mule	342	8.72	S	15.99	d	
base plate, bag & clip	6820 027-995	18.30(10)	S	...	a	beige size 3 593-731, size 4 593-764, size 5 593-814,						
	6808 027-219	25.25(5)	S	...	a	size 6 593-863, size 7 593-913, size 8 593-954,						
	6810 027-979	42.30(5)	S	...	a	denim size 3 594-168, size 4 594-275, size 5 594-309,						
	6812 027-947	42.30(5)	S	...	a	size 6 594-333, size 7 594-360, size 8 714-519,						
	6828 027-847	10.55(5)	S	...	a	navy size 3 716-522, size 4 716-928, size 5 716-936,						
	6830 028-043	26.30(5)	S	...	a	size 6 716-944, size 7 721-522, size 8 721-530,						
ostomy accessories						low heel soft cushion						
bag covers for use with						sandals	351	10.72	S	19.99	d	
Comfort 2 ileo B (standard)						denim size 3 743-070, size 4 743-088, size 5 743-096,						
						size 6 743-104, size 7 743-112, size 8 743-120,						
						stone size 7 745-737, size 8 745-745, size 9 745-752,						
white 9002 953-851,	16.60(5)		S	...	d	size 6 745-760, size 7 745-778, size 8 745-786,						
mc2000 open						stone size 3 745-794, size 4 745-968, size 5 745-976,						

size 6 746-057, size 7 763-326, size 8 776-252	431	1.65	S	2.99	d	5cm x 4m	3821	331-563	2.71(12)	S	0.37		
shower shoe						7.5cm x 4m	3822	331-647	3.49(12)	S	0.47		
small (size 3, 4, 5) 562-462, medium (size 6, 7, 8) 782-938						ECTODYNE (Wiggleworth)							
large (size 9, 10, 11) 702-961						worms trap	100ml	246-272	17.88(12)	S	2.59	P	
topcoat soft cushion sock sandal						ELASTOCREPE (Smith & Nephew Medical)							
	407	9.79	S	17.99	d	Effective December 01							
size 3 705-350, 4 704-392, 5 705-266, 6 705-483, 7 705-566, 8 705-590						cotton crepe bandages BPC	4250	009-346	14.64(12)	S	1.98		
wide fit canvas shoe	529	4.22	S	7.99	d	5cm x 4.5m	4254	332-619	22.66(12)	S	3.06		
size 3 705-780, 4 705-798, 5 705-806, 6 705-814, 7 705-822, 8 705-830						10cm x 4.5m	4256	332-627	29.30(12)	S	3.95		
CONSEAL (Coloplast)	1235/45/85/95	368-746	9.30(10)	S		15cm x 4.5m	4260	009-561	38.26(12)	S	5.16		
Effective December 01						ELASTOPLAST (Smith & Nephew Consumer Products)							
bags	1210/1260	368-886	27.90(30)	S		clear	7678	196-972	12.71(12)	S		c	
closed	1210/1260	368-886	27.90(30)	S		first aid outfits							
brush	1210/1260	368-886	13.30(35)	S		Briest Red Cross kit	7786	002-238	8.02	S	12.99	r	
introductory packs	435/45, 535/45	35.67	S		i	domestic kit	7850	383-505	4.62	S	7.49	r	
cl-435 957-837, cl-445 957-843, cl-535 957-852, cl-635 957-860					i	F.A. pack	7777	002-212	8.12(4)	S	3.29	r	
plug	1235/45/85/95	368-746	9.30(10)	S		travel kit	7831	215-269	20.23(4)	S	8.19	r	
CONVEEN (Coloplast)						ELASTOPLAST SPORT (Smith & Nephew Medical)							
Effective December 01						Effective December 11	7664	180-273	30.66	S	49.66		
contoured urine bags	600ml 517/23	280-883	21.00(10)	S		team case							
sterile	600ml 517/23	243-592	21.00(10)	S		Effective December 11							
45cm tube	800ml 5175	228-759	21.00(10)	S		ELASTOPLAST (Smith & Nephew Medical)							
drainage bags 1500ml	5062	10 110-528	10.50	S		Airstrip detectable dressing	1003-8cm x 3.8cm	7907	331-587	17.52(3)	S	9.46	
drip collector	5410	10 146-993	4.60	S		100-5cm x 7.5cm	7906	331-595	27.32(3)	S	19.41		
leg bags 500ml	3150/5151	10 383-448	16.70	S		1007-5cm x 2.2cm	7905	331-579	18.66(3)	S	12.07		
net pants	5603	3 147-009	4.60	S		assortment pack	7904	049-320	7.76	S	12.51	r	
Unirethral/liner set	30 362-429	33.90	S			Airstrip first aid dressings							
velcro bandage	pr 5050	110-536	26.80(10)	S		anchor 100	7278	297-979	10.68	S	17.30		
COX (Cox Pharmaceuticals)						fingertip 50	7279	297-947	4.94	S	8.00		
vitamin B complex	60 179-663	0.70	S	1.21	d	individually wrapped & sterilised							
CRINX (Smith & Nephew Medical)						100-2.5cm x 2.2cm	7366	486-449	4.94(2)	S	4.92		
Effective December 11						100-3.8cm x 2.2cm	7290	331-678	5.76(2)	S	6.96		
conform bandage	3992 062-216	7.92(12)	S	1.07		100-3.8cm x 3.8cm	7297	331-702	9.28(2)	S	7.52		
10cm x 3.5m	3993 062-224	10.78(12)	S	1.46		100-5cm x 7.5cm	7299	331-728	21.74(2)	S	17.61		
15cm x 3.5m	3990 063-900	5.00(12)	S	0.68		100-6.3cm x 2.2cm	7292	331-686	8.38(2)	S	6.79		
5cm x 3.5m	3991 062-208	6.52(12)	S	0.88		100-6.3cm x 3.8cm	7298	331-710	16.06(2)	S	13.01		
CULMAK (Addis)	7055 238-055	27.00(12)	S	3.99	d	1007-5cm x 2.2cm	7299	331-694	11.50(2)	S	9.31		
shaving set 1	7056 238-096	33.60(16)	S	4.99	d	anchor dressing 100	4102	331-376	10.30	S	16.68		
shaving set 2						bandages							
CYSTEMME (Abbott)						elastic adhesive BP							
Effective December 04						5cm x 4.5m	4145	331-551	26.53(12)	S	3.58	r	
cystitis treatment	12 373-944	20.40(12)	S	2.79	GSLOPO	7.5cm x 4.5m	4146	331-569	38.76(12)	S	5.23		
sachets	50 067-454	2.00	S	3.45	POM	10cm x 4.5m	4147	331-577	31.59(12)	S	6.96		
DACLIT (MCP Pharms)						boil dressings							
tablets	50 067-454	2.00	S	3.45	POM	plastic wallet	4119	331-785	5.87(12)	S	0.79	n	
DALACIN T (Upjohn)						Cushioncare							
Effective December 01						sterile dressings							
acne solution	12 373-944	20.40(12)	S	2.79	GSLOPO	for large cuts & grazes	4093 031-900	13.77(12)	S	1.86	n		
DALZOFOAM (Seton)	30ml 321-000	6.05	S	...	POM	doctor assortment	4554 331-793	7.06	S	11.44	n		
adhesive	22.5cm x 45cm					eye occlusion patches	330	4500 331-492	34.68	S	36.17	n	
non-adhesive	90cm x 45cm					finger tip dressing	4184 243-972	4.77	S	7.73	n		
DEPO-PROVERA (Upjohn)						first aid outfits							
Effective December 01						medical & factory							
ampoules 150mg/ml	3ml 294-256	4.17	S	...	POM	airstrip	7393 331-959	3.98	S	6.45	n		
ampoules 50mg/ml	3ml 432-716	12.49	S	...	POM	no.1	7390 331-967	9.06	S	14.67	n		
	1ml 071-431	1.55	S	...	POM	no.2	7393 331-959	3.98	S	6.45	n		
	3ml 458-893	4.17	S	...	POM	waterproof	7447 332-080	3.80	S	6.15	n		
	5ml 071-449	6.85	S	...	POM	statutory kits							
DERMICLE (Johnson & Johnson (Pat. Care))						No.1	7691 009-662	7.41	S	12.00	n		
Effective December 01						No.2	7692 009-670	12.11	S	19.61	n		
surgical tape	1.25cm x 5m	389-379	7.56(12)	S	1.09	No.3	7693 009-688	29.27	S	47.41	n		
1.25cm x 5m	389-379	7.56(12)	S	1.09		No.4	7694 009-696	37.41	S	60.59	n		
2.5cm x 5m	356-667	9.60(6)	S	2.76		No.5	7695 009-704	42.66	S	69.10	n		
3.5cm x 5m	356-667	9.60(6)	S	2.76		No.6	7696 233-072	6.85(3)	S	3.70	n		
DERMULEX (Johnson & Johnson (Pat. Care))						stretch fabric							
Effective December 01						No.1	4447 332-064	42.22	S	6.84	n		
hydrocolloid dressing	10.2 x 10.2cm	3714.53	9.75(5)	S	3.36	No.2	4688 332-072	6.59	S	11.32	n		
HERMILITE (Johnson & Johnson (Pat. Care))						stretch fabric unit packs							
Effective December 01						1003-8cm x 2.2cm	4650 332-320	51.92(2)	S	4.17	n		
surgical tape	1.25cm x 5m	069-369	5.52(12)	S	0.79	1003-8cm x 3.8cm	4653 332-361	8.71(2)	S	7.85	n		
2.5cm x 5m	069-435	8.64(12)	S	1.25		100-5cm x 7.5cm	4655 333-387	21.60(2)	S	17.49	n		
5.0cm x 5m	069-468	7.68(6)	S	2.20		1004-3cm x 2.2cm	4651 333-346	8.72(2)	S	7.80	n		
DINOPROSTONE (see Progest)						1007-5cm x 2.2cm	4652 333-353	11.33(2)	S	9.19	n		
DISPOS-A-GLOVE (Johnson & Johnson (Pat. Care))						waterproof detectable strapping							
Effective December 01						2.5cm x 4.5m	7115 395-079	9.47(12)	S	1.28	n		
disposable gloves	10 324-019	3714.53	9.75(5)	S	3.36	wound dressings	4713 331-239	4.83(12)	S	0.65	n		
DISPOS-A-GLOVE (Suriplex)						standard BPC							
disposable gloves	30 247-395	1.49	S	2.57		waterproof BPC	7180 332-601	11.72(50)	S	0.38	n		
sterile	50 pairs	120.00(16)	S			8.5cm x 6cm							
DRUPIT X V (Seton)	954-479, small 954-537, large 954-545					ELASTOWEB (Smith & Nephew Medical)							
white sprits	10 031-864	49.90	S	86.00		Effective December 11							
DB WHITES (Smith & Nephew Consumer Prods)						heavy cotton fabric bandage							
allays	306 356-006	20.16(24)	S			7.5cm x 1.8m (unstretched)	4291 332-635	24.36(3)	S	13.15	n		
paint liners	391-011	78.00(12)	S			ELISET (Seton)							
allnights	10 185-884	12.62(24)	S			rayon/elastic bandage	5cm x 6m	387-597	11.00(12)	S	1.60	n	
Contour	20 333-200	10.43(12)	S			7.5cm x 6m	320-325	12.95(12)	S	2.15	n		
tampons	20 333-200	10.43(12)	S			10cm x 6m	387-605	22.00(12)	S	3.15	n		
regular	20 333-200	10.43(12)	S			10cm x 6m	387-613	26.50(12)	S	3.80	n		
super	20 333-200	10.43(12)	S			15cm x 12m	457-986	36.12(12)	S	5.80	n		
maxi press on towels	20 333-200	10.43(12)	S			15cm x 12m	458-000	53.33(12)	S	7.65	n		
press-on towels	20 333-200	10.43(12)	S			ENDOXANA (Boehringer Ingelheim)							
medium	20 333-200	10.43(12)	S			tablets							
mini	20 333-200	10.43(12)	S			10mg	100 424-853	2.56	S	4.42	POM	d	
sanitary towels	20 333-200	10.43(12)	S			ENER-G (General Designs)							
looped size 1	20 333-200	10.43(12)	S			(distributors Parillon)							
looped size 2	20 333-200	10.43(12)	S			Effective December 01							
looped size 3	20 333-200	10.43(12)	S			gluten-free							
looped size 4	20 333-200	10.43(12)	S			rice bran	227g 253-781	1.10	S	1.46	r		
looped size 5	20 333-200	10.43(12)	S			ENRICH (Abbott)							
looped size 6	20 333-200	10.43(12)	S			Effective December 04							
looped size 7	20 333-200	10.43(12)	S			complex liquid nutrition							
looped size 8	20 333-200	10.43(12)	S			with fibre	250ml 115-576	34.80(24)	Z	...	n		
looped size 9	20 333-200	10.43(12)	S			ENSURE (Abbott)							
looped size 10	20 333-200	10.43(12)	S			Effective December 04							
looped size 11	20 333-200	10.43(12)	S			bottles	237ml 452-334	31.68(24)	Z	...	n		
looped size 12	20 333-200	10.43(12)	S			can	250ml 131-615	29.45(24)	Z	...	n		
looped size 13	20 333-200	10.43(12)	S			can	946ml 061-721	29.45(6)	Z	...	n		
looped size 14	20 333-200	10.43(12)	S			(vanilla)	250ml 438-864	29.45(24)	Z	...	n		
looped size 15	20 333-200	10.43(12)	S			powder	400g 059-717	31.10(6)	Z	...	n		
looped size 16	20 333-200	10.43(12)	S			ENSURE PLUS (Abbott)							
looped size 17	20 333-200	10.43(12)	S			Effective December 04							
looped size 18	20 333-200	10.43(12)	S			can	250ml 452-474	32.88(24)	Z	...	n		
looped size 19	20 333-200	10.43(12)	S			ETHILON (Johnson & Johnson (Pat. Care))							
looped size 20	20 333-200	10.43(12)	S			Effective December 11							
looped size 21	20 333-200	10.43(12)	S			surgical towels, sterile							
looped size 22	20 333-200	10.43(12)	S			polyamide 6 monofilament							
looped size 23	20 333-200	10.43(12)	S			non-absorbable 0.7/35cm 25mm							
looped size 24	20 333-200	10.43(12)	S										
looped size 25	20 333-200	10.43(12)	S										
looped size 26	20 333-200	10.43(12)	S										
looped size 27	20 333-200	10.43(12)	S				</						

consumer pack open crotch	655200/30	421-883	3.13	S	5.40	a	2.5mg 5mg 10mg	100 011-650 100 025-346 100 025-395	12.34 21.98 42.62	S	...	POM	a	
hyps	30-35in	213-470	2.76	S	4.76	i	LUMIERE (Rochas)						a	
	36-41in	213-777	2.76	S	4.76	i	eau de parfum						a	
	42-47in	214-536	2.76	S	4.76	i	vaporiser	30ml 2071	202-041	5.41	S	9.95	i	
special standard	over 48in	215-327	2.76	S	4.76	i	200ml	2131	459-792	25.00	S	46.00	d	
consumer pack standard	655100/30	421-891	2.92	S	5.04	a	eau de parfum intense						d	
hyps	20-23in	210-716	2.54	Z	4.38	i	vaporizer	50ml 2059	401-240	13.59	S	25.00	d	
	24-29in	210-732	2.54	Z	4.38	i	Effective December 01						a	
	30-35in	210-773	2.60	S	4.49	i	sachets	10ml x 20	008-466	0.78	S	...	GSL	a
	36-41in	212-373	2.76	S	4.76	i	suspension	500ml	209-957	1.95	S	...	GSL	a
	42-47in	213-066	2.76	S	4.76	i	MAALOX (Rorer Pharms)						a	
	over 48in	213-330	2.76	S	4.76	i	Effective December 01						a	
Kanga bikini	24-29in	232-298	2.78	Z	4.17	a	MAALOX PLUS (Rorer Pharms)						a	
hyps	30-35in	232-470	2.78	S	4.80	a	suspension	500ml 095-018	1.95	S	...	GSL	a	
	36-41in	233-437	2.78	S	4.80	a	MACLEANS (Beecham Toiletries)						a	
	42-47in	233-445	2.78	S	4.80	a	toothpaste	pump 100ml	221-770	6.17(6)	S	1.58	a	
	over 48in	242-842	2.78	S	4.80	a	standard 25ml			15.94(48)	S	...	d	
Kangalady	20-23in	014-175	3.01	Z	5.19	a	large 50ml	165-217	25.64(48)	S	0.82	a	a	
hyps	24-29in	014-883	3.01	Z	5.19	a	giant 125ml	165-233	22.82(24)	S	1.46	a	a	
	30-35in	016-535	3.01	S	5.19	a	economy 75ml	165-225	16.73(24)	S	1.07	a	a	
	36-41in	026-252	3.01	S	5.19	a	family 175ml	372-367	29.24(6)	S	1.85	a	a	
	42-47in	030-841	3.01	S	5.19	a	pump 200ml	325-682	11.68(6)	S	2.98	a	a	
	over 49in	036-236	3.01	S	5.19	a	MACLEANS MILK TEETH (Beecham Toiletries)						a	
Doublet for double incontinence	24-29in	057-633	3.78	S	6.52	r	toothpaste	50ml 384-289	14.26(24)	S	0.98	a	a	
hyps	30-35in	057-633	3.78	S	6.52	r	MACLEANS SENSITIVE (Beecham Toiletries)						a	
	36-41in	057-633	3.78	S	6.52	r	toothpaste						a	
	42-47in	057-633	3.78	S	6.52	r	economy	75ml 214-965	34.48(24)	S	2.54	a	a	
	over 48in	057-633	3.78	S	6.52	r	large	50ml 174-235	26.02(24)	S	1.92	a	a	
Kanga pads	20-23in	042-291	3.73	Z	5.60	r	pump	100ml 005-801	9.70(6)	S	2.86	a	a	
bodyline	24-29in	057-620	3.73	Z	5.60	r	MADAME ROCHAS (Rochas)						a	
20g	30-35in	057-638	3.73	S	6.44	r	bath range						a	
doubles	36-41in	057-638	3.78	S	6.52	r	bath oil concentrate 13ml	7181 498-311	6.52	S	12.00	d	i	
c/p 42g	42-47in	057-633	3.78	S	6.52	r	eau de toilette	50ml 3161	201-426	10.60	S	19.50	i	d
singles	over 48in	057-633	3.78	S	6.52	r	parfum	7.5ml 1088	357-657	19.57	S	36.00	a	a
c/p 25g	10 x 50	210-708	28.00	S	48.30	i	vaporiser						a	a
stimline (double)	656025	421-917	1.67	S	2.88	a	MAVALA (Mavala)						a	a
25g	656027	421-941	0.96	S	1.66	r	nailactan	15ml	197-822	...	S	7.75	i	i
special (double)	10 x 36	210-633	18.17	S	31.34	i	cream	50ml	198-408	...	S	15.00	i	i
52g	10 x 20	210-625	15.31	S	26.42	i	night cream						a	a
standard (single)	2 x 40	383-596	3.46	S	5.97	r	MAXAMALD (Scientific Hospital Supplies)						a	a
25g	2 x 20	383-588	3.35	S	5.76	a	special diet food						a	a
42g	100ml	424-705	11.37(12)	S	...	GSL	XP	200g	150-425	10.77	S	...	d	d
KAOPECTATE (Upjohn)	50ml	143-313	4.71	S	...	GSL	unflavoured	200g	150-466	12.36	S	...	d	d
Effective December 01							XPXT						a	a
diarrhoea mixture	180ml	424-705	11.37(12)	S	...	GSL	brush blush	223-248	17.88(12)	S	2.49	d	d	d
KARMA NITE (Naturally First)	50 429-639	0.70	S	1.13	GSL	c	colour jewel						d	d
herbal medicines	60ml	175-653	4.89	S	7.50	c	powder shadow	264-671	13.68(12)	S	1.90	d	d	d
KEST (Torbet Laboratories)	100g	026-831	7.49(12)	S	0.95	GSL	cover stick	009-183	14.40(12)	S	1.99	d	d	d
(distributors Parillon)							duo powder pencil	264-648	21.48(12)	S	2.99	d	d	d
Effective November 17							Eye Contact						d	d
laxative tablets	50 429-639	0.70	S	1.13	GSL	c	colour crayon	484-550	1.25	S	1.75	d	d	d
KETSUGO (Counterall)	7.5cm	234-864	6.48(12)	S	0.93	a	fine liner	484-568	1.65	S	2.15	d	d	d
spray lotion	10cm	234-872	7.92(12)	S	1.14	a	maskara	028-696	15.48(12)	S	2.15	d	d	d
for the face	15cm	234-880	10.56(12)	S	1.52	a	shadow & liner	028-027	18.60(12)	S	2.59	d	d	d
KILPAIN (Wigglesworth)							single shadow	291-420	14.40(12)	S	1.99	d	d	d
menthol & wintergreen							trio shadow	291-468	16.44(12)	S	2.29	d	d	d
cream							dotly lines						d	d
KLING (Johnson & Johnson (Pat. Care))							eye pencil						d	d
Effective December 01							split screen						d	d
conforming bandage 3.5m							duo shadow	002-519	15.48(12)	S	2.15	d	d	d
7.5cm							expert eyes						d	d
10cm							powder pencil						d	d
15cm							sharpeners	0037-49	10.44(12)	S	1.45	d	d	d
KODAK (Kodak)							single shadow	109-512	12.96(12)	S	1.80	d	d	d
films							trio shadow	109-546	19.80(12)	S	2.75	d	d	d
colour							dotly lines						d	d
Ektachrome 200							eye pencil	026-708	12.60(12)	S	1.75	d	d	d
Kodacolor Gold							split screen						d	d
100							duo shadow	026-344	15.48(12)	S	2.15	d	d	d
twin pack							eyebrow pencil	173-807	9.72(12)	S	1.35	d	d	d
200							eyelash curlers	151-373	17.64(12)	S	2.45	d	d	d
KYLIE (Nicholas Labs Healthcare Div)							eyeliner Kohl pencil	307-934	11.40(12)	S	1.59	d	d	d
Effective December 04							fine liner	196-105	15.48(12)	S	2.15	d	d	d
absorbent chair covers							lip colour automatic						d	d
bed protector							Moisture Whip						d	d
pads							cream	046-771	14.40(12)	S	1.99	d	d	d
band							frost	039-511	14.40(12)	S	1.99	d	d	d
LESTREFLEX (Seton)							lip gloss						d	d
elastic diachylon bandage							satin lip shine	046-565	14.40(12)	S	1.99	d	d	d
ventilated							lip liner pencil	046-607	11.88(12)	S	1.65	d	d	d
LIFE FORCE (Naturally First)							make-up brush	235-994	35.88(12)	S	4.99	d	d	d
herbal medicines							manicure nail colour						d	d
LIFELPLAN (Lifepian Products)							cream	047-381	12.12(12)	S	1.69	d	d	d
royal jelly							extra frost	268-995	12.12(12)	S	1.69	d	d	d
emperor							frost	268-433	12.12(12)	S	1.69	d	d	d
LILIA (Smith & Nephew Consumer Prods)							colour seal						d	d
per case							Expert Eyes	081-323	15.48(12)	S	2.15	d	d	d
press-on towels							great lash	046-094	15.48(12)	S	2.15	d	d	d
regular							nailcare	376-913	15.48(12)	S	2.15	d	d	d
super							base coat						d	d
LIQUISORB (Merek)							top coat	262-170	12.12(12)	S	1.69	d	d	d
dietetic liquid							split level	261-982	12.12(12)	S	1.69	d	d	d
strawberry 957279, vanilla 957261							blusher	264-499	20.04(12)	S	2.79	d	d	d
LONTEN (Upjohn)							MEDI-PREP (Smith & Nephew Medical)						d	d
Effective December 01							Effective December 11						d	d
tablets							cartons of 100 sachets	5196 050-450	77.80(25)	S	5.04	a	a	a
							MEDI-SWAB (Smith & Nephew Medical)						a	a
							Effective December 11						a	a
							100 sachets	5186 050-393	43.11(50)	S	1.40	a	a	a
							pre-injection						d	d
							100 sachets	5187 386-987	9.58(12)	S	1.22	d	d	d
							MEDI-SWAB 'H' (Smith & Nephew Medical)						d	d
							Effective December 11						d	d
							cartons of 100 sachets	5191 050-427	53.04(50)	S	1.72	a	a	a
							MEDI-TISSUE (Smith & Nephew Medical)						a	a
							Effective December 11						a	a
							cartons of 100 sachets	5197 144-691	77.80(25)	S	5.07	a	a	a
							MEDI-WIPE (Smith & Nephew Medical)						a	a
							Effective December 11						a	a
							chlorhexidine and ethanol						a	a
							medicated wipes 100	5192 143-065	25.03(12)	S	3.38	a	a	a
							MEDRON (Upjohn)						a	a
							Effective December 01						a	a

28cm x 45cm x 10	4988	048-884	40.03	\$	64.84	a	12cm x 8.25cm	7149	296-624	11.42(12)	\$	1.54	a
6cm x 8.5cm x 100	4290	049-254	32.98	\$	53.42	a	8.5cm x 6cm	7148	296-616	9.56(12)	\$	1.29	a
OPSITE FLEXIGRID (Smith & Nephew Medical)													
Effective December 11													
film dressing							100						
10cm x 12cm x 10	4964	344-283	9.86	\$	15.97	a	50						
ORLANE (Orlane)							6530		case of 6	481-085	45.36	\$	73.50
skin care							100		case of 4	481-077	85.32	\$	138.20
Anagenase	15ml	210-435	8.16	\$	15.00	i	50		case of 10	294-595	88.56	\$	143.34
eye contour cream							100						
OSMOLITE (Abbott)													
Effective December 04													
isotonic complete feed	250ml	115-600	29.45(24)	Z	...	a	PRONOD (Abbott)						
isotonic complete food	500ml	409-185	29.45(12)	Z	...	a	Effective December 04						
OSTOBON (Coloplast)													
Effective December 11													
deodorising powder	22g(4750)	133-660	29.60(10)	S	...	a	protein supplement						
PARAGON (Smith & Nephew Medical)													
Effective December 11													
zinc oxide strapping tape							BPC/NHS quality						
1.25cm x 1m	4475	332-742	4.48(24)	\$	0.30	d	crepe						
1.25cm x 10m	4483	407-885	11.33(12)	\$	1.53	d	5cm x 4.5m	3980	389-569	7.77(12)	\$	1.05	a
1.25cm x 3m	4477	332-767	5.26(12)	\$	0.71	a	7.5cm x 4.5m	3981	389-577	10.96(12)	\$	1.48	a
1.25cm x 5m	4479	332-791	7.38(12)	\$	1.00	a	10cm x 4.5m	3982	389-585	14.94(12)	\$	2.02	a
2.5cm x 10m	4484	441-261	17.84(12)	\$	2.41	a	15cm x 4.5m	3983	389-593	21.11(12)	\$	2.85	a
2.5cm x 1m	4476	332-759	5.21(12)	\$	0.43	a	white open weave						
2.5cm x 3m	4478	332-775	7.73(12)	\$	1.04	a	individually wrapped						
2.5cm x 5m	4480	332-809	10.80(12)	\$	1.46	a	2.5cm x 5m	3841	389-528	2.80(12)	\$	0.38	a
5cm x 10m	4485	441-279	32.99(12)	\$	4.45	a	7.5cm x 5m	3842	389-536	4.77(12)	\$	0.64	a
5cm x 5m	4481	332-825	18.02(12)	\$	2.43	a	10cm x 5m	3843	389-544	6.82(12)	\$	0.92	a
7.5cm x 10m	4486	441-287	45.46(12)	\$	6.14	a	15cm x 5m	3844	389-551	8.79(12)	\$	1.19	a
7.5cm x 5m	4482	332-833	23.44(12)	\$	3.43	a	pack of 12	3890	389-643	2.23(12)	\$	0.30	a
PARANET (Vernon-Carus)													
gauze dressing (sterile)							5cm x 3m	3891	389-668	4.24(12)	\$	0.57	a
10cm x 10cm	1	199-109	1.75(10)	S	...	i	7.5cm x 5m	3892	389-676	6.12(12)	\$	0.83	a
PARAPADS (Seton)													
anti-decubitus aids							10cm x 5m	3893	389-684	8.15(12)	\$	1.10	a
ex-larger	016-080	73-106	\$	21.00	a		15cm x 5m	3894	389-692	10.90(12)	\$	1.47	a
padding	2	945-967	51.60(6)	\$	14.85	a	eye pad & bandage	7634	196-121	3.82(12)	\$	0.52	a
PATIENT-READY (Johnson & Johnson (Pat. Care))													
Effective December 01													
sterile dressing with							triangular (unbleached calico BPC)						
non-woven pads	069-773	6.48(12)	\$	0.93	a		individually cartoned						
PEARL DROPS (Carter Wallace)													
smokers 1+1	50ml	11.70(12)	\$	1.45	a		90cm x 134cm	3936	389-601	11.15(12)	\$	1.50	a
Effective December 01													
original 214-338, tartar control formula 957442							dressings						
PH PERFECT (Robins, A H)													
body wash	150ml	450-239	9.57(6)	\$	2.65	a	absorbent gauze wool BPC						
face wash	150ml	450-197	10.79(6)	\$	2.45	r	non sterile	25m	3751	389-908	10.66	\$	17.27
PIZ BUIN (CIBA Consumer)													
Effective December 01													
after sun							sterile	100m	3753	389-924	41.70	\$	67.54
lotion	200ml	193-631	22.62(6)	\$	5.99	a	1m	3762	389-866	8.70(12)	\$	1.17	a
shower gel	200ml	228-712	15.66(6)	\$	4.15	a	3m	3763	389-874	18.18(12)	\$	2.45	a
allergy lotion							5m	3764	389-882	28.48(12)	\$	3.84	a
spf 12	125ml	358-358	33.78(6)	\$	8.95	a	10m	3765	389-890	27.80(6)	\$	7.50	a
classic brown	100ml	144-725	20.58(6)	\$	5.45	a							
cream	200ml	247-429	26.40(6)	\$	6.99	a							
lotion	200ml	144-816	26.40(6)	\$	6.99	a							
oil	200ml	144-816	26.40(6)	\$	6.99	a							
Sun Sport lotion													
SPF 8	125ml	487-818	29.82(6)	\$	7.90	a							
sun block lotion													
SPF 24	125ml	487-835	37.38(6)	\$	9.90	a							
sun protection													
factor 12													
factor 2 & 4													
intensive tanning system													
factor 4	300ml	193-565	33.90(6)	\$	8.99	a							
factor 4 & 6	200ml	193-516	23.94(6)	\$	6.35	r							
holiday pack	300ml	466-268	33.90(6)	\$	8.99	a							
factor 8													
lotion 125ml	042	137-448	24.36(6)	\$	6.45	a							
childrens lotion	125ml	061-580	24.36(6)	\$	6.45	a							
POLYCOSE (Abbott)													
Effective December 04													
carbohydrate supplement													
powder	350g	115-634	15.60(6)	Z	...	a							
PONDIS (Elda Gibbs)													
cold cream	95ml	223-883	...	\$	2.33	c							
cream	95ml	223-874	...	\$	2.33	c							
light day cream	95ml	224-063	...	\$	2.33	c							
vanishing cream	50ml	224-139	...	\$	1.42	c							
	95ml	224-147	...	\$	2.33	c							
POWER (Power)													
balms & ointments													
evening primrose oil	60g	219-108	6.80(6)	\$	1.95	i							
Burmara smoking mixture													
light	50gm	117-424	16.00(24)	\$	1.15	a							
strong	50gm	117-432	16.00(24)	\$	1.15	a							
enzyme & cellular products													
Promerim 200	30	091-462	36.40(10)	\$	5.95	a							
Imperial Royal Jelly	30	205-377	40.00(6)	\$	11.50	a							
Lavinia													
foot bath salts	120g	115-006	10.39(6)	\$	2.95	a							
herbal foot cream	30g	407-986	5.75(12)	\$	1.65	a							
Lip balm	20g	299-511	4.00(10)	\$	1.15	a							
lip protector stick	18247	141-247	4.00(24)	\$	0.99	a							
minerals													
ge oxy 132 germanium	30	260-695	31.40(6)	\$	8.99	d							
cream	60	260-729	55.90(6)	\$	15.99	d							
super powermin	90	219-725	19.50(6)	\$	5.75	i							
Royal Jelly	50g	219-667	23.00(6)	\$	6.95	i							
PREDENEMA (Pharmax)													
enema long tube 100ml	7	101-089	9.36	\$	16.14	POM							
short tube 100ml	10	161-497	7.72	\$	13.32	POM							
PREPAREX MONOCLONAL (Wellcome Diagnostics)													
pregnancy detection tests													
	50	388-694	23.60	\$...	a							
	100	388-702	32.60	\$...	a							
PRIMAPORE (Smith & Nephew Medical)													
Effective December 11													
adhesive wound dressing													
12cm x 8.25cm (20)	7136	154-195	6.73	\$	10.90	a							
18cm x 8.25cm (20)	7137	154-203	8.07	\$	13.07	a							
25cm x 8.25cm (20)	7138	154-237	10.12	\$	16.39	a							
8.5cm x 6cm (50)	7139	154-088	6.30	\$	10.53	a							
wallet of 5													
PROGUARD (Smith & Nephew Medical)													
Effective December 11													
filtration face masks													
50													
6530													
late examination gloves													
sterile													
50													
100													
PRONOD (Abbott)													
Effective December 04													
protein supplement													
ISOPAC (Smith & Nephew Medical)													
Effective December 11													
bandages													
BPC/NHS quality													
crepe													
5cm x 4.5m	3980	389-569	7.77(12)	\$	1.05	a							
7.5cm x 4.5m	3981	389-577	10.96(12)	\$	1.48	a							
10cm x 4.5m	3982	389-585	14.94(12)	\$	2.02	a							
15cm x 4.5m	3983	389-593	21.11(12)	\$	2.85	a							
white open weave													
individually wrapped													
2.5cm x 5m	3841	389-528	2.80(12)	\$	0.38	a							
5cm x 5m	3842	389-536	4.77(12)	\$	0.64	a							
7.5cm x 5m	3843	389-544	6.82(12)	\$	0.92	a							
10cm x 5m	3844	389-551	8.79(12)	\$	1.19	a							
pack of 12													
2.5cm x 5m	3890	389-643	2.23(12)	\$	0.30	a							
5cm x 3m	3891	389-668	4.24(12)	\$	0.57	a							
7.5cm x 5m	3892	389-676	6.12(12)	\$	0.83	a							
10cm x 5m	3893	389-684	8.15(12)	\$	1.10	a							
15cm x 5m	3894	389-692	10.90(12)	\$	1.47	a							
eye pad & bandage													
triangular (unbleached calico BPC)													
individually cartoned													
90cm x 134cm	3936	389-601	11.15(12)	\$	1.50	a							
dressings													
absorbent gauze wool BPC													
non sterile													
25m	3751	389-908	10.66	\$	17.27	a							
100m	3753	389-924	41.70	\$	67.54	a							
sterile													

firm hold gel	125ml	353-516	11.80(12)	S	1.57	a	5cm x 2.7m	7421	294-363	1.41(6)	S	0.38	a
fixing spray	200ml	353-540	13.29(12)	S	1.77	a	7.5cm x 2.7m	7422	294-371	1.76(6)	S	0.48	a
mouse	150ml	411-686	14.51(12)	S	1.88	a	SOLU-BILOPTIN (Schering Health Care)						
Supersap	250ml	217-331	12.43(12)	S	1.59	a	Effective December 01						
Totes	sachets	452-821	9.22(24)	S	0.65	a	sachets 3g						
SIMPLA (Simpla)													
Effective December 01													
accessories							SPORANOX (Janssen Pharmaceutical)		20	266-585	50.69	S	... P
belt & collar		262-907	3.06	S	...	a	capsules 100mg	15	197364	21.43	S	...	POM
foam leg bag straps	20pr	309-716	10.15	S	...	a	STAYCEPT (Syntex)						
bag covers						a	Effective December 01						
to fit casual	5	034-811	7.92	S	...	a	contraceptive pills	80g	2704-81	17.97(12)	S	2.58	GSL
to fit drainable	5	073-791	8.22	S	...	a	pesters	10	270-207	1.09	S	1.87	GSL
to fit normal	5	040-949	7.97	S	...	a	STERETS (Seton)						
drainage bags						a	pre-injection swabs	5000	324-913	58.00	S	...	P
bedside						a	standard	5000	324-905	48.50	S	...	P
10	S4	314-070	93.30(10)	S	...	a	STERI-STRIP (3M Health Care)						
25	S1	086-926	17.70(10)	S	...	c	Effective December 01						
with short tube	S2	080-655	18.80(10)	S	...	c	skin closures	12	256-768	5.74	S	9.90	a
2L	S4	3104-36	87.80(10)	S	...	a	3 x 75mm GP40	12	384-800	5.74	S	9.90	a
elasticated leg bag straps	5pr	326-421	10.00	S	...	a	6 x 75mm GP41	12	257-865	7.45	S	12.85	a
incontinence sheaths						a	12 x 100mm GP47						
bubble U-sheath						a	STIEDEX (Siefel)						
with external liner	30	119-909	31.40	S	...	c	Effective December 01						
with urinal liner	30	380-915	21.84	S	...	c	STIEDEX LP (Siefel)						
ostomy accessories						a	lotion	50ml	191-544	8.08	S	...	POM
dor deodorant	7ml	262-931	13.70(10)	S	...	a	Effective December 01						
gel		262-915	4.84	S	...	a	oil cream	100g	191-643	8.58	S	...	POM
ileostomy bag clamps	20	0514-69	4.40	S	...	a	STOMASEAL (3M Health Care)						
silicone foley catheters						a	Effective December 01						
		073-908	30.50(5)	S	...	a	adhesive discs	(12)	271-965	3.30	S	5.69	a
		990-986	32.25(5)	S	...	a	SURGICARE (Convatec)						
Trident						a	Effective December 01						
leg bag extension tubes	35cm	310-664	3.55(10)	S	...	a	Access system						
SIMPLA PHOENIX (Simpla)						a	catheter adaptor						
Effective December 01						a	10	S441	175-265	4.45	S	...	a
colostomy						a	cap	S440	175-257	4.45	S	...	a
bags-closed						a	drainage bag stand	S505	104-505	12.45(5)	S	...	a
normal AV	100	121-624	118.57	S	...	a	drainage bag 2000cc	S500	175-299	5.93	S	...	a
SIMPLA SASSCO (Simpla)						a	drainage bag hanger	S507	125-211	10.89	S	...	a
Effective December 01						a	divan bed	S506	316-323	9.33	S	...	a
colostomy bags						a	hospital bed	S455	175-232	5.08	S	...	a
normal	100	119-982	115.13	S	...	a	leg bag extension tube	S435	175-117	12.34	S	...	a
SIMPLASELL (Simpla)						a	leg bags 350cc	S435	175-117	12.34	S	...	a
Effective December 01						a	10	S435	175-125	13.62	S	...	a
colostomy						a	500cc	S475	065-961	13.62	S	...	a
bags-closed						a	750cc	S400-S404	066-019	6.51	S	...	a
normal SAV	30	54.29	S	...	a	i	penile sheaths						
50mm 956-615						a	10	S410	066-324	4.94	S	...	d
ileostomy						a	strip S410	S503	428-276	4.87	S	...	a
bags-drainable						a	3 x 5	S410	066-324	4.94	S	...	d
SAV	30	55.13	S	...	a	d	support						
adjustable 380-662, clear 26mm 380-712, 32mm 784-868,						d	calf worn	S503	428-276	4.87	S	...	a
40mm 974-782, 50mm 513-747,						c	high worn	S501/S502	424-283	5.93	S	...	a
opaque 26mm 313-754, 32mm 710-772, 40mm 839-050, 45mm 989-699,						c	Colodress						
50mm 555-474.						c	pouches						
paediatric bags	30	073-973	47.95	S	...	a	one piece closed	S801-S807	066-159	47.38(30)	S	...	a
post-op bags	10	028-892	29.89	S	...	a	beige						
wafers	10cm x 10cm	321-026	13.87(10)	S	...	a	one piece closed 30	S811-817		44.49(30)	S	...	d
SIMPLE (Smith & Nephew Consumer Prods)						a	clear	S811 19mm 808-253, S813 32mm 808-246, S815 38mm 809-756,					d
after sun soothing lotion						a	S816 45mm 809-848, S817 50mm 810-960.						d
anti-perspirant roll-on	200ml	027-961	16.23(6)	S	2.50	a	stoma cap	S821	032-417	24.19(30)	S	...	a
cold cream	50ml	106-799	9.38(12)	S	1.24	a	Colodress Plus						
face mask	100ml	489-658	12.86(12)	S	1.70	a	one piece closed pouches						
sachet	12g	402-297	5.84(24)	S	0.40	a	standard size						
facial sun block	75ml	005-520	13.24(6)	S	1.50	c	clear	30	203-950	47.58	S	...	a
moisturising shower gel	250ml	345-348	7.00(6)	S	...	a	opaque	30	203-943	47.58	S	...	a
SKIN TRACTION KIT (Seton)						a	Granulux						
adhesive	adult	098-350	43.20(6)	S	12.42	a	granules	S125	097-832	8.42(5)	S	...	a
SLAZINGER SPORT (Beecham Toiletries)	child	098-358	24.00(6)	S	6.90	a	4g	S128	172-841	2.79	S	...	a
anti-perspirant						a	paste	S128	172-841	2.79	S	...	a
aerosol	150ml	063-057	12.43(12)	S	1.70	a	30g	S121	096-578	9.23(5)	S	...	hp
body spray	100ml	294-264	12.43(12)	S	1.70	a	wafers	S121	096-578	9.23(5)	S	...	a
cologne activ	100ml	466-045	18.17(6)	S	4.90	a	10 x 10cm	S123	092-734	15.64(5)	S	...	a
deodorant stick	80g	063-065	12.43(12)	S	1.70	a	15cm x 20cm	S122	092-738	19.34(5)	S	...	a
shampoo	150ml	063-950	7.89(12)	S	...	d	20cm x 30cm	S124	092-742	30.42(5)	S	...	a
mild	200ml	063-099	13.44(12)	S	1.84	a	with adhesive foam border	S135	335-430	20.79(5)	S	...	a
shower gel	125g	063-081	12.43(12)	S	1.70	a	15cm x 15cm	S133	318-220	6.74(5)	S	...	a
SLEEK (Smith & Nephew Medical)						a	7.5cm x 7.5cm	S133	318-220	6.74(5)	S	...	a
Effective December 11						a	Granulux E						
waterproof plastic adhesive						a	hydrocolloid dressing						
strapping tape						a	10cm x 10cm	S150	046-359	10.15(5)	S	...	a
2.5cm x 3m	7043	332-841	9.45(12)	S	1.28	a	15cm x 15cm	S151	046-367	22.88(5)	S	...	a
2.5cm x 5m	7045	332-858	14.21(12)	S	1.92	a	15cm x 20cm	S152	277-517	17.19(3)	S	...	a
5cm x 3m	7046	332-866	18.26(12)	S	2.46	a	20cm x 20cm	S153	046-409	21.27(3)	S	...	a
7.5cm x 5m	7047	332-874	26.24(12)	S	3.54	a	20cm x 30cm	S154	277-665	33.44(3)	S	...	a
SLIK (Apparatus & Instrument)						a	Ileodress						
tripod	88	170-449	...	S	69.95	a	one-piece drainable pouches standard	S844-S850	074-187	17.34	S	...	a
35DN	181-701	...	S	52.95	r	a	clear	S851-S860	074-179	16.98(10)	S	...	a
35SN	181-644	...	S	48.95	a	a	opaque	S851-S860	074-179	16.98(10)	S	...	a
black diamond	38	041-756	...	S	79.95	a	one-piece drainable pouches small						
de lux	500g	041-764	...	S	24.95	a	opaque	S851-S860	074-179	16.98(10)	S	...	a
gazelle	95d	042-069	...	S	39.95	a	Orabase						
monopod	200g	041-913	...	S	14.95	r	paste	S104	412-403	2.88	S	...	a
SMITH & NEPHEW (Smith & Nephew Medical)						a	100g	S103	412-395	1.30	S	...	a
Effective December 11						a	30g						
dressings						a	Orabase						
eye dressing						a	powder	S106	251-348	1.50	S	...	a
No.16 B.P.C.	7889	332-221	4.82(12)	S	0.65	a	25g						
plain lint						a	Stomahesive						
no.13	7886	145-227	5.82(12)	S	0.79	a	flange						
no.14	7887	145-250	7.76(12)	S	1.05	a	100mm x 100mm	S239-S243	150-276	17.56	S	...	a
no.15	7888	145-268	10.59(12)	S	1.43	a	127mm x 127mm	S250	426-320	35.57(10)	S	...	a
no.7	7880	145-201	2.45(12)	S	0.35	a	152mm x 152mm	S251	481-200	42.70(10)	S	...	a
no.8	7881	332-130	3.92(12)	S	0.53	a	paste						
No.9	7882	332-148	5.96(12)	S	0.80	a	60g	S105	399-550	5.03	S	...	a
standard dressings BPC						a	wafers	S100	333-484	7.43(5)	S	...	a
airstrip wallet pack	7776	009-712	8.71(12)	S	1.18	a	100mm x 200mm	S101	497-453	18.59(3)	S	...	a
SMYLLER (Just Sales & Marketing)						a	System 1						
breath freshener						a	pouches	S40	327-016	34.74	S	...	a
liquid	2ml	091-488	13.84(24)	S	0.99	c	Stomahesive with flange						
SOPFAN (Smith & Nephew Medical)						a	4	S1/2/3/5	162-313	6.70	S	...	a
Effective December 11						a	System 2						
orthopaedic padding bandage						a	accordian flange						
						a	100mm x 10	S236	264-820	51.46	S	...	a

clip	S206 165-241	2.11	S	...	a	cream powder	25g 203-778	7.67(12)	S	1.09	GSL	i
Combhesive flexible wafer 100mm x 100mm						TOLANASE (Upjohn) Effective December 01 tablets 100mg	50g 203-968	11.18(12)	S	1.59	GSL	i
127mm x 127mm	S351-3 325-902	9.86(5)	S	...	a	250mg	100 288-852	5.65	S	...	POM	a
pouches closed	S354/5 325-910	10.74(5)	S	...	a	TOOTH-FIL (GAP Research Co)						
pouches drainable clear	S260-263 150-292	23.99(30)	S	...	a	tooth filling material	3g 474-072	1.80	S	2.96	a	
mini opaque small	S264-267 031-898	23.99(30)	S	...	a	TOPIFRAM (Ultra Glow)						
opaque standard	S233 426-312	14.51(10)	S	...	a	creme concentrate	1oz 220-665	3.20	S	5.50	i	
urostomy pouches with Accusafap	S230-S232 148-916	8.21(10)	S	...	a	eye gel treatment	75oz 220-640	4.05	S	6.95	i	
drainage system filter for closed pouch ileostomy/colostomy theatre pack (sterile)	S290-293 060-418	13.59(20)	S	...	a	facial nourishing						
100mm	S279-S283 150-375	8.21(10)	S	...	a	creme	2oz 220-632	3.20	S	5.50	i	
70mm	S269-S273 150-367	8.21(10)	S	...	a	fluid	4oz 220-616	3.20	S	5.50	i	
loop ostomy rods starter set	S360-3 032-037	17.98(10)	S	...	a	facial treatment lotion	4oz 220-657	3.20	S	5.50	i	
pouch covers large x 3 medium x 3 mini standard x 3	S320 306-597	5.93	S	...	a	jars	2oz 220-473	2.88	S	4.95	i	
pouches sterile	S208 150-482	6.11(30)	S	...	a	tube	2oz 220-707	2.88	S	4.95	i	
5 pouches drainable white standard theatre pack	S331 121-863	10.87	S	...	a	moisturising creme	4oz 220-491	2.88	S	4.95	i	
100mm x 10	S330 121-723	6.48	S	...	a	moisturising lotion	8oz 220-319	2.88	S	4.95	i	
70mm x 10	S215-6 426-254	11.64(10)	S	...	a	TOPPER (Johnson & Johnson (Pat. Care)) Effective December 01						
small standard	S220 426-288	8.40	S	...	a	4 ply swabs 7.5cm x 7.5cm						
urostomy theatre pack sterile	S221 426-296	11.21	S	...	a	sterile multi-aperture fabric swab	5 420-992	4.20(20)	S	0.36	a	
100mm	S200 306-464	5.18	S	...	a	10cm x 10cm	100 306-878	2.69	S	4.64	a	
70mm	S204 164-802	5.18	S	...	a	TORCAN (Sando)						
Unhesive strip 3 x 5 wound drainage pack wound irrigation device	S1984-99 060-434	4.90	S	...	a	suppositories	5 290-270	0.91	S	1.57	POM	i
TARBAND (Seton)	S201 150-441	5.18	S	...	a	TRACORD (Seton)						
zinc paste and coal tar bandage	S307-308 422-600	11.87	S	...	a	traction cord						
T.C.P. (Chemist Brokers) antiseptic	S274-278 181-388	8.13(10)	S	...	a	reel	50m 097-964	14.30	S	24.65	a	
TELEDYNE WATER PIK (A & E Services) automatic toothbrush oral irrigator	S225-7 150-433	3.70	S	...	a	TRI-AC (CIBA Consumer)						
family	S317 280-388	28.61	S	...	a	lotion	75ml 261-073	7.44(6)	S	1.89	P	d
home dental centre	S316 270-520	19.00	S	...	a	layer	125ml 261-081	1.68	S	2.59	P	d
mini travel irrigator	S310-S313 306-548	17.54	S	...	a	TRICOTEX (Smith & Nephew Medical) Effective December 11						
personal	S300-S303 306-480	17.54	S	...	a	dry, non adherent wound contact						
TENDER TOUCH (Smith & Nephew Consumer Prods) baby wipes	S336 128-355	13.88	S	...	a	9.5cm x 9.5cm	280-438	8.83(50)	S	0.29	a	
TENSOGrip (Smith & Nephew Medical) Effective December 11	S335 122-051	7.92	S	...	a	TUBIFAST (Seton)						
elasticated surgical tubular stockinette	S110 026-674	8.61	S	...	d	blue	10m 266-924	9.80	S	16.90	a	
10.0cm x 1.0m	7359 173-658	12.99(12)	S	1.75	a	green	10m 268-680	8.40	S	14.50	a	
10cm x 0.5m	7358 172-817	7.39(12)	S	1.00	a	red	10m 268-698	7.70	S	12.30	a	
10cm x 10m	7384 175-992	9.46	S	15.22	a	beige	10m 006-205	18.85	S	28.30	a	
12.0cm x 1.0m	7361 174-458	15.09(12)	S	2.03	a	starter pack	10m each size 249-656	56.80	S	98.00	a	
12.0cm x 10m	7385 176-800	10.58	S	17.14	a	yellow	10m 006-221	16.10	S	27.75	a	
12cm x 0.5m	7360 174-359	7.80(12)	S	1.05	a	TUBIFOAM (Seton)						
17.5cm x 10m	7386 176-230	13.21	S	21.40	a	12	A 2934-67	5.05	S	8.00	a	
21.5cm x 10m	7387 176-354	16.07	S	26.03	a	10	B 2934-83	5.05	S	8.70	a	
32.5cm x 10m	7388 176-586	24.24	S	39.26	a	8	C 2934-91	6.05	S	10.45	a	
37.5cm x 10m	7370 176-867	27.40	S	44.38	a	6	D 2934-17	7.00	S	12.30	a	
4.5cm x 10m	7379 175-402	4.96	S	8.03	a	5	E 2934-75	5.05	S	8.70	a	
6.25cm x 0.5m	7350 170-738	6.15(12)	S	0.83	a	4	AX 2934-75	5.05	S	8.70	a	
6.25cm x 1m	7351 171-801	11.35(12)	S	1.53	a	3	BX 387-654	6.05	S	10.45	a	
6.75 x 10m	7380 175-521	7.21(12)	S	44.63	a	2	CX 293-209	7.00	S	12.10	a	
6.75cm x 0.5m	7352 171-975	6.56(12)	S	0.89	a	1	DX 387-662	8.05	S	13.90	a	
6.75cm x 1m	7353 172-448	12.03(12)	S	1.62	a	hip spica	25 387-647	22.90	S	39.50	a	
7.5cm x 0.5m	7354 172-395	6.56(12)	S	0.89	a	post mastectomy bandage	38-261	22.00	S	37.95	a	
7.5cm x 10m	7382 175-600	8.34	S	13.51	a	shaped support bandage	238-303	22.00	S	37.95	a	
7.5cm x 1m	7355 172-619	12.03(12)	S	1.62	a	below knee (flesh)	6 232-553	26.40(10)	S	4.55	a	
8.75cm x 0.5m	7356 172-627	7.39(12)	S	1.00	a	full leg (flesh)	6 1994-33	36.95(10)	S	6.37	a	
8.75cm x 1m	7357 172-783	12.99(12)	S	1.75	a	below knee	natural 006-296	23.75(10)	S	4.10	a	
TENSOPUS FORTE (Smith & Nephew Medical) Effective December 11	7383 175-810	9.24	S	14.97	a	full leg	natural 006-361	31.70(10)	S	5.47	a	
cohesive bandage						support bandages						
10cm x 4.5m	5783 294-496	28.04(10)	S	4.54	a	lumbar/abdominal	large 293-597	62.05(6)	S	17.85	a	
5cm x 4.5m	5781 294-397	15.82(10)	S	2.56	a	adjustable	small 293-563	54.00(6)	S	15.55	a	
7.5cm x 4.5m	5782 294-488	21.43(10)	S	3.47	a	standard	medium 293-571	58.10(6)	S	16.79	a	
TINEAFAX (Wellcome)						large	293-571	58.10(6)	S	16.79	a	
ointment	25g 288-001	7.67(12)	S	1.09	P	ex large	346-460	66.00(6)	S	19.00	a	
powder	50g 361-459	11.18(12)	S	1.59	GSL	large	033-878	57.30(6)	S	16.50	a	
re-formulated						small	014-902	49.75(6)	S	14.40	a	
						medium	016-212	52.90(6)	S	15.20	a	
						ex large	042-390	61.10(6)	S	17.65	a	
						tubular support bandages						
						10m	A 293-258	6.75	S	11.65	a	
							B 293-266	9.80	S	16.90	a	
							C 293-282	11.00	S	19.00	a	
							D 293-290	11.35	S	19.60	a	
							E 231-699	12.55	S	21.65	a	
							F 293-316	12.80	S	22.10	a	
							G 293-324	14.35	S	24.75	a	
							H 293-332	17.95	S	30.95	a	
							I 293-340	21.80	S	37.60	a	
							L 293-357	32.90	S	56.75	a	
							M 266-369	37.05	S	63.90	a	
							N 293-365	11.50	S	19.85	a	
							O 068-833	18.15(12)	S	2.60	a	
							P 293-373	12.95	S	22.35	a	
							Q 068-873	18.15(12)	S	2.60	a	
							R 293-381	12.25	S	22.85	a	
							E 069-446	19.45(12)	S	2.80	a	
							F 293-377	14.60	S	25.20	a	
							G 069-453	19.45(12)	S	2.80	a	
							H 293-399	15.05	S	25.90	a	
							I 293-386	16.55	S	28.55	a	
						TUBINETTE (Seton)						
						20m rolls	00 387-373	1.15	S	2.00	a	
							01 293-454	1.30	S	2.25	a	
							12 293-462	1.50	S	2.60	a	
							34 293-470	2.10	S	3.60	a	
							56 293-488	3.10	S	5.35	a	
							78 293-496	3.60	S	6.20	a	
							T1 293-704	6.35	S	10.95	a	
							T2 293-712	7.35	S	12.70	a	
						TUBIPAD (Seton)						
						anti-decubitus bandages	large 238-774	10.85	S	18.70	a	
						4m rolls	small 238-634	9.45	S	16.30	a	
							medium 238-642	10.30	S	17.75	a	
						TUBITON (Seton)						
						tubular bandages	00 346-502	1.50	S	2.60	a	
						20m rolls	01 346-510	1.75	S	3.00	a	
							12 346-528	2.20	S	3.80	a	
							34 346-536	3.25	S	5.60	a	
							56 346-544	4.60	S	7.95	a	
							78 346-551	5.50	S	8.85	a	

	11	387-357	8.75	S	15.10	a	breast pads	50° 446-419	6.84(6)	S	1.80	a	
	12	387-365	10.75	S	18.55	a	cotton buds	180 205-724	5.97(12)	S	0.79	i	
TUSSOBRON (Wiggleworth)	263-087	6.29(12)	S	0.87	P	d	facial tissues	150 291-476	6.06(12)	S	0.72	a	
symp							cosmetic						
TWO-CAL (Abbott)							shades of peach	100 287-573	5.70(12)	S	0.69	a	
Effective December 04							manicure tissues	100 291412	12.36(24)	S	0.75	a	
237ml	1154-88	37.64(24)	Z	...			VARICO (Seton)						
ULTRA GLOW (Ultra Glow)							leg bandage 7.5cm x	2.25m 346-643	3.06	S	5.28	a	
brush kit	229-872	2.35	S	4.95	d		VERNAID (Vernon-Carus)						
Compliments	209-312	2.20	S	3.95	i		sterile dressing pack	380-766	6.21(12)	S	...	c	
lipsticks	208-934	1.64	S	2.95	i		VERNON-CARUS (Vernon-Carus)						
nail colours	209-775	8.88	S	15.95	i		bandages						
duffle kit							w.o.w. packs of 12	15cm x 5m 196-428	10.00(12)	S	...	c	
ULTRA PAMPER (Procter & Gamble)								2.5cm x 5m 285-502	1.85(12)	S	...	c	
Effective December 04								5cm x 5m 286-062	3.60(12)	S	...	c	
disposable nappies								7.5cm x 5m 286-971	5.25(12)	S	...	c	
mini								10cm x 5m 287-961	6.90(12)	S	...	c	
66	220-996	22.68(3)	Z	...			gauze						
URIPLAN (Bard)							and cotton tissue 500g						
Effective December 01							BP, per roll	165-423	3.95	S	...	c	
catheters, Foley 2 way, opposed eyes							per roll	180-356	3.15	S	...	c	
Biocath hydrogel encapsulated							Drug Tariff						
female standard							VICRYL (Johnson & Johnson (Pat. Care))						
10ml balloon	DT2269	419-051	5.23	S	...	a	Effective December 01						
male standard	DT2266	419-077	5.23	S	...	a	surgical sutures sterile						
30ml balloon	DT2263	418-947	5.23	S	...	a	braided synthetic						
paediatric							absorbable 3/75cm 25mm	56982	012-005	18.91(12)	S	...	a
5ml balloon							absorbable 3.75cm 60mm	56983	012-253	16.74(12)	S	...	a
Teflon coated													
female													
10ml balloon, 12-26 Ch	DT0169LV	064-378	2.71	S	...	a	VICTORIA VOGUE (Ramer Trading)						
paediatric							lushus cosmetic brushes						
5ml balloon, 8 & 10 Ch	DT0165PV	064-394	4.85	S	...	a	face brush	5001	475-897	12.36(6)	S	3.75	c
standard							VIGABATRIN (see Sabril)						
16-28 Ch	DT1265/66LV	008493	1.68	S	...	a	VIGILON (Seton)						
standard prefilled							primary wound dressing						
10ml balloon, 12-26 Ch	DT1265AL	076-489	1.91	S	...	a	non-sterile	4" x 4" 378-812	24.75(10)	S	...	a	
overnight drainage bags							sterile	13" x 24" 378-257	43.00(2)	S	...	a	
Zilre	DT813131	424-390	8.60(10)	S	...	a		3" x 6" 378-411	35.50(10)	S	...	a	
URISAC (Bard)								4" x 4" 378-714	35.50(10)	S	...	a	
Effective December 01							VILED (Vileda)						
350 leg bag							house gloves	197-319	6.47(12)	S	0.93	a	
long tube	7660	266-676	10.50(10)	S	...	a	wearing-up gloves	197-327	5.84(12)	S	0.84	a	
short tube	7661	266-775	10.02(10)	S	...	a	VISCOPLAST (Smith & Nephew Medical)						
500 leg bag							Effective December 11						
long tube	7662	266-783	11.40(10)	S	...	a	zinc paste bandage BPC						
short tube	7663	266-809	11.10(10)	S	...	a	PB 7						
750 leg bag							7.5cm x 6m	4948	332-734	25.30(12)	S	3.41	a
long tube	7664	266-817	12.20(10)	S	...	a	VITALIA (Vitalia)						
short tube	7665	266-825	11.70(10)	S	...	a	(distributors Farillon)						
UROGRAFIN (Schering Health Care)							fresh royal jelly						
Effective December 01							+ vitamin E						
150 (30%) 10ml	10	296-574	14.56	S	...	POM	capsules						
150 (30%) 20ml	10	3394-76	24.26	S	...	POM	500mg	30	363-697	5.21	S	8.99	i
150 (30%) for infusion							VOSENE (Beecham Toilettries)						
250ml		296-582	10.64	S	...	POM	medicated shampoo						
500ml		339-226	20.80	S	...	POM	economy	300ml	288-977	26.03(18)	S	2.22	a
290 (60%) 20ml	10	296-533	16.70	S	...	POM	large	150ml	108-919	31.89(36)	S	1.36	a
290 (60%) 50ml	10	351-627	35.16	S	...	POM	standard	100ml	22-7436	S	...	d	
310ml (65%) 20ml	10	161-786	15.14	S	...	POM	original 108-258						
50ml	10	039-636	32.99	S	...	POM	WELLA (Wella)						
325 (58%) 20ml	10	161-794	15.93	S	...	POM	colorset	100ml	415-711	5.48(6)	S	...	a
325 (58%) 50ml	10	296-731	34.81	S	...	POM	hairstet	400ml	256-693	6.00(12)	S	...	d
370 (76%) 20ml	10	296-509	17.85	S	...	POM	body moussure 995-704, extra firm hold 995-746	100ml	369-645	5.48(6)	S	...	a
100ml	10	481-721	8.59	S	...	POM	Shock Waves						
200ml	10	481-739	15.98	S	...	POM	hard rock hair spray	75ml	340-265	9.13(12)	S	...	a
50ml	10	078-725	38.76	S	...	POM	styling creme	125ml	187-393	9.14(12)	S	...	r
UVISTAT (Windsor Pharmaceuticals)							styling wax	50ml	358-853	11.46(6)	S	2.49	a
lipisave							super firm gel	75ml	256-693	6.11(6)	S	...	a
spf 5	5g	198-994	1.15	S	1.99	i	wet gel	125ml	090-399	11.54(12)	S	...	a
sun cream							hairlights	125ml	038-133	11.54(12)	S	...	c
spf 10	100g	221-671	3.41	S	5.89	GSL	hard rock mousse	150ml	211-912	14.68(12)	S	...	a
spf 4	100g	351-379	2.95	S	5.09	GSL	hard rock hair spray	300ml	031-255	10.38(6)	S	...	a
spf 15	100g	055-350	3.70	S	6.39	GSL	super firm gel	400ml	074-351	11.03(6)	S	...	a
spf 20	50g	055-343	2.72	S	4.69	GSL	super firm gel	200ml	386-052	14.68(6)	S	...	a
spf 8	100g	055-368	3.30	S	5.69	GSL	wet gel	200ml	386-029	14.68(12)	S	...	a
sun cream spf 4	50g	296-806	1.97	S	3.39	GSL	Style						
sun lotion							conditioning styling						
spf 6	200ml	055-517	3.30	S	5.69	GSL	mousse	80ml		8.76(12)	S	...	d
water resistant cream spf 3	200ml	055-384	3.47	S	5.99	GSL	extra hold 927-897, normal hold 368-423						
100g	039-537	2.75	S	4.75	GSL	d	WHOLE EARTH (Whole Earth)						
UVISTAT LIPSCREEN (Windsor Pharmaceuticals)							100% fruit jam						
lipisave							no added sugar						
spf 5	5g	296-814	1.01	S	1.75	GSL	cherry	100g	034-892	-	Z	1.14	a
VALROX (Shire Pharms)							golden plum	100g	189-282	8.51(12)	Z	0.99	a
(naproxen)							mixed berry	100g	269-167	8.51(12)	Z	0.95	a
tablets							100% fruit spread						
250mg	250	195-305	24.96	S	...	POM	no added sugar						
500mg	100	195-321	19.97	S	...	POM	pear & apple	1lb	269-258	5.22(6)	Z	1.16	d
VANTAGE (A.A.H. Pharmaceuticals)							brown rice and vegetables						
baby care range													
all-in-ones ultra													
child	20	22.80(8)	Z	3.45	i		chilli beans	101	379-321	8.05(12)	Z	0.89	d
boy 955-290, girl 957-308							humus tahini	440g	379-529	7.11(12)	Z	0.79	d
all-in-ones nappies							lemon shred	194-589	6.75(12)	Z	0.75	i	
infant	24	205-260	13.44(6)	Z	2.69	i	organic products	193-649	8.51(12)	Z	0.95	i	
all-in-ones ultra							baked beans	192-340	12.42(24)	Z	0.69	i	
infant	26	34.20(12)	Z	3.45	i		italiano pasta sauce	194-415	10.35(12)	Z	1.15	i	
boy 957-498, girl 957-514							jams						
all-in-ones nappies							cherry	193-367	10.26(12)	Z	1.14	i	
infant	36	328-492	19.86(6)	Z	3.99	d	golden plum	192-765	8.91(12)	Z	0.91	i	
newborn	32	208-421	34.20(12)	Z	3.45	i	strawberry	100g	192-773	1.16(12)	Z	1.24	i
toddler	20	208-363	11.88(6)	Z	2.39	i	ketchup	300ml	387-712	8.46(12)	Z	0.94	a
ultra	30	328-518	17.55(6)	Z	3.59	d	pasta pots						
child size							garden vegetable 955-492, napoli 955-484, pesto 955-575						
newborn	20	390-666	22.00(8)	Z	3.29	d	sausage noodle 955-500						
all-in-ones ultra	18	189-035	25.02(18)	Z	1.79	d	peanut butter						
ultra dry plus							crunchy 952-499, smooth 952-481						
infant	30	289-918	18.60(6)	Z	3.75	d	no added sugar						
newborn	20	468-504	18.15(10)	Z	3.75	d	no salt fine 511-956						
toddler	10	468-538	20.60(16)	Z	1.56	d	American style						
nappy liners	24	290-510	18.60(6)	Z	3.75	d	crunchy 952-473						
one-way							relishes						
pants, snap-on	100	322-909	13.68(12)	Z	1.49	d	corn 955-591, cucumber 955-583, tomato 955-518						
large	large	122-044	6.60(12)	Z	0.73	d	piccilli 194-266						
ex. large	ex. large	122-069	6.60(12)	Z	0.73	d	salad dressings						
sterilising fluid	500ml	488-411	6.06(12)	S	0.75	d	lemon & garlic 954-743, thousand island 955-138						
all-in-ones ultra							vinegrette 954-727						
toddler	22	22.80(8)	Z	3.45	i		soft drinks carbonated						
boy 957-522, girl 957-530							real lemonade	250ml	719-591	3.83(12)	Z	0.49	r
							sugar free						

baked beans	15.5oz	278-879	10.62(24)	Z	0.59	a
crunch cereal						
almond	12oz	129-312	7.65(12)	Z	0.85	a
orange		444-009	7.65(12)	Z	0.85	a
Sweet 'n' Fruity spreads						
plum	10.5oz	211-292	8.90(12)	Z	0.99	d
wild blackberry	10.5oz	211-326	8.91(12)	Z	0.99	d
wild blueberry	10.5oz	211-029	9.81(12)	Z	1.09	d
WOTAN (Wotan Photo)						
projector lamps	P1/11	040-030	141.70(10)	S	...	a
	P1/12	040-394	996.00(100)	S	...	a
	P1/13	060-053	810.00(100)	S	...	a
	P1/15	041-061	108.70(10)	S	...	a
Xenophot						
projector lamps	A1/215	333-461	215.00(100)	S	...	a
	A1/216	333-479	255.00(100)	S	...	a
	A1/220	333-487	215.00(100)	S	...	a
	A1/223	333-495	321.00(100)	S	...	a
	A1/230	333-203	614.00(100)	S	...	a
	A1/231	333-211	614.00(100)	S	...	a
	A1/232	083-428	721.00(100)	S	...	a
	A1/234	083-436	435.00(100)	S	...	a
XANAX (Upjohn)						
Effective December 01						
tablets 0.25mg	60	032-425	2.39	S	...	POMCDh
tablets 0.5mg	60	032-680	4.58	S	...	POMCDh
YOUTHEXA (Arnold Hair & Skin)						
after hair lotion		314-922	2.70	S	4.66	a
cleansing cream	25cc	314-955	2.70	S	4.66	a
hair remover stick		315-936	2.60	S	4.49	a
tinting crayon		315-028	2.60	S	4.49	a
powderstone hair eraser		315-051	5.50	S	9.49	a
ZINCABAND (Secon)						
zinc paste bandage		316-679	23.88(12)	S	3.43	GSL
ZOFF (Smith & Nephew Medical)						
Effective December 11						
plaster remover						
50ml	4936	332-924	15.95(3)	S	8.61	a
50ml	4755	468-876	11.30(12)	S	1.53	a
ZOFLORA (Thornton & Ross)						
disinfectant	2oz		3.35(10)	S	0.58	d
cologne 992-529, hyacinth 577-304, jasmine 992-495,						
spring time 577-312.						
ZORBIT (Ashton)						
baby bath		120-717	...	S	8.45	d
box		117-689	...	S	18.95	d
potty	large	117-861	...	S	4.95	d
nappies						
night-time	3	035-022	...	Z	8.99	d
nappy bucket		117-572	...	S	4.95	d

Amendments to list of Manufacturers and Distributors

Abe Vera Ltd
(Code 3680)
18/19 Millbrook Business Park
Crowborough
East Sussex TN6 3JZ
Tel: 0892 663212
Orders Tel: V
Fax: 0892 663183

Battle, Hayward & Bower Ltd
(Code 2201)
Victoria Chemical Works
Crofton Drive
Allenby Road Industrial Estate
Lincoln
Lincolnshire LN3 4NP
Tel: 0522 529206

Brita Ltd
(Code 8957)
Brita House
62-64 Bridge Street
Walton-on-Thames
Surrey KT12 1AP
Tel: 0932 228348
Fax: 0932 247931

Brithealth Ltd
(Code 5115)
27 Market Hill
Royston
Hertfordshire SG8 9JS
Tel: 0763 244785
Orders Tel:

Charles of the Ritz
(Code 2161)
Thameside House
42-50 High Street
Brentford
Middlesex TW8 0BB
Tel: 01-868 4466
Fax: 01-868 2319

E.A.R. (UK) Ltd
(Code 2253)
First Avenue
Poynton
Stockport
Cheshire SK12 1YJ
Tel: 0625 878320
Fax: 0625 877348

Everlasting Cigarette Co
(Code 4650)
211 Surrey Hills Park
Boshill Road
Tadworth
Surrey KT20 7ND
Tel: 0737 842796
Orders Tel: 737 842728

Inverness (UK) Ltd
(Code 5606)
21 Broadway
Maidenhead
Berkshire SL6 1JK
Tel: 0628 776217
Orders Tel:
Fax: 0628 770892

Leyland Medical International
(Code 7873)
PO Box 6
Leyland
Preston
Lancashire PR5 1XR
Tel: 0772 431151

Merrell Dow Pharmaceuticals Ltd
(Code 6601)
Lakeside House
Stockley Park
Uxbridge
Middlesex UB11 1BE
Tel: 01-848 3456
Fax: 01-848 5404

Sabona Rheumatic Relief Co Ltd
(Code 1698)
4 Blythe Mews
rear of 186 Blythe Road
London W14 0HW
Tel: 01-603 0656

Schering-Plough Ltd
(Code 5609)
Mildenhall
Bury St Edmunds
Suffolk IP28 7AX
Tel: 0638 716321
Fax: 0638 717858

Yago Holdings Ltd
(Code 5170)
Unit 18
Roman Way
Coleshill Industrial Estate
Birmingham B46 1RL
Tel: 0675 464834
Fax: 0675 463065

GENERIC LIST:

Price changes

The following Drug Tariff (England and Wales) price changes have been notified by the Pharmaceutical Services Negotiating Committee. The prices shown in the *C&D* Generics List should be amended accordingly.

Price Changes

Acids	Citric Monohydrate	343p per 500g
Alcohols	Ethanol 90%	1607p per 500ml
Capsules	Vitamins	467p per 500
Collodions	Flexible	615p per 500ml
Creams	Hydrocortisone 0.5%	36p per 15g
Elixirs	Phenobarbitone	274p per 500ml
Emulsions	Liquid Paraffin	398p per 2l
Extracts	Liquorice Liquid	411p per 500ml
Eye Drops	B16	85p per 10ml
Glycerins	Thymol Compound (Methylated)	317p per 2l
		295p per 10
Injections	Adrenaline 1ml	308p per 10
	Atropine Sulphate 1mg/1ml	243p per 500ml
Linctuses	Pholcodine Strong	273p per 500ml
Liniments	Soap (Methylated)	349p per 2l
Mixtures	Gentian Alkaline	
	Magnesium Carbonate Aromatic	304p per 2l
		373p per 2l
Oils	Magnesium Hydroxide	625p per 100ml
Ointments	Peppermint	60p per 30g
	Hydrocortisone 0.5%	34p per 15g
	Hydrocortisone 1%	49p per 15g
	Hydrous	183p per 500g
	Wool Fat Hydrous	345p per 500g
Pastes	Zinc & Salic Acid	304p per 500g
Solutions	Amaranth	223p per 500ml
Spirits	Lemon	465p per 100ml
Suppositories	Aminophylline 100mg	135p per 12
Syrups	Codeine Phosphate	386p per 500ml
Tablets	Co-Codaprin Dispersible	760p per 500
	Ferrous Gluconate 300mg	586p per 1000
	Stilboestrol 5mg	550p per 100
Tinctures	Cardamon Aromatic	531p per 500ml
	Catechu	452p per 500ml
	Nux Vomica	238p per 500ml
Waters	Anise	468p per 100ml
	Peppermint Conc.	348p per 100ml
Misc. standard drugs & preps	Calamine	215p per 500g
	Magnesium Carbonate Heavy	242p per 500g
	Magnesium Trisilicate	306p per 500g
	Purified Talk	137p per 500g

GENERIC LIST: CUMULATIVE

Acids	Acetic 6%	160p per 500ml
	Acetic 33%	125p per 500ml
Applications	Benzyl Benzoate	186p per 500ml
Capsules	Amoxycillin 250mg	1390p per 100
	Amoxycillin 500mg	2776p per 100
	Ampicillin 500mg	1745p per 250
	Disopryramide 100mg	737p per 100
	Nifedipine 10mg	1144p per 100
	Piroxicam 10mg	866p per 60
	Piroxicam 20mg	869p per 30
	Piroxicam 20mg	867p per 60
	Vitamins BPC	463p per 500
Creams	Calamine, Aqueous	278p per 500g
Elixirs	Phenobarbitone	273p per 500ml
	Triclofos	348p per 100ml
Emulsions	Liquid Paraffin & Magnesium Hydroxide	444p per 21
Extracts	Liquorice Liquid	409p per 500ml
Eye Drops	Atropine BP 1%	68p per 10ml
	Homatropine BP 1%	168p per 10ml
	Homatropine BP 2%	179p per 10ml
	Hyromellose 0.3%	75p per 10ml
	Sulphacetamide 10%	144p per 10ml
	Zinc sulphate & adrenaline	246p per 10ml
Eye ointment	Atropine BP 1%	101p per 3g
	Hydrocortisone BPC 0.5%	85p per 3g
	Hydrocortisone BPC 1%	100p per 3g
	Hydrocortisone BP 2.5%	75p per 3g
	Neomycin 0.5%	64p per 3g
	Sulphacetamide 6%	111p per 4g
Glycerins	Glycerol	273p per 500ml
Infusions	Gentian Co. Conc	465p per 500ml
Inhalations	Menthol & Eucalyptus	192p per 500ml
Injections	Diamorphine Hydrochloride 5mg	516p per 5
	Diamorphine Hydrochloride 10mg	592p per 5
	Diamorphine Hydrochloride 30mg	709p per 5
	Diamorphine Hydrochloride 100mg	1981p per 5
	Diamorphine Hydrochloride 500mg	9413p per 5
	Water for injections 10ml	211p per 10
	Water for injections 20ml	478p per 10
Linectuses	Pholcodine Strong	242p per 500ml
	Simple	323p per 21
Mixtures	Aluminium Hydroxide BP	360p per 21
	Amoxycillin 250mg/5ml	324p per 100ml
	Ferric Ammonium Citrate	41p per 200ml
	Kaolin	321p per 21
	Kaolin & Morphine	288p per 21
	Magnesium Carbonate Aromatic	302p per 21
	Magnesium Hydroxide	370p per 21
	Magnesium Trisilicate	226p per 21
Oils	Cade	165p per 100ml
	Caster	352p per 500ml
Ointments	Benzoic Acid Co	304p per 500g
	Calamine & Coal tar	215p per 500g
	Simple, white	170p per 500g
	Wool fat hydrous	324p per 500g
	Sulphur	195p per 500g
Paraffins	Zinc & Castor Oil	264p per 500g
	Liquid	355p per 21
	Soft White	178p per 500g
	Soft Yellow	179p per 500g
	Zinc Co	180p per 500g
Paste	Amaranth	220p per 500ml
Solutions	Coal Tar Strong (Methylated)	338p per 500ml
	Ferric Chloride	300p per 500ml
	Strychnine Hydrochloride	177p per 100ml
	Chloroform	250p per 500ml
Spirits	Aminophylline 50mg	128p per 12
Suppositories	Aminophylline 100mg	132p per 12
Suspension	Erythromycin 500mg/5mg	359p per 100ml

Syrups	Blackcurrant	353p per 500ml
	Syrup	296p per 21
Tablets	Allopurinol 300mg	870p per 100
	Aluminium Hydroxide 500mg	726p per 500
	Amiloride 5mg	679p per 100
	Ascorbic Acid 25mg	61p per 200
	Ascorbic Acid BP 100mg	114p per 100
	Atenolol 50mg	476p per 28
	Baclofen 10mg	1242p per 100
	Calcium Lactate 300mg	111p per 100
	Calcium with Vitamin D	566p per 500
	Diclofenac Sodium 25mg	947p per 100
	Diclofenac Sodium 50mg	1845p per 100
	Digoxin 62.5mcg	214p per 500
	Digoxin 125mcg	303p per 1000
	Digoxin 250mcg	436p per 1000
	Diliazem 60mg	1687p per 100
	Ephedrine Hydrochloride 60mg	340p per 250
	Ergometrine 500mcg	825p per 100
	Ethinylloestradiol 20mcg	750p per 250
	Ethinylloestradiol 50mcg	349p per 100
	Ethinylloestradiol 1mg	986p per 100
	Ferrous Gluconate 300mg	585p per 1000
	Ferrous Sulphate 200mg	364p per 1000
	Fruzemide 500mg	2996p per 100
	Glibenclamide 2.5mg	319p per 100
	Glibenclamide 5mg	336p per 100
	Imipramine 25mg	343p per 500
	Labetolol 100mg	1665p per 250
	Labetolol 200mg	2654p per 250
	Magnesium Trisilicate Compound	503p per 500
	Metformin 850mg	240p per 60
	Methyldopa 125mg	542p per 250
	Naproxen 250mg	2056p per 250
	Naproxen 500mg	1896p per 100
	Nicotinic Acid 50mg	315p per 500
	Paracetamol 500mg	1896p per 500
	Potassium Effervescent	270p per 100
	Prednisone 1mg	245p per 500
	Procyclidine 5mg	485p per 100
	Quinine Bisulphate 300mg	391p per 100
	Silboestrol 1mg	343p per 100
	Silboestrol 5mg	510p per 100
	Sulphasalazine 500mg	663p per 100
	Tamoxifen 20mg	960p per 30
	Tetracycline 250mg	754p per 500
	Trimethoprim 200mg	452p per 100
	Vitamin B Compound Strong	327p per 500
Tinctures	Belladonna	282p per 500ml
	Catechu	447p per 500ml
	Hyoscyanus	315p per 500ml
	Ipecacuanha	583p per 500ml
	Amyl Nitrate 0.2ml	711p per 12
Vitellae		
Misc. standard drugs & preps	Ammonium Chloride	172p per 500g
	Arrowroot	265p per 500g
	Bismuth Subcarbonate	850p per 250g
	Calcium Lactate	530p per 500g
	Ferric Ammonium Citrate	475p per 500g
	Ferrous Sulphate	205p per 500g
	Ichthammol	315p per 100g
	Kaolin Poultice	123p per 200g
	Kaolin Poultice	213p per 500g
	Phenobarbitone Sodium	202p per 25g
	Potassium Nitrate	340p per 500g
	Propylene Glycol BP	177p per 500ml
	Resorcinol	295p per 100g
	Sulphur Sublimed	125p per 500g
	Tragacanth Mucilage	215p per 500ml
	Zinc Oxide	191p per 500g
	Zinc Sulphate	416p per 500g

ADDITIONS:

Paints	Brilliant Green BP 5g	766-808
	Brilliant Green BP 25g	766-816
	Magenta BPC 25g	766-907
Powders for Mixtures	Cinnamon BP 100g	766-865
	Gentian BP 500g	766-881
Tablets	Liquorice BP 500g	766-899
	Nux Vomica BP 500g	765-285
	Rhubarb 25g	765-958
	Sodium Nitroprusside 500g	767-533
	Sodium Salicylate BP 2kg	766-014
	Allopurinol 300mg 250	777-425
	Clomiphene Citrate BP 50mg 20	777-466
	Co-Dydramol 100	777-490
Misc. Standard Drugs & Preps	Benzaldehyde BP 500ml	766-741
	Benzoin Gum (Sumatra) BP 100g	766-758
	Carnauba Wax 100g	766-824
	Cetomacrogel 1000 500g	766-832
	Cetoxyleneol BP 100g	766-840
	Chromium Trioxide BPC 25g	766-857
	Gamma Benzene Hexachloride BP	766-873
	Mastic Gum BP 25g	767-228
	Methylene Blue 5g	767-269
	Patent Blue V 5g	767-376
	Pentabarbitione Sodium BP 500g	767-384
	Phenoxetol 500g	767-392
	Polysorbate 20 25ml	767-418
	Polysorbate 80 25ml	767-426
	Potassium Acetate BP 500g	767-434
	Potassium Acetate BP 5kg	767-459
	Potassium Dichromate BPC 500g	765-834
	Potassium Dihydrogen Phosphate 5kg	765-842
	Potassium Ferricyanide Commercial 500g	765-859
	Potassium Nitrate BP 5kg	765-867
	Potassium Nitrate Technical 5kg	765-875
	Procaine Hydrochloride BP 100g	765-883
	Procaine Hydrochloride BP 500g	765-891
	Proflavine Hemisulphate BP 25g	765-909
	Proflavine Hemisulphate BP 100g	765-917
	Propyl Hydroxybenzoate BP 250g	765-925
	Propylene Glycol BP 5l	765-933
	Quassia BPC 250g	767-483
	Quinidine Sulphate BP 100g	767-491
	Quinidine Sulphate BP 500g	767-509
	Raspberry Conc Juice BP 1-12 250ml	765-941
	Silica Gel Technica 5kg	765-966
	Sodium Acid Phosphate BP 5kg	765-974
	Sodium Lauryl Sulphate BP 5kg	765-982
	Sodium Nitrate BPC 100g	765-990
	Sodium Nitroprusside Reagent 100g	767-608
	Sodium Nitroprusside Reagent 250g	767-616
	Sodium Nitroprusside Reagent 500g	767-624
	Sodium Phosphate BP 5kg	766-066
	Sodium Propionate 500g	767-855
	Sodium Propionate 5kg	767-863
	Sodium Silicate 5l	767-871
	Sodium Sulphide 100g	767-889

DELETIONS:

Capsules	Amoxycillin 250mg 250	860-031
	Amoxycillin 500mg 500	953-133
	Tetracycline 250mg 1000	711-143
Injections	Heparin Sodium 5000 units/0.2ml 5	075-135
	Thiopentone Sodium 2.5g 10	747-907
Nasal Spray	Adrenaline & Atropine Co 30ml	916-957
	Adrenaline & Atropine Co 100ml	796-557
Suppositories	Aminophylline 500mg 12	923-920
	Aminophylline 360mg 36	793-216
	Bisacodyl 5mg 150	734-814
Tablets	Aminophylline 100mg 1000	810-051
	Amytriptyline 10mg 1000	810-010
	Ascorbic Acid 25mg 250	523-472
	Ascorbic Acid 100mg 1000	878-009
	Ascorbic Acid 200mg 250	809-863
	Aspirin Dispersible 75mg 24	903-377
	Calciferol 3000iu 250	809-558
	Calciferol High Strength 0.25mg 500	809-541
	Calciferol Strong 1.25mg 500	809-509
	Diclofenac Sodium 25mg 100	921-445
	Diclofenac Sodium 50mg 100	717-298
	Diclofenac Sodium 50mg 100	878-025
	Ephedrine Hydrochloride 15mg 1000	808-618
	Ferrous Sulphate 200mg 1000	710-509
	Frusemide 20mg 1000	559-195
	Ibuprofen 200mg 100	807-974
	Ibuprofen 400mg 12	579-961
	Ibuprofen 600mg 12	579-953
	Metronidazole 200mg 21	807-495
	Nicotinic Acid 25mg 250	807-420
	Nicotinic Acid 100mg 100	827-311
	Nitrofurantoin 50mg 500	793-463
	Oxazepam 30mg 500	793-249
	Oxprenolol S/R 160mg 100	859-462
	Paracetamol 500mg 2500	589-861
	Penicillin V 250mg 100	845-131
	Phenobarbitone Sodium 30mg 100	827-196
	Phenobarbitone Sodium 30mg 500	836-643
	Phenobarbitone Sodium 60mg 500	806-919
	Phenobarbitone 30mg 500	807-024
Tablets Soluble	Sulphadiazine 500mg 500	806-067
	Sulphadimidine 500g 500	589-853
Misc Standard Drugs & Preps	Sodium Chloride 2.25mg 1000	579-947
	Methylcellulose 100g	544-163
	Methylcellulose 100g	774-737

Get sporty!

Brewhurst Food Supplies are distributing the Twinlab range of sports nutrition products from America.

The range includes seven products, aimed at athletes and bodybuilders. Gainers Fuel (£24.95) combines amino acids with protein and comes in chocolate, strawberry and vanilla flavours; Amino Fuel comes in powder (1.9lb £19.95), liquid (16oz £9.95) and tablet (60 £6.95, 150 £14.95) forms. Carbo Fuel (21.5oz £8.95, 43oz £14.95) is a carbohydrate energy drink with glucose polymers and fructose.

Opti Fuel (2.15lb £24.95) amino acids, vitamins and minerals. Diet Fuel (1.9lb £24.95) gives 192 calories per serving in chocolate and vanilla flavours. MCT Fuel (16oz £11.95) contains medium chain triglycerides protein supplement based on whey protein with vitamins in chocolate, strawberry and vanilla flavours.

All products give retailers a 33 per cent profit margin and an introductory pack incorporating one of each of the range is available with a range of POS material. An advertising campaign is underway in bodybuilding magazines. *Brewhurst Health Food Supplies Ltd. Tel: 0932 354211.*

Due to the flu epidemic Warner Lambert Health Care have now set up a sales hotline. Customers can take advantage of a trade bonus on Benylin Day and Night by telephoning the order control department at Pontypool, on 0495 762468.

Robinson Healthcare have produced a new leaflet giving incontinence advice and information to sufferers and their families, and aims to dispell some of the popular myths. Pharmacists can obtain copies of the leaflet free by contacting the Inco Care department at *Robinson Healthcare. Tel: 0246 220022.*

Bourjois make three for foundation range

Bourjois have created a "new-look" foundation range comprising three products all described as hypo-allergenic and non-occlusive.

Teint naturel fluide is a natural finish liquid foundation enriched with vitamins A and E. It is light and airy and gives a naturally radiant and translucent finish, says the company.

Teinte equilibre cream is a balanced cream foundation said to retain the natural moisture

balance of the skin and provide a smooth and long lasting finish.

Both foundations retail at £3.95 for 30ml and come in four shades for pale to darker skins.

Also new to the range is Blanc de base (£3.95), a liquid formula white make-up base that contains both a moisturising agent and sun filters.

The base helps brighten dull skin and correct tiny imperfections, says the company. *Bourjois Ltd. Tel: 01-493 3836.*

ON TV NEXT WEEK

GTV Grampian B Border C Central CTV Channel Islands LWT London Weekend C4 Channel 4	U Ulster G Granada A Anglia TSW South West TTV Thames Television TV-am Breakfast Television	SK Sky STV Scotland (central) Y Yorkshire HTV Wales & West TVS South TT Tyne Tees
Badedas:	STV, B, Y, C, TSW	
Beecham Hot Remedies:	All areas	
Benylin:	All areas	
Bisodol Regular:	All areas except TV-am	
Contac 400:	STV, G, C, A, HTV, TSW, LWT & TV-am	
Coughcaps:	All areas except C4 & TV-am	
Day & Night:	All areas	
Day Nurse:	All areas	
Listerine:	All areas	
Macleans toothpaste:	All areas	
Mucron:	All areas except CTV & TV-am	
Night Nurse:	All areas	
Otrivine:	All areas except CTV & TV-am	
Pearl Drops:	STV, C, A, C4, TV-am	
Pearl Drops Smokers 1+1:	STV, C, A, C4, TV-am	
Rennies indigestion tablets:	TTV, A, TWS, B, C, G, TT, STV, HTV, Y, TVS	
Resolve:	All areas except C4 & TV-am	
Samsara:	STV, G, C, LWT, TT	
Sanatogen:	All areas except CTV, TSW, C4 & TV-am	
Simutab:	All areas	

CHRISTMAS CLOSINGS

Roche Products Closed from 1pm on Friday December 22 until 8.30am on Tuesday January 2. The sales order office will be open to deal with urgent pharmaceutical inquiries between 8.30am and 1pm on December 27, 28 and 29. Otherwise in case of emergency telephone 0707 328128.

Squibb, Princeton Pharmaceuticals and Convatec order department (Moreton site) closed 12.30pm on December 22 until 9am on January 2. An answerphone service will be available on 051-677 2201. A line for emergencies only will be available on 051-677 0171.

Sterling Winthrop Group Closed from 4pm on Friday December 22 until 9am on January 2. An answerphone service will be available on 0483 505515 for emergency medical inquiries.

John Richardson Computers Ltd. Closed from 5pm on Friday December 22 until 9am Wednesday December 27. Closed 5pm Friday December 29 until 9am Tuesday January 2.

Evans Medical Ltd. Closed from 12pm on Friday December 22. Open December 26 until 5.15pm on December 29. Open January 2.

Allen & Hanburys Ltd. Closed from noon on Friday December 22 until 8.45am on Tuesday January 2. Pharmacists requiring urgent information should telephone 01-422 4225.

Allen & Hanburys Closed from noon on December 22 until 8.45am on January 2. Pharmacists requiring urgent information telephone 01-422 4225.

Pierre Fabre Closed from noon Friday December 22 until 9am Tuesday January 2.

A leaflet entitled "Pampers and the environment" is being distributed nationally with samples of Ultra Pampers Boy and Girl to over 1 million mothers and pregnant women. From January 1990 it will also be included in every pack of Ultra Pampers. The leaflet includes a coupon worth £1 off next purchase. *Proctor & Gamble Ltd. Tel: 091-279 2000.*

DISPENSE WYETH TEMAZEPAM TABLETS

Further information is available on request.
Wyeth Laboratories, Taplow, Maidenhead, Berks. SL6 0PH.

WYETH*
GENERICS
QUALITY ASSURED

INNOVATION

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L
PARIS

**A PROFITABLE SOLUTION
TO THE BUSINESS OF DRY HAIR.**



First came Energance, a technical breakthrough that proved a runaway success for women with permed hair. Now, for the millions of women with dry hair problems, comes Nouriance, a range that provides a real solution to dry or dehydrated hair.

WHAT'S THE NOURIANCE DIFFERENCE?

It's the only comprehensive range of cleansing, moisturising and repair products specifically designed to nourish and strengthen dry hair. Yet with all this richness it can be used daily—never leaving hair flat or lank.

WHAT'S THE L'ORÉAL DIFFERENCE?

Technical Expertise. Energance has proved the wide appeal of a technically advanced specialist range. The Nouriance range is specifically designed to enhance and care for dry hair. The patented silicone formulae of Nouriance conditioners and repair serum performed outstandingly in test.

High and Continuous Investment. A £3,000,000 launch package. National TV Campaign. Women's Press Spring 1990. Trial sizes on shampoo and conditioners. That all means high trial, high loyalty, and maximum profits!



L'ORÉAL NOURIANCE FOR DRY HAIR

Phoraid antiseptic and toilet seat wipes

Warrenjade Ltd have launched Phoraid antiseptic wipes, and toilet seat wipes.

Both contain an iodine-based disinfectant/antiseptic, developed by Kalon Chemicals, which is said to kill viruses in body fluids outside the body.

The products are claimed to kill HIV, hepatitis B, and other viruses, bacteria and fungi without harming the user.

Phoraid flanellette antiseptic wipes are sealed in individual sachets in packs of six (£1.50) and come in display boxes of 24 packs.

The flanellette toilet seat wipes are packed in a resealable pouch within a box of 20 wipes (£1.50), in display boxes of 30 units.

An advertising campaign in women, family and home Press is planned in early 1990. For details about Phoraid wipes, retailers should call the Phoraid Hotline on 0795 666575. Warrenjade Ltd. Tel: 0795 662802.

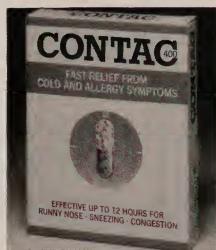
Aludrox campaign

Charwell Pharmaceuticals will be running a national newspaper advertising campaign for Aludrox, the antacid recently acquired from Wyeth (C&D, November 4, p759).

The campaign breaks on December 18 to coincide with the seasonal uplift in the indigestion remedy market, say Charwell. A new consumer information service featuring a freephone number offering advice on indigestion and heartburn will also be included in the advertisements.

The campaign is the first step in a £250,000 support programme planned for Aludrox, who add that orders for Christmas stock should be received by December 20. Charwell Pharmaceuticals Ltd. Tel: 0420 84801.

Foodbrokers' Nitor range of biodegradable household cleaners will feature a special "White rabbit" logo with effect from January. The symbol is that of the British Union for the Abolition of Vivisection and can be used only on approved cruelty-free products. Foodbrokers Ltd. Tel: 0705 219900.



Contac gets a new look

SmithKline Beecham are repackaging Contac 400, and the new packs will be distributed from January.

"The impactful" new packs are said to emphasise the key product benefits — 12 hour effective relief from runny nose, sneezing and congestion.

A £1m national television advertising campaign running on TV-am continues on the main network throughout January. The campaign features the Contac "Weatherman" commercial. Distributors: Wellcome Foundation Ltd. Tel: 0270 583151.

Ciba support

A Winter campaign for Mucron and Otrivine is due to start on Christmas Day, say Ciba.

Just under £2m is to be spent on national television advertising running over six to eight weeks, and this will be backed with POS material including counter units, shelf stickers, and window cards.

Ciba are running a display competition for independent pharmacist. Retailers will be entered for a free prize draw which closes at the end of February. Entry forms are available from representatives. Ciba Consumer Pharmaceuticals. Tel: 0403 50101.

The Food Supplement Co say that as from January 1 a selection of the products in their range will be available to the trade in outers of six. The 12 pack outers will be discontinued. The products are: Waterfall 100 capsules, vitamin B6 100mg; vitamin C 250mg, Head High vitamins and Pro Amino capsules; zinc 4mg; calcium 200mg; blackstrap molasses; sea kelp and potassium; Formula GP & E; GP & E extra high potency and prune and senna capsules. (See Price List Supplement for prices). Food Supplement Co Ltd. Tel: 0483 426666.

KWAI MOVES TO LRC

Lichtwer Pharma UK, makers of KWAI Highly Concentrated Garlic Tablets, wish to announce that with effect from January 1st 1990, responsibility for the exclusive Sales and Distribution of KWAI in the UK will transfer from De Witt International Ltd. to LRC Products Ltd. Please pass all orders and queries from that time to your local LRC salesman or phone 01-527 2377.

Kwai Highly Concentrated Garlic Tablets

PRESCRIPTION SPECIALITIES

Shire add to 'Value' range

Shire Pharmaceuticals have extended their "Value" range, with Valenc and Vasetic.

Valenac are orange, enteric-coated tablets containing 25mg (100 £7.50) or 50mg (100 £14.60) of diclofenac sodium. Product licence numbers of these POMs are 4416/0124 and 4416/0125 respectively.

The adult dosage is 75-150mg daily given in two or three divided doses. It is indicated for pain and inflammation in arthritic conditions.

Vasetic tablets contain 5mg amiloride hydrochloride and 50mg hydrochlorothiazide. They are pale orange, uncoated, flat, bevel-edged tablets embossed with a twin triangle logo on one side. (100 £7.18 all prices trade).

The maximum daily dose of this potassium sparing diuretic is up to four tablets daily. Classified as a POM, the product licence number is 0530/0070. Shire Pharmaceuticals Ltd. Tel: 0264 333455.

MCP name change

MCP Pharmaceuticals, who have been part of the Boehringer Mannheim Group for ten years, are to change their name to Boehringer Mannheim UK (Pharmaceuticals) Ltd, from January 1, 1990. Address and telephone number remain the same. MCP Pharmaceuticals Ltd. Tel: 0506 412512.

BRIEFS

Roussel say that an original pack of Alitace tablets (56 £0.81 trade) will replace the 120-tablet pack when stocks are exhausted. Roussel Laboratories Ltd. Tel: 0895 834343.

Beecham Research say that the colour of Talpen tablets has changed from red to white since they are now free from azo-dyes. Beecham Research Laboratories. Tel: 01-560 5151.

Janssen are relaunching bulk dispensing packs for Imodium (250 £27.42) and Stugeron (1000 £49, both prices trade). Janssen Pharmaceuticals Ltd. Tel: 0235 772966.

WHEN
BILL THOMAS
HAD A
DIFFICULT
CUSTOMER,
HE TURNED
TO US.

VANTAGE

LINK
PHARMACY
SYSTEMS

**HILL CROSS
GENERICS**

THE
HEALTH CARE
CENTRE

STATIM
FINANCE LTD



After 15 years as a pharmacist in Barton, Bill Thomas is used to dealing with all manner of people and problems. But one day last spring there was one problem that had even Bill flummoxed.

A farmer telephoned his shop saying that he had a new-born lamb that had been rejected by its mother. He was having some trouble feeding it and wanted to know if Bill had any suggestions.

Bill had to admit that, for once, he didn't. Then remembering the AAH Healthcare Centre in Kingswinford and their range of specialist medical aids, he decided to see if they had any ideas.

They did. After much thought and consideration, they recommended a special sized catheter to do the job. Bill received the catheter that very day and was more than pleased to deliver it to the farm himself.

An exceptional case? Maybe, but it's just one of the many examples of how the AAH Healthcare Centre is helping Britain's pharmacists to help their customers. And the Healthcare Centre is just one of the many services that the AAH group offer.

We know we hold your reputation in our hands and that's a responsibility we take seriously. All day, every day, our people go out of their way to provide you with support and back-up that's second to none.

Call your local AAH Manager today and we'll prove it.

This advertisement is based on real people and events. For the sake of confidentiality, names and locations have been changed.



**PHARMACEUTICALS
LIMITED**

**We're always there,
we always care.**

There is still time to enter for the shop design award



A visual
by Planova

PLUS £2,000

IN PRIZE MONEY

Co-sponsored by *Chemist & Druggist*
and Whitehall Laboratories

Fit for the Nineties

Pharmacy of the future

COMPETITION RULES

Categories

1. New pharmacy shopfit or major pharmacy refit involving at minimum the full sales area. Entrants must describe in no more than 300 words the main objectives of the refit and how they were achieved and back up their submission with photographs, illustrations and plans where possible. In particular how services and merchandise are matched to customer type/locality through cost-effective solutions.

2. Partial refit or extension of pharmacy involving shop front; dispensary; special sections of sales area; consultation area; or conversion of non-sales area to trading venture, etc. Entrants must also describe in no more than 300 words the main objectives of the refit explaining how they were achieved, backed up with photographs, illustrations and plans where possible.

In both categories judges will match execution of plan with objectives, with particular emphasis on innovative solutions to problems.

Entrants

1. Shopfitters (in conjunction with planners where appropriate, eg wholesalers).

2. Pharmacy owners/managers.

Closing date for entries to be March 31, 1990. Refits must have been completed in period March 1, 1989 to February 28, 1990.

The entry must include category, full name, address and telephone number of both pharmacy and shopfitter and reach *Chemist & Druggist*, Benn Publications Ltd, Sovereign Way, Tonbridge, Kent TN9 1RW, by March 31, 1990.

Prizes

Either shopfitter or pharmacy owner/manager can make an entry for a particular refit or partial refit.

The prizes awarded will be:

1. £1,000 for winner of pharmacy refit; £250 for runner-up with plaques for both. Shopfitter to get small trophy and right to use competition emblem in advertising, etc.

2. £500 for winner of partial pharmacy refit; £250 for runner-up with plaques for both. Shopfitter to get small trophy and right to use competition emblem in advertising, etc.

All entrants to get certificate of entry. *C&D* has the right to publish entries. All entries to be returned.

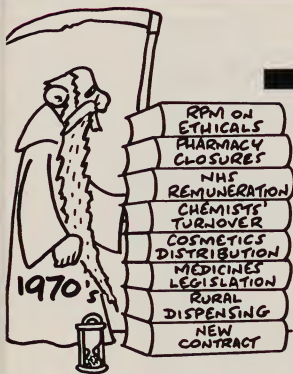
Judging

Judging will be in April, 1990 with winner announced in *C&D* by May 31. *C&D* Editor to act as non-voting chairman of a four-person panel drawn from the pharmaceutical profession and shopfitting industry.



SHOP DESIGN AWARD

Co-sponsored by *Chemist & Druggist* & Whitehall Laboratories



Things ain't what they used to be

With 1990 just around the corner, the last decade of the millenium will shortly be underway. In the UK the 1980s will be remembered as Thatcher's years, although there are signs that the Iron Lady is getting metal fatigue. The pharmacy profession, from a rather weak start, has endured the Nuffield Inquiry and emerged with a stronger identity and clearer sense of purpose. But for some the old times will always be best. *C&D* shakes the dust off some back issues and goes back to 1980, the beginning of the decade...

"Some legacy!" (*C&D* January 5)

January: some things never change. The year kicked off with confrontation between the ever-reliable PSNC and the old enemy, the Department of Health. The beginning of the month saw the major sticking point being the Department's wish to impose an interim discount scale (up to a mere 5.4 per cent from 1.5) pending an inquiry later in the year. By the end of January the political ping pong had escalated to fistcuffs with PSNC calling for direct action — a one day withdrawal of pharmaceutical services — in support of demands for a review body on NHS terms and conditions of service (this has a familiar ring 10 years on...).



Pharmacy's man of the year? PSNC chairman and PSGB president David Sharpe

Meanwhile *C&D* informed readers: "The closure rate is still falling..." As the fall in pharmacy numbers during the '70s bottomed out, 10,656 shops were in business at the beginning of 1980. The Pharmaceutical Society (a mere commoner) was laying down the law regarding new supervision rules. January 31 was the last day of the transitional period under PIII of the Medicines Act. The introduction of the new "P" category on February 1 meant all medicines except GSLs must be sold under the supervision of a pharmacist. And the Society announced it was shortly to publish new guidelines

on advertising. Pharmacists were to be allowed to advertise the sale or supply of "wheelchairs and other aids". Radical stuff!

While the World Health Organisation was announcing that smallpox vaccination was no longer needed for foreign travel, the IBA was allowing a six month extension to an inconclusive trial for sanpro advertising on the box.

Nielsen informed the nation that "pharmacy was at a cross roads", a phrase that was to haunt the profession for the next six years. NHS receipts were providing 62 per cent of turnover. Dixons announced they were pulling out of pharmacy with the sale of their remaining Westons units, and Unichem's turnover rocketed past £100m to the delight of Peter Dodd.

February saw LPCs approving the proposal for sanctions against the DHSS, but unable to make up their mind what form they should take. Vestric launched a two way data capture unit, complete with light pen and an acoustic coupler (remember them?) for auto transmission of orders.

An Essex GP caused a stir by claiming he had saved the NHS £270 during January by prescribing 12 popular drugs generically. Unichem announced they were reviewing the terms of their profit sharing scheme to bring greater benefit to the smaller chemist, while Macarthy saw half year profits fall to £1.61m and margins drop from 3.3 to 2.3 per cent.



Unichem's Peter Dodd, already the *bête noire* of the wholesaling fraternity

March saw Patrick Jenkin, the Secretary of State for Social Services, announcing the Government's intention to set up independent machinery to regulate dispensing in rural areas. This was the main recommendation of a committee chaired by a chap called Clothier.

Numarck called for the setting up of a pharmacy interface computer product code, possibly based on the *C&D Price List*. It would, they said, allow chemists to maintain flexibility across a number of sources of supply. A splendidly farsighted idea... The news that Cow & Gate were test marketing baby milks and meals through an undisclosed grocery multiple was not well received, but it was a sign of the times. Alarm bells were already beginning to ring over excessive use of tranquillisers. A warning to GPs about benzodiazepines was included in new guidelines from the Committee on Safety of Medicines.

PSNC's battle with the Department was now being conducted behind closed doors, but more far reaching events were being set in progress. The Committee published proposals for a new NHS contract for pharmacists... It was finally to come into effect seven years later!

April saw a hike in the prescription charge to £1. The move was condemned by Opposition leader James Callaghan, the Pharmaceutical Society, the PSNC, the NPA *et al* as an increased tax on sickness ... as it is every year.

Wholesalers were now having an easy time with the breakdown of RPM taking a steady toll. Only three major outfits were expected to survive, predicted the *Daily Express*. Macarthy were said to have the brightest future. Unichem were unlikely to lose ground, but Vestric were losing out through being late into cost cutting. Low odds were given on Barclays and Sangers pulling through.

The BPSA conference endorsed a motion calling for compulsory further education, and Superdrug opened their 100th

store. Robinsons introduced Paddi Cosifits, "the disposable that achieves parity with terry nappies".

Back in "the other place" that scourge of the pharmaceutical industry Jack Ashley tabled a series of questions on Debendox, and a group of patients who believed their children had been damaged when the drug was taken during pregnancy formed an action committee with the intention of suing Richardson Merrell.

May, like March, had its moments. *C&D*'s energetic young editor Ron Salmon was having to cope with industrial action by the print unions. Distal launched a powerful new anti-inflammatory called Opren. A London clinic was beginning a trial to study the efficacy of post-coital hormonal contraception.

Under mounting pressure Health Minister Gerard Vaughan confirmed pharmacists would get an independent agency for reviewing remuneration. David Sharpe was unanimously re-elected chairman of PSNC, again.

May's top story (and possibly the whole 12 months) must belong to pharmacy wholesalers, with the announcement that they intended to introduce a system of notional trade prices for ethicals in retaliation to cuts in wholesale margins. Under this imaginative scheme wholesalers would uplift manufacturers' trade prices to bring them their traditional 15 per cent margin, and use this notional figure as the starting point for their own discount structures. *C&D* described the move as "bizarre". NPA and PSNC looked on in alarm. This story was to run and run...

On the Society front treasurer John Bloomfield warned there was no possibility of holding the retention fee down for the fourth year in succession. At the Branch Representatives Meeting, Council was urged to press for a greater range of medicines for counter prescribing. Some diehards didn't like the idea. Miall James (Essex) declared he had "no intention of becoming a

barefoot doctor in Canvey Island", and Dengar Evans (a Welsh orator *par excellence*) warned that pharmacists "could be on the road to dangerous quackery".

June saw *C&D's* publishers, Benn Publications, celebrating their centenary. An anniversary piece in *C&D* observed that subscribers opening the June 1880 edition (it was published monthly then with the subscription at 10/- a year) were greeted with the news that: "The annual general meeting of the Pharmaceutical Society brought forward nothing of special interest".



Miall James (Essex) in full flow...

Two stories which were to become big issues got their first airing. The controversy over the use of CFCs in aerosols was joined by *Which?* The consumer's bible announced: "It seems increasingly likely that certain aerosols may be damaging to man and his crops". And Tenterden, shortly to become a rural dispensing *cause célèbre*, hit the headlines. With the local GPs pushing for a larger slice of the dispensing cake, despite a "rural standstill", a publicity campaign to dissuade patients from changing their allegiance was announced.

Peace was declared between PSNC and the Department, with PSNC ahead on points. Imposition of an interim discount scale was put off and the Government formally agreed to establish a review panel to settle disputes. The retention fee was fixed at £56 for 1981.

July arrived with *C&D* sporting a new look (pretty smart it was, too). Miss Carol Scott, MPS, was chosen as Miss British Airways 1980, and Mike Orchel distinguished himself as the only pharmacist competing in the Medical Olympics at Cannes by winning the shot putt.

The department of pharmacy at Aston scooped the largest grant ever awarded to a UK school of pharmacy, a whopping £1.25m from the Cancer Research

Campaign. PSNC's leaflet campaign in Tenterden was generating a positive response, but the public were less amenable to hearing about sanpro in TV adverts: 900 complaints had been received in six months.

While the ABPI annual report trumpeted the fact that the yearly output of the pharmaceutical industry had topped £2,000m, DHSS chief pharmacist Brian Wills was warning that neglect of industrial pharmacy by the profession would allow others to seize the opportunities the industry offered.

Unfortunately the writing of prescriptions left a lot to be desired. A survey of 261 GPs showed 25 per cent of their forms carried inadequate directions, while 56 per cent of those written by receptionists failed to pass muster.

August and early September is traditionally referred to as the silly season. The big fish disappear to exotic holiday locations, resurfacing in time for the conference cocktail season at the FIP and BP conferences. So it was unusual to see the Society's Council agonising over whether to put the retention fee up in 1982 to fund proposed improvements to pharmacy's public relations machinery. The cost, put at £50,000, was proving to be an obstacle.

The BMA expressed concern over proposals that pharmacists should expand their activity to cover blood pressure monitoring, home visits and diagnostic testing. The PSNC announced it was moving out of town to Aylesbury, and Unichem went into the travel business. With remarkable aplomb Unichem chairman Norman Sampson described the acquisition as "totally logical and rational".

September saw the BPC in Newcastle. Society president David Sharpe announced a draft directive providing for free movement of pharmacists will be published before the end of the year. Leslie Roberts, from Luton, wins the *C&D* medal for a survey on inadequately written prescriptions. It is noted that attendance at conference had dropped below 1,000 and that fewer delegates are treating it as their annual holiday. A Dr D. Bellamy addressed the banquet.

And at Boots, Bernard Silverman gave way to Tony Fox as pharmacy superintendent.

October saw the war of words over notional pricing continue unabated. Mr Alan Ritchie, chairman of Macarthis, attacked the pharmaceutical Press for hostile reporting and "highlighting wholesalers' move, when once upon a time it

had been possible to conduct business in decent obscurity". PSNC asks the DHSS to use its statutory powers to stop discounting.

The Pharmaceutical Society gives the go-ahead for the setting up of a college of practice. The board of management is given leave to decide sources to be approached for financial support additional to Council's annual grant. The Society also announces plans to survey 600 pharmacies about their role in family planning advice. The feasibility of pharmacies displaying FPA leaflets is to be studied. Here beginneth the Pharmacy Healthcare Scheme...

Unichem announce a two week international convention for pharmacists on a luxury cruise liner in the Caribbean. *C&D's* cartoon showed other wholesaler representatives on the quayside with the caption "I suppose there's no chance of them visiting the Bermuda triangle". It's nice to have friends...

November begins on a solemn note. PC Frank O'Neill, seriously injured after answering a call to Boots branch in Lower Marsh, South London, dies. The Society sets up a fund, which eventually brings in over £17,000 to help his widow and four children.

The ABPI relocates from Regent Street to 12 Whitehall. Its propaganda wing, the Office of Health Economics, moved too, and for a while Fleet Street thought it had discovered a previously unknown government department.

The management union ASTMS announced it was bringing all its resources and influence to bear on retail pharmacy's problems by setting up a new organisation—the Retail Pharmacy Guild. Among its aims were to "advance contractors interests in all matters NHS by speeding up and improving existing processes using ASTMS expertise, experience and political influence..." What went wrong, lads?

A formal complaint about dispensing doctor activities in Tenterden was lodged by the affected pharmacies with the General Medical Council. Health Under Secretary George Younger announces all GPs are to receive a new style BNF in 1981 at an



Househusband Tim... erstwhile NPA director

estimated cost of £304,000. PSNI president Margaret Watson officially opens the new pharmacy building at the Queen's University of Belfast.

A Glastonbury pharmacist, Andrew Bond, and his family exchanged businesses and homes for five months with New Zealander Barry Nicholson. Mr B. said he was loving it and might not be coming back...

December was ushered in by an unusual announcement by NPA director Tim Astill. Househusband Tim manfully announced he would get on with the domestic chores and the job of looking after the children while his wife Ingrid conducted the St Albans Operative Society's production of *Iolanthe*. In a further blow for male emancipation Mr Chris Johnson, the only man to enter, snatched the *C&D* assistant of the year title in hot competition.

The Society announced its voluntary scheme to use CRCs would be extended to cover all solid dose forms from March 1982. A survey among GPs showed they rated pharmacists and hospital drug information units as 15th and 17th respectively as their most important source of drug information. *Mims* came top of the list. What more can be said? Minoxidil was launched, said to be more potent than existing oral arterial vasodilators, and indicated for severe hypertension. A common side effect was hypertrichosis...

Such was 1980. No better and no worse than 1989, we would venture to suggest.

"We three chemists from Tenterden are, not very happy and travelling far" (*C&D* Dec 20)



1989's bumper crop of new drugs

This year was a "vintage" one for new drugs, with significant developments in most therapeutic categories but particularly in the treatment of cardiovascular, gastrointestinal and neurological disease. Approximately 30 new drugs were introduced and at least half were novel chemicals. Drug information specialist Steve Chaplin reviews the year's main developments and looks at what is to come for the 1990s.

Central nervous system

Zopiclone (Zimovane), the first of the cyclopentylones, was the first non-benzodiazepine hypnotic to be licensed for many years. It appears to have less marked effects on normal sleep patterns and, with a half-life of five hours, hangover effects are significant only at higher doses. *Fluoxetine* (Prozac) is, like fluvoxamine, an antidepressant which acts by selective inhibition of 5-HT re-uptake. Drowsiness is less common than with the tricyclics but weight loss and nausea are relatively frequent. Another antidepressant launched this year is not so new: *amoxapine* (Asendis) is a tricyclic agent which has been available in the USA for several years.

Epilepsy is a common neurological disorder which is still treated with drugs first marketed many years ago. Until the launch of *vigabatrin* (Sabril), the newest anticonvulsant was sodium valproate, marketed in 1974. Vigabatrin is an irreversible inhibitor of the enzyme responsible for the breakdown of the neurotransmitter GABA and is licensed for epilepsy refractory to other drugs.

Cardiovascular system

Simvastatin (Zocor) is the first HMGCoA reductase inhibitor to be marketed in the UK. It is currently licensed for hypercholesterolaemia above 7.8mmol/L when other treatment has failed; a year's treatment costs £240-£800. Increased awareness of the adverse metabolic changes associated with other antihypertensive agents may renew interest in the alpha blockers. The importance of a favourable lipid profile has been emphasised with the introduction of *doxazosin* (Cardura).

Cardiac arrhythmias account for between 50,000 and 100,000 sudden deaths annually. The latest antiarrhythmic, *propafenone* (Arythmol), is unique in also possessing some beta-blocking activity. One disease which predisposes to arrhythmias is severe congestive heart failure. Selective inhibitors of phosphodiesterase such as *enoximone* (Perfan) and *milrinone*, to be introduced next year, improve cardiac output through a combination of positive inotropic and vasodilator activities. Cardiac arrhythmias are also a cause of death following myocardial infarction. The thrombolytic *anistreplase* (Eminase) is now being compared in clinical trials with alteplase and streptokinase.

Gastrointestinal system

The first real challenge to the supremacy of the H₂ antagonists has emerged with the proton pump inhibitor *omeprazole* (Losec), although it is presently licensed only for peptic ulcer refractory to other treatment, reflux oesophagitis and Zollinger-Ellison syndrome. An alternative treatment for reflux oesophagitis is to correct the underlying disorder of gastric motility with a gastrokinetic agent such as *cisapride* (Prepulsid).

Olsalazine (Dipentum) marks the beginning of the end for sulphasalazine. Sulphapyridine, the carrier molecule for 5-aminosalicylate (5-ASA), is therapeutically inert but accounts for many adverse effects. It has been replaced by a second 5-ASA molecule, joined by an azo bond which is cleaved in the colon to release the active agent.

Other therapeutic areas

The market for non-steroidal anti-inflammatory drugs (NSAIDs) has remained stagnant but topical formulations — most recently of *ibuprofen* (Proflex cream) and *piroxicam* (Feldene gel) — are now proving popular for treating minor injuries and arthritis affecting only single joints. *Itraconazole* (Sporanox) is a new orally active antifungal agent which, like fluconazole, is effective after only a single dose or a short course of treatment. The development of the quinolone antibiotics continues with the advent of *enoxacin* (Comprenil), although its indications are restricted by comparison with those of ciprofloxacin. Non-sedating antihistamines are beginning to replace the older types such as chlorpheniramine. *Loratidine* (Claritin) is a novel chemical rather than, like cetirizine and acrivastine, a metabolite of an established drug. The prognosis for growth hormone deficiency has improved with the introduction of biosynthetic human growth hormone, *somatropin* (Genotropin, Humatrope and Saizen). *Co-danthramer*, withdrawn from the market after concern about carcinogenicity in animal tests, was re-introduced with a restricted range of indications.

The future will see the development of an important new group of drugs which interact with 5-HT receptors. Glaxo, Sandoz, ICI and Beecham are each active in this area. *Odansetron*, a 5-HT₃ antagonist which is likely to be marketed early in 1990, may be more effective than existing anti-emetics for

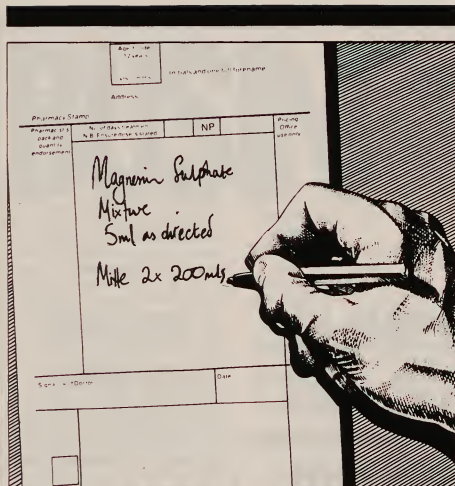
nausea and vomiting induced by chemotherapy. 5-HT₂ agonists and 5-HT₁ and 5-HT₂ antagonists are also being evaluated for the treatment of migraine.

The discovery that early treatment with zidovudine slowed progression of AIDS prompted calls to make the drug more widely available but the question of viral resistance remains unanswered. New drugs are needed and the nucleotides *dideoxycytidine* and *dideoxyinosine* are now in clinical trials in the USA. An AIDS vaccine is now feasible but still many years away from therapeutic use.

Building on the success of cyclosporin in facilitating transplantation, more immunosuppressants are under investigation. The best known is probably *SK506*, the Japanese product which was recently unsuccessful in preventing rejection of a transplanted liver. This compound, a macrolide derived from *Streptomyces tsukubaensis*, is said to be more potent than cyclosporin; it is now at the clinical trial stage in Japan.

Other products in the pipeline include the HMGCoA inhibitors *pravastatin* and *eptastatin*. Research is now underway into inhibitors of acyl coenzyme A cholesterol acyltransferase (ACAT), an enzyme which promotes cholesterol absorption. Aldose reductase inhibitors such as *sorbinil* offer hope of arresting peripheral nerve degeneration in diabetic neuropathy. Another anticonvulsant, *lamotrigine*, will soon be available and a new beta-agonist, *salmeterol*, is expected next year. Genetically engineered hormones, such as *erythropoietin* and *granulocyte colony stimulating factor*, offer the prospect of success against diseases which were previously untreatable — provided the NHS can afford it.

The 25th anniversary of the Committee on Safety of Medicines' (CSM) yellow card scheme this year was marked by uncertainty about the need to act on several findings. Concern mounted that diabetics might be unaware of hypoglycaemia during the use of human insulins but the evidence for and against this problem remains unresolved. Another study found a link between breast cancer and oral contraceptives, this time in younger women. There is, the CSM concluded, still no need to change prescribing practice. Thiazide diuretics and beta-blockers have been implicated in the development of diabetes in hypertensive patients although the implications for treatment are unclear.



Q&A

Is it necessary to specify the quantity of each ingredient used for this mixture and would a pharmacist have to endorse it 'extemporaneously dispensed' to be eligible for an additional fee? The Pharmaceutical Services Negotiating Committee explains.

QUESTIONS

- 1 Is it necessary to endorse the prescription with the formula and the quantities used for each of the ingredients?
- 2 What fees would the pharmacist be entitled to for dispensing this prescription?
- 3 Is it necessary to endorse the prescription 'extemporaneously dispensed'?
- 4 The pharmacist has had to buy in concentrated peppermint emulsion specially and will

probably not use this preparation again in the near future. Can the whole cost of this ingredient be claimed for?

ANSWERS

- 1 No — magnesium sulphate mixture is included in Part VIII of the Drug Tariff at a pre-calculated price.
- 2 The pharmacist would be entitled to a graduated professional fee, a special formula fee and an additional quantity fee (because the preparation is to be dispensed in two containers). (Reference: Drug Tariff Part IIIA 2D).
- 3 The prescription does not have to be endorsed extemporaneously dispensed because the preparation is on Part VIII of the Drug Tariff as category E and therefore the additional fee is applied automatically by the PPA.
- 4 Yes — the pharmacist could make a 'broken bulk' claim for the ingredient by endorsing the claim on the prescription. Concentrated peppermint emulsion is a category B Part VIII generic and therefore broken bulk can be claimed if necessary.

Garlic could help to maintain a healthy heart and circulation. KWAI Highly Concentrated Odour-Controlled Garlic Tablets are the nearest thing to raw fresh garlic.

In many countries, the benefits of eating raw fresh garlic as a natural food supplement have been appreciated for centuries.



There is now growing worldwide interest in the potential value of regular garlic consumption. Serious scientific investigation has recently indicated that this could help to maintain a healthy heart and circulation. These benefits would be available inexpensively and safely.

KWAI is a second generation, standardised, concentrated garlic tablet produced to the highest quality in Germany where it has been the subject of extensive research.

KWAI contains all the original constituents of fresh garlic, including the important substances which yield the extremely active but highly odorous allicin; all this in a tasteless, odour-controlled and easily swallowed tablet form.

In just 7 years KWAI has become Germany's most popular health-care product and it has now become an outstanding success in Britain too — expanding the market significantly!

KWAI is the ideal way to supplement the diet with garlic whatever the reason and garlic could help maintain a healthy heart and circulation.

Kwai is available in 100 and 200 tablet packs from major wholesalers.

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The Spice of Life.

More pharmacists needed on limited list committee

The Royal Pharmaceutical Society's Council agreed at this month's meeting to push for a stronger representation of pharmacists on the Advisory Committee on NHS Drugs (the Limited List advisory committee).

The secretary and registrar, John Ferguson received a letter from the Department of Health proposing a rotational system of membership for the advisory committee, with about one-third of members retiring each year. New appointments were due, and some would be for one year, some for two and some for three.

Mr Ferguson said the current advisory committee included only one practising pharmacist, and the officers felt that, as there ought to be a practising community pharmacist at every meeting, a second practising pharmacist should be appointed in case one was unable to attend.

David Allen suggested that the Council should push for equal representation with general medical practitioners (of whom there were currently four on the committee). GPs had no more expertise than pharmacists, who were at the sharp end and had a lot of expertise to offer.

Professor Arnold Beckett said that pharmacy should add some scientific weight in the field of clinical pharmacy or pharmacology. After further debate, the vice-president, Linda Stone, said it appeared that what was wanted was a second practising pharmacist and a practising senior clinical pharmacist. Council agreed to write to the Department.

Meeting on NHS Bill Council agreed to make comments to the Department of Health on the NHS and Community Care Bill and to seek a meeting with Departmental officials to explore the Government's intention on the broader aspects of the Bill.

Sections of the Bill were considered in detail by the Practice Committee, which gave particular attention to the removal of crown immunity from hospitals and the changes in the regulation of the provision of pharmaceutical services in rural areas.

A meeting has also been arranged with the Society's Parliamentary advisers so that the progress of the Bill could be mentioned to ensure that representations were made.

Veterinary list queried Council agreed to ask the Ministry of Agriculture to revise a proposed list of additions to the veterinary

prescription only medicines list, eradicating errors in the proposals and explaining the proposed changes.

The proposals, contained in a consultation document, were considered by the Legislation Committee, which noted that the list of proposed new POMs did not, as was normal, give reasons for the changes. The list had a number of apparent errors and discrepancies. It contained one substance apparently included in error (ivermectin), some

substances which were POMs already, some which were also listed in the PML Order (including sodium arsinitate, sulphaquinoxaline and tiamilin) and one which was already encompassed by POM legislation because it was a Controlled Drug (quinabarbitalone).

Records for homes Council agreed to commend to the National Pharmaceutical Association the production of a standardised record form for use by pharmacists providing

pharmaceutical services to residential homes for the elderly. The Community Services Pharmacists Group had suggested that one system was unlikely to be suitable for all homes. The community pharmacy subcommittee was convinced of the urgent need to provide appropriate guidance and felt that residential homes for the elderly created the greatest demand.

Labelling problem Council agreed to approach the medical profession about a labelling problem caused by the way in which some medical practices were using a particular practice computer system. Some doctors were using the system to convert all their prescribing into generic form. While this could be desirable, it appeared to be unnecessary when the product was available only in a proprietary form. In some cases the generic description was too long to be contained on a dispensing label, making it difficult for pharmacists to comply with the labelling convention set out in the British National Formulary. The supplier had told the Society it had not intended doctors to use the facility in that way and was not prepared to amend the system.

Council agreed that an approach should be made to the Royal College of General Practitioners, the British Medical Association and the primary health care team of the British Computer Society. A further approach to the computer system supplier would then be considered.

Return unwanted medicines Council agreed to approach the manufacturers of dispensing bags suggesting they should refer to the importance of returning unwanted medicines to pharmacies for destruction.

Freedom of information Council agreed to write to the Campaign for Freedom of Information offering general support for its aims so far as they relate to pharmacy. The campaign is seeking to establish a right of access by individuals to their own health records.

Repeat scripts "stuffer" The Ethics Committee agreed to consider drafting an information leaflet on repeat prescriptions for pharmacists to put in prescription bags. The decision arose from a proposal passed on by the NPA on behalf of a member who wished to produce a "bag stuffer" advertising a repeat prescription collection and delivery service. Council agreed not to object to the proposal, and that the wording of the leaflet could be the basis for general guidance to pharmacists. **Community option** Council commended the Chelsea department of pharmacy, Kings College, University of London, on its introduction of a community pharmacy option into the final year of its BPharm degree.

Axon, Kirby and Roberts among seven new Fellows

PSNC's secretary Steve Axon, and community pharmacists John Kirby and Kay Roberts are among seven new Fellows of the Royal Pharmaceutical Society announced this week.

Also honoured are academics Professor Anthony Fell and Dr Roy Daisley, district pharmaceutical officer Laurie Goldberg, and Ciba's drug delivery research chief Professor Eric Tomlinson.

Steve Axon joined the then Central NHS Chemist Contractors Committee in May

City and is a member of Herts LPC.

Kay Roberts is a community pharmacist from Harrow. As a member of the United Kingdom Clinical Pharmacy Association, Mrs Roberts is best known for her practice research into various aspects of the "extended role" especially patient counselling.

Laurie Goldberg is district pharmaceutical officer for the Salford and Trafford Health authorities. A founder member of the United Kingdom Clinical Pharmacy Association, he is currently the UKCPA's public relations officer.

Professor Anthony Fell is professor of pharmaceutical chemistry and head of the School of Pharmacy at the University of Bradford. Dr Roy Daisley is a member of staff at Brighton Polytechnic and is regional co-ordinator for continuing education for the Society's South East Region.

Professor Eric Tomlinson is the head of Ciba-Geigy's advanced drug delivery research unit.



Steve Axon FRPharmS

1972 as assistant secretary. Mr Axon, who also holds a degree in law, is a familiar figure in C&D through his heavy involvement in contractual matters.

John Kirby, also a member of the Pharmaceutical Services Negotiating Committee, is active in postgraduate education in the North West Thames region, and is a member of the Standing Pharmaceutical Advisory Committee. He is a community pharmacist in Welwyn Garden



Kay Roberts FRPharmS

BUSINESS NEWS

Macs cut generics

Macarthy have announced another round in the generic price battle with up to 25 per cent extra discount off promotional prices.

But, says Macarthy's business development manager David Wood: "You do not have to 'best buy' a number of brands to obtain low prices. Our arrangement with CP allows our customers to dispense one brand and offer quality and consistency for presentation to patients."

Trading tough says CBI

"Retailers continued to report tough trading conditions in November," according to the Confederation of British Industry's director of economic affairs, Dr Andrew Sentance.

Introducing the latest CBI/FT survey last week, he said that sales growth remained depressed with retailers and wholesalers anticipating a deterioration in business over the coming three months for the first time since the survey began. Wholesalers reported placing lower orders and a further build-up in stocks.

Employment in distributive trades was marginally up on August, with wholesaling providing more full-time jobs and retailing more part-time.

Chemists' sales continued to show steady growth of 10 per cent over each of the last three months, according to figures from the Central Statistical Office, which exclude NHS receipts.

Booksellers and stationers, jewellers, food retailers lead the way, but the average retail sales value for all retailers showed only 6 per cent growth in October.

However provisional figures indicate that retail sales in November fell by 0.8 per cent giving a year on year growth of 5 per cent, its lowest level since January.

ICI plan to sell Care Labs to Ciba-Geigy

ICI plan to sell Care Laboratories to Ciba-Geigy, including the Savlon and Cepton range, subject to final agreements and board approval.

Ciba-Geigy say they intend to integrate Care Laboratories' products into Ciba Consumer Pharmaceuticals which serves the OTC market in the UK and Ireland. "The acquisition of this 'flagship brand' would strengthen Ciba-Geigy's position in the OTC market by some 60 per cent to £18m in 1990 and provide a springboard for further growth," say Ciba.

Care Laboratories with sales of some £7m in 1988 is said to be worth not more than £40m. The discussions include the disposal of the Care manufacturing site at Alfreton, Derbyshire.

A spokesman for ICI said the company had been looking at the future and scope of Care

Laboratories and had concluded that it did not fit with ICI's prescription medicines. The company recognised that Care had good products and excellent people and they were pleased to be talking to Ciba-Geigy, who would offer the staff and company a good future.

Ciba hope soon to acquire Canadian vaccine maker Connaught following several months of negotiations and a counter bid from Rhône-Poulenc's Institut Mérieux.

Ciba-Geigy have pledged to inject some C\$360m into research and give share holders C\$30 a share. This compares with the Mérieux offer of C\$37 a share and C\$160m for research, but who claim to have acceptances providing 56 per cent control.

The Canadian Federal Government are about to review the bid.

UBR cuts to allow for inflation

Businesses hoping to benefit from reductions in rates, following the introduction of the Unified Business Rate, are to further benefit from a half per cent increase in the limits and the decision to take the rate of inflation into account, before the discount is calculated.

Previously inflation was said to be likely to wipe out any rebate the business might hope for under this scheme, which sets out to balance those that face increases in rates with those – especially in the North and the Midlands – that hope to see a reduction.

The new reduction limits are now 10½ per cent for large businesses and 15½ per cent for smaller business rate payers, and this is to be increased to 13 and 18 per cent, respectively, for 1991-2.

The National Chamber of Trade says businesses will not be informed of their new rating valuation automatically. It will be necessary to contact the local authority following publication of the list at the end of the year. The provisional poundage figure of 36p in the pound will yield some £10.4m. Persons operating a business from home will not be able to deduct any part of the poll tax as a business expense, as the charge is a personal one.

Credit and debit cards. The artificial linking between credit and debit cards is about to end, says the Retail Consortium, following the agreement made by Sainsburys with Lloyds and Barclays, where the company will only accept Visa debit cards. This important lifting of the "all cards rule" will be welcomed by many retailers, says the Consortium, as it is anticipated that lower tariffs will now be negotiable for debit cards.

Eurochem Ltd have opened a northern office at Concourse House II, Densbury Road, Leeds 11. Tel: 0532 704777.

Macarthy drop action against Unichem

Macarthy have dropped their action against Unichem and paid them an undisclosed sum as a "token contribution" towards their costs.

The claim for damages made by Macarthy under Article 85 of the Treaty of Rome, arose from the Unichem share scheme – which was ruled anti-competitive by the Monopolies and Mergers Commission – and also the revised share scheme that replaced it (C&D July 1, p25). The action was due in the European Court in just four weeks time.

Macarthy's chief executive Ian Parsons told C&D "It was decided that our resources could be better spent on developing the very varied business that we have. I must do what I said I would do...focus our attention on the

business...not on pioneering court actions under Article 85."

Unichem chief executive Peter Dodd's reaction to the agreement was: "We are pleased to stop paying money to solicitors and lawyers and to be able to concentrate on running the business and putting the flotation scheme to our members."

Unichem still have to face a similar action in the European courts being pursued by AAH Holdings in a claim for damages. AAH's director, Bill Revel said: "Our action against Unichem is at a very preliminary stage and is unlikely to come to court for at least 12 months. The action is under Article 85, but is otherwise unconnected with the Macarthy case. AAH will continue to pursue the matter through the courts."

Glaxo research plan revised

Glaxo still intend to spend £500m on a research centre at Stevenage despite escalating costs which have forced a revision of plans and a cut of 500 in the proposed workforce to 1,500.

Contrary to some Press reports, a Glaxo spokesman denied that the number of facilities was to be cut. It was more of a matter of looking at what was now required and tailoring requirements to the agreed budget.

The first phase of the research complex, which brings together work done at Ware and Greenford, should be completed during 1993. The company says that eventually the 70-acre site at Stevenage will become a focus for their worldwide research.

□ A Glaxo spokesman told *C&D* that the company is very confident that it can maintain its growth rate with nine drugs in stages of full development and a further 16 at the exploratory stage.

A report from Shearson Lehman Hutton Securities says Glaxo must launch new products to fill the earnings void. Zantac accounts for half of Glaxo's sales. The huge rise in research and development spending of \$700m in 1989 requires a growth rate of some 11 per cent each year, just to generate a satisfactory return on the R&D costs, say SLHS.

Finders International are currently seeking to negotiate with major companies for the sale and distribution of the Magik brand of toiletries, based on Dead Sea minerals, through chemists. Finders was founded recently with Leon Godfrey, former managing director of De Witt a major shareholder. Anyone interested should contact him on 01-204 2960.

IN THE CITY

The health and household sector has had an interesting year and is closing the decade on a high note. Shares in drug companies have outperformed the market by about 17 per cent in 1989, thanks to bid activity in the second quarter and economic worries. As the year draws to a close increasing attention has focussed on the sector's defensive qualities in a downturn. As a result investors have been building up their positions in health care companies as the outlook becomes more gloomy for other parts of UK industry.

Much attention has centred recently on third quarter results from Smith & Nephew and SmithKline Beecham. Figures from S&N were at the bottom of analysts' expectations and a cautionary statement by the company about its prospects has led the City "scribbles" to downgrade profit forecasts for 1989 and 1990.

SmithKline were in line with analysts' forecasts and the market is going for £720m for the year. About a week ago the group held a major investment seminar and flew over a band of US analysts and fund managers. However, there was little news about its long awaited disposal of the cosmetic division.

The latest rumours are that the business is likely to be sold to the management, but overall, SmithKline is now not expected to generate more than about \$1bn from its disposals — much lower than previous estimates.

Glaxo also held a presentation. The major theme of this meeting with the Society of Investment Analysts turned out to be the 1990s. The company told analysts that the decade will be tougher for the industry because of increasing competition and escalating R&D costs, and keener cost control by the NHS. Although there have been vague rumours that US wholesalers have trimmed Zantac stocks, Glaxo say the drug continues to outstrip market growth significantly.

Wellcome's shares have again fluctuated because of worries about Retrovir, but it is suggested that the anti-AIDS treatment could be made available to more US patients following a discussion to be held in late January by the Food and Drugs Administration on the entire anti-viral field.

Chemist wholesalers & multiple retailers' financial survey. Covering over 450 quoted and unquoted companies, the latest survey, published by ICC, indicates that over 24 per cent showed an increase in turnover and profit. The survey lists turnover, pre-tax profits, current assets and liabilities, return on capital and profit margin. Priced at £195. ICC Financial Surveys Ltd, 72 Oldfield Road,

Hampton, Middlesex TW12 2HQ. **Approved Prescription Services Ltd** now have their sales office, credit queries and accounts staff based at their Wyke office. The address is: Water Street, Off Towngate, Wyke, Bradford, West Yorkshire BD12 9AF. Tel: 0274 606974. **Chemtec Systems Ltd** have moved to First Floor Offices, 113, Towngate, Leyland, Lancashire PR5 1LQ. Tel: 0772 622839/841.

Guild annual conference

The Guild of Hospital Pharmacists is holding its annual day conference at the Great Hotel, Liverpool, on February 2, 1990.

The Duncan Flockhart Award winning paper by Mr J.P. Hampson, of the Liverpool Royal Hospital will be presented followed by short papers. The Baxter-Hooper Prize will be awarded for the best paper by a young author. Application forms from Mr Tim Hanley on 01-267 4422.

Back to work

The North East Thames Regional Health Authority is holding three "Return to work" seminars for pharmacists at Chelmsford, February 20, Southend, February 27, and Inner London, May 14. Each will cover the pros and cons of returning to hospital or community pharmacy.

An optional two-day follow-up will be available. Contact Heather Timbrell on 0442 833161 or 01-272 7477 ext. 2463.

Advance information

Society of Cosmetic Scientists. "Ethics of Human Testing", an open lecture by Dr D.C. Salter, at the Royal Society of Medicine, London, January 4, at 7pm. Non-members welcome. Refreshments 6.30pm.

Medical Entomology Centre. University of Cambridge. "Modern insecticidal medicines and their correct use in public health", a seminar at Wolfson College, Cambridge, on February 22. Details and forms from Mrs C. Roberts on 0223 312052. **College of Pharmacy Practice,** practice research seminar on questionnaire design, at the College of Pharmacy Practice, Bell House, 111 Lambeth Road, London SE1 7JL, on February 7, 1990. £20 for college members £25 for non-members. Application forms from Alison Oliver at the College to be returned by January 26, 1990.

H N Norton & Company Limited wish all their customers the compliments of the season and advise them that we shall close for the Christmas Holidays at 12pm on Friday, 22nd December.

Orders received up until 4pm the previous day will be processed and despatched before closure. This year the Company will be closed on Wednesday, 27th December but staff will be available to assist customers on Thursday, 28th when normal business will resume.

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A grisly outlook for New Year

With inflation set to rise again before Christmas, and likely to be stoked by the recent decline in sterling's value, there is evidence that retail sales have slowed considerably, and signs that import growth may be slowing.

In the opinion of stockbrokers UBS Phillips & Drew, the short term outlook ranges from grim to grisly. But they think that a sharp slowdown in 1990, with large-scale destocking, could prove "mercifully short", to be followed by recovery in 1991 as pay, inflation and balance of payments constraints ease.

Retail sales in October fell 0.7 per cent below the September level in volume — the largest

monthly drop since June. Detailed figures for the volume of sales in the period July to September show a fall of 0.5 per cent compared with the previous three months, but a gain of 1.25 per cent on the same time in 1988.

Retail sales value during the first nine months of 1989 was up 7.5 per cent on the similar period in 1988. Sales by retail chemists excluding NHS work, eased in value by some 5 per cent between August and September, to a level 11 per cent up on September 1988. In August the year-on-year increase was 7 per cent.

The latest official retail sales figures confirm the findings of a gloomy survey by the

Confederation of British Industry which foreshadowed an even more depressed state of trade in November. Commenting on the results, Mr Nigel Whittaker, chairman of the CBI distributive trades survey panel, said that chemists were among those selling the more essential, relatively inexpensive items which secured the best sales increases in October.

On stock levels, provisional estimates by the Central Statistical Office for the third quarter of 1989 show that stockbuilding by retailers fell sharply in reaction to slowing demand.

The annual rate of inflation for chemists' goods rose by 7.8 per cent in October, while inflation overall was up by 7.3 per cent. At the wholesale level, pharmaceutical product prices were 3.1 per cent higher in October than a year before. The price of toilet preparations rose by 7 per cent at the annual rate, while those specially for men saw a more modest 2.2 per cent

increase. For manufacturing as a whole, factory gate prices rose by 0.4 per cent in October to stand 4.9 per cent higher than a year earlier, following the trend of recent months. However, raw material costs were 6.3 per cent above a year ago, the biggest rate of increase since May.

Meanwhile, a sharp rise in wage costs during September, accompanied by a further large fall in unemployment support the belief that wage inflation has yet to peak.

The CBI pay databank, which covers settlements in the private sector, revealed pay awards in manufacturing at 8 per cent in the third quarter, with service sector settlements probably running at 9 per cent.

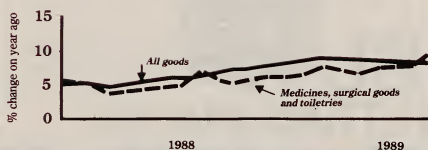
On manufacturing output, the Central Statistical Office's index fell an unexpected 1.1 per cent in September, compared with a rise of 0.4 per cent in August. Output from the chemical industries was up by 1 per cent between the second and third quarters.

Making the same comparison, output of pharmaceuticals increased in volume by 2.9 per cent, and that of toiletries eased by 1.9 per cent.

Chemists' goods price-increases still rising

Retail prices

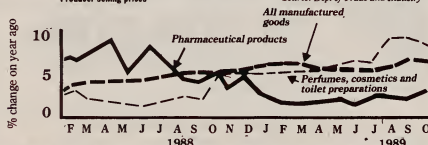
Source: Dept of Employment



Makers' price increases for pharmaceuticals continue up

Producer selling prices

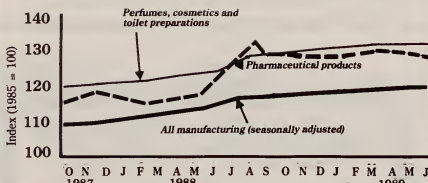
Source: Dept of Trade and Industry



Production of toiletries, cosmetics eases back

production

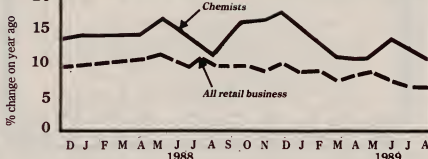
Source: Central Statistical Office



Retail chemists' sales growth slackens

Retail sales (value, three months average)

Source: Dept of Trade and Industry



Prices and Costs

Retail prices (Jan 1987 = 100):

all items	Oct	117.5	116.6	7.3
chemists' goods	Oct	117.4	116.5	7.8

Producer prices (1985 = 100):

manufacturing industry, excl food	Oct	121.7	121.2	5.5
chemical industry	Oct	117.0	117.0	3.5
pharmaceutical products	Oct	119.2	118.2	3.1
toilet preparations for men	Oct	133.2	133.2	2.2
other toilet preparations	Oct	122.8	122.4	7.0
surgical bandages, etc	Oct	133.0	132.0	7.1
photographic materials and chemicals	Oct	121.1	120.9	6.2

Average earnings* (Jan 1988 = 100):

distribution and repairs	Aug	107.2	108.1	7.3
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Output & overseas trade

UK manufacturers' sales* (£m):

pharmaceutical products	Qtr 2	1257	1207	8
perfumes, cosmetics and toilet preparations	Qtr 2	379	335	10

Total home sales* (£m)

pharmaceutical products	Qtr 2	985	994	5
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perfumes, cosmetics and toilet preparations

Qtr 2	334	286	9
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UK manufacturers' exports* (£m):

pharmaceutical products	Qtr 2	537	476	20
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perfumes, cosmetics and toilet preparations

Qtr 2	123	114	15
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UK imports* (£m):

pharmaceutical products	Qtr 2	265	263	19
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perfumes, cosmetics and toilet preparations

Qtr 2	78	65	16
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Sales

Consumer expenditure (£bn 1985 prices)

Qtr 2	66.0	65.5	5.0
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Retail sales* (value 1985 = 100):

all retail businesses	Sep	134	134	7
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chemists

Sep	150	158	11
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Business indicators

Average earnings index (1988 = 100)

Aug	109.1	110.3	8.8
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Stock changes (£m 1985 prices)

wholesalers	Qtr 3	145	39	—
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retailers

Qtr 3	25	235	—
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Unemployment (UK per cent)

Sep	6.0	6.2	-26.8
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Sources: Central Statistical Office, Department of Employment, Department of Trade and Industry.

All figures seasonally adjusted except where marked*

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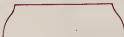
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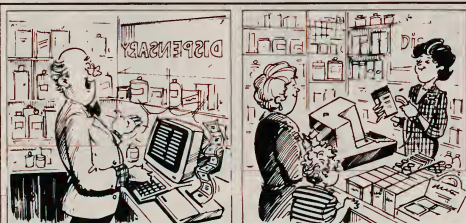
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ABOUT PEOPLE

Selles' community advisor

The controversy over Boots' bid for residential homes business has made life hard for one Humberside pharmacist.

Cathy Boury was appointed by the Hull-based Selles group in June as a part-time community liaison pharmacist, with the job of identifying particular needs within the community.

Cathy describes the relationship with Selles as a form of sponsorship. She has been involved in problem-solving and providing a community-based advisory service to other health professionals, residential homes, and voluntary groups like Age Concern and the Council for the Disabled.

However, she says that her advice is available to other pharmacists in the area.

Hospital-based community services pharmacists operate in many health authorities now, but it seems Cathy is the first to be appointed by the community sector.

She says: "There is a lot to be said for somebody with retail experience working with someone from the hospital side. At the end of the day both of us have to provide a good service."

She has not worked in isolation, and liaises with two district pharmaceutical officers recently appointed by East Yorks Health Authority to handle community services work on a part time basis.

Cathy says independent pharmacists have become more concerned about her own particular role as a result of the Boots controversy.

"When I started going into residential homes, I didn't realise the problems that there are, and it doesn't matter how many solutions you come up with if they are unworkable as far as the homes are concerned. I can be very unbiased."



Kelly makes UCA president

Mr Paul Kelly of Belfast was installed as president of the Ulster Chemists' Association by the outgoing president Mr Kevin Shields at the December meeting of the Executive Committee.

Mr Kelly was educated at St Patrick's College, Armagh, and the Queen's University of Belfast. He registered as a pharmaceutical chemist in 1968. After working in J.J. Daly (Pharmacy),

Randalstown, co Antrim, he was employed for two years with American Cyanamid (Lederle) followed by three years with Glaxo.

In 1972 he purchased his first pharmacy on the Ormeau Road, Belfast and in 1974 opened a new pharmacy in Castle Street. In 1983 he participated in the purchase of Sangers (NI) Ltd of which he is vice-chairman.

Guild award for Hampson

John Hampson of the Royal Liverpool Hospital has won the 1989 Duncan Flockhart Award for his publication "The theophylline therapeutic window — fact or fallacy". The paper will be presented at the Guild of Hospital Pharmacists day conference on

February 2, 1990 in Liverpool.

A special runners-up award has been made this year to Michael Mawhinney of Belfast City Hospital for "Pharmaceutical input into continuous ambulatory peritoneal dialysis service — safety, efficiency and economy".

CPP exam results

Twenty four pharmacists have passed part II of the College of Pharmacy Practice examination to become college members.

They are: Angela Alexander; Paul Baker; Jeffrey Banks; Janet Barnes; Derek Brown; Linda Collins; Zofia Crowther; Christopher Curtis; Susan Daut; Monica Francomb; Ivor Hughes; Lesley Irvin; Helen Kendall; Karen Knight; Dennis Lauder; Alison Littlewood; Angus

MacConnachie; Terence Maguire; Catherine Norris; Michael Scott; Elizabeth Service; Andres Simmons; Linda Stephens and David Terry.

The following pharmacists have passed the Part 1 College exam: Christine Alexander; Peter Beagon; Barry Corbett; Janet Crossley; Keith Farrar; Sheena Kerr; Peter Leslie; Norman Mutch; Arthur Pape, and Brian Rayner.

APPOINTMENTS

College of Pharmacy Practice: Professor Peter Elworthy has been appointed treasurer of the College until the next annual general meeting following Dr Bradley's resignation as treasurer and governor.

Pharmaceutical Society of Ireland Mr M. Martin a community pharmacist based in Dublin, has been elected president for 1989-90. Before moving back into retail, he worked for 25 years in the pharmaceutical industry for Knoll AG. Mr T. Lawlor becomes vice-president.

Lederle Laboratories have appointed Paul Vaughan-Griffiths as chief executive officer; Alison Ayers as director of general products; and Kevin James as director of the hospital business.

Hanimex UK Ltd have appointed Bryan Hammond as area sales manager for London and the South East.

North West Thames Region have appointed GP Rosemary Beardow as their first consultant in public health, with a special responsibility for building links between Parkside Health Authority, Kensington, Chelsea and Westminster FPC, and GPs.

Department of Health Mike Malone-Lee has been promoted to deputy secretary replacing Graham Hart who has been appointed Secretary of the Scottish Home and Health Department.

Lewis Woolf Grightlight Ltd have appointed John Robinson as area sales manager for the Midlands.

Creighton's Naturally plc have appointed Gerald Clements as finance director.

Smith & Nephew plc John Robinson will become group chief executive from January 1990 succeeding Eric Kinder who will continue as deputy chairman until May 1990 when he will succeed Kenneth R. Kemp as chairman.

Elizabeth Arden Ltd have appointed Mr Ian Lucas as managing director as from January 1990.

AAH Pharmaceuticals have appointed Stephanie Sleith as sales representative at the Belfast branch.

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